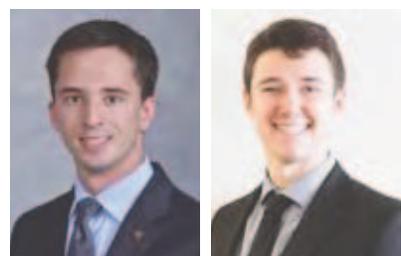




# THE FACES OF SPENCER

2018  
SCHOLARS  
RESUME BOOK





July 2018

**Chairman**

C. Zakia Phillips, Willis Towers Watson  
(retired)

**President**

Marya J. Propis, All Risks Ltd.

**Vice President**

Robin S. Joines, Sedgwick Claims Management  
Services, Inc.

**Treasurer**

Peter A. Heard, Travelers

**Secretary**

Matthew Schneider, Aon

**Board Members:**

Deborah A. Babcock, Illinois State  
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Kristen M. Bessette, QBE

Teresa M. Black, Chubb

Timothy Boston, Arthur J. Gallagher &  
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Gloria Brosius, Pinnacle Ag\*

Brion Callori, FM Global

Dr. Cassandra Cole, Florida State University

Ron Davis, Zurich Insurance

Andrea M. Dudek, Accenture

Jennifer J. Fahey, JLT Specialty USA

Stephen Grabek, AIG

Theana L. Jordanou, ARC Personal Lines LLC

Daniel H. Kugler, REV Group

Lou Ann Layton, Marsh Inc.

Dr. Weili Lu, California State University -  
Fullerton

Timothy Meacham, Lockton Companies

Debbie Michel, Liberty Mutual Insurance

Adam Potter, Business Insurance Holdings

Joseph Tocco, XL Catlin

\* Ex officio

What do you see when you look at the cover of this document? I see the future, and a bright one at that! Our 2018 Spencer Scholars are filled with hope and promise and will “deliver the goods” as they begin working.

I encourage you not to take my word for it. Rather, I implore you not only to review the attached 70 resumes, but contact our scholars and get to know them. I think you will be impressed with their keen minds, leadership skills and desire to work in and give back to the industry. In my years serving on the Spencer board, the students we’ve selected for scholarships have never failed to impress me with their knowledge, passion and ambition.

This year, the Foundation awarded a record 70 full-time, merit-based undergraduate and graduate scholarships totaling \$390,000 to our future industry leaders. These students were selected from a pool of 730 applicants and were judged on academic performance, leadership, industry interest and experience.

I would like to thank you for the generous support you and/or your company have provided to the Foundation. Because of that, I am pleased to share this book with you.

Here is a snapshot of this year's class of Spencer Scholars:

- Students represent 27 colleges and universities
- Students come from 24 states and three countries
- The average undergraduate GPA was 3.91
- 43 students will be seniors in the fall and 19 will be juniors
- 69% are RMI majors and 25% are actuarial science majors

I encourage you to review this document to see the impact your gift has had on the Foundation and, ultimately, the industry. I further encourage you to reach out to the Spencer Scholars listed in the pages that follow for networking and to explore potential employment.

To continue accomplishing our mission of funding the education of tomorrow's risk management and insurance industry leaders, I invite you to attend our Gala Dinner on September 20 at the Hilton New York Midtown Hotel, where we will honor Patrick Kinney (Travelers) and David Eslick (Marsh & McLennan Agency). The Gala is a major source of revenue for Spencer's programs. Information and an RSVP form are at the back of this section.

I hope this document shows how your generosity is making an impact in not only funding the education of tomorrow's industry leaders, but helping build a global talent pipeline.

Thank you again for your support and generosity.

Sincerely,

C. Zakia Phillips  
Chairperson

*Spencer Educational Foundation is a registered  
501(c)(3) charitable organization.  
Tax ID: 58-1420617.*

*Spencer Educational Foundation is a Gold  
Exchange Partner with [www.guidestar.org](http://www.guidestar.org).*

# Spencer in Action



Spencer awards merit **scholarships** to full-time undergraduate, graduate, and pre-dissertation Ph.D. students as well as to industry professionals pursuing part-time master's degrees.



Risk managers can help the next generation by providing experiential learning opportunities – **internships**. Spencer provides risk managers the opportunity to hire a summer intern with a \$5,000 grant.



Through our **Risk Manager in Residence Program**, risk managers share their knowledge with students through grants from Spencer. More than two dozen programs take place annually.

The Foundation also provides **grants** that allow students to attend industry conferences and participate in case study competitions as well as for universities to develop new risk management and insurance curriculum.



Our mission is to fund the education of tomorrow's risk management and insurance leaders. For more information about our programs, please visit [www.spencered.org](http://www.spencered.org).



# Spencer by the numbers

Spencer Educational Foundation fosters the next generation of industry leaders through scholarships, internships, grants, and Risk Manager in Residence program. Here is a summary of our program results and impact.

\$6.4M

awarded in merit scholarships to undergraduate,

\$1.4M

total granted to risk managers' companies to hire summer interns graduate and industry professionals

\$501,000

scholarship dollars awarded in 2018

400,000

jobs that the industry needs to fill

\$200,000

amount granted in 2017 to fund summer internship program (40 grants at \$5,000 each)

43,000

students reached through the Risk Manager in Residence Program

1,500

students exposed to curriculum developed with grants from Spencer

981

scholarships awarded from 1980 through 2017

732

number of scholarship applications received in 2018

484

number of unique individual and corporate donors

355

number of grants awarded to fund summer internships

315

number of Risk Manager in Residence programs since 1997

133

number of universities touched by Spencer's programs since 2010

82

number of full-time and part-time scholarships awarded in 2018, a record.

81

percent of Spencer Scholars continuing to work in the risk management and insurance industry

75

scholarships awarded in 2017

1

**organization dedicated to funding the education of tomorrow's industry leaders**



[www.spencer.org](http://www.spencer.org)

# Spencer Voices



"This scholarship represents not only financial assistance for college but a reassurance that my character and goals are fitted for the industry. It is inspiring to assess the amount of support and encouragement, we as students receive from today's industry leaders. Thank you Spencer Educational Foundation for believing in me."

**Alina Moraru**  
*University of Texas at Dallas*



Being a two-time Spencer Scholar was a financial relief, a recognition of my collegiate achievements, and a connection to some of the most aspiring insurance minds of my generation. It is something that I will always look back and be grateful for.

**Enbo Jiang**  
*St. John's University*



The Spencer Educational Foundation has enabled me to open up so many doors in the world that is insurance. Not only has it allowed me to continue my education, but by easing the financial burden of tuition, it has allowed me to further pursue my passions at events like the Gamma Iota Sigma International Conference, where I grow not only professionally, but also personally. I would like to thank the Spencer Educational Foundation for helping to make that possible.

**Madison Bemis**  
*University of St. Thomas*



The Spencer Educational Foundation Scholarship has enabled me to give up some hours of my part-time tutoring job so that I could get more involved on campus and within Fox's Sigma Chapter. I could afford becoming an officer of Temple's Sigma Chapter, to support other Temple RMI and actuarial science students and give back to this amazing organization.

**Jayde Lim Ah Tock**  
*Temple University*



The Spencer Educational Foundation has allowed me to focus on my educational experiences and provided me with a mentor in the field who has been a huge help.

**Alia K. Dahlan**  
*Appalachian State University*



As a first-generation college student, the generous support of the Spencer Educational Foundation and its benefactors has meant that I have been able to focus more of my attention on my studies and provided me valuable human capital that I otherwise may not have acquired. For this, I would like to say thank you again to all of those who support this wonderful organization! You truly are helping to mold the next generation of risk management professionals.

**Cameron Rowe**  
*University of Wisconsin - Madison*

# Spencer 2018 Gala

Thursday, September 20, 2018



#### HONORING

**David Eslick**

*Chairman and CEO  
Marsh & McLennan Agency*

**Patrick J. Kinney**

*Executive Vice President,  
Field Management  
Travelers*

#### GALA CHAIR

**Marya J. Propis**

*SVP, Director of Distribution  
and Broker Partnerships  
All Risks, Ltd.*

#### NEW YORK HILTON MIDTOWN

**COCKTAILS 6:00 PM**

**DINNER & AWARDS 7:00 PM**

**BUSINESS ATTIRE**

For additional information, contact Arienne Orozco at **212.233.8987** or **galadinner@spencered.org**.

Online reservations and donations can be made by visiting **www.spencered.org/2018-gala**

# Spencer 2018 Gala

Thursday, September 20, 2018

New York Hilton Midtown

Please reserve the following:

## TABLES

### \_\_\_\_\_ \$50,000 Leader Table

- Premium seating for 20 guests
- Gold journal page with most prominent placement
- Special recognition from the podium
- Special logo placement in Spencer's full-page advertisement in *Business Insurance*\*
- Special LinkedIn and Twitter mentions pre/post-event
- Advanced release of *2019 Spencer Scholar Resume Book*
- Special access to private LinkedIn site for Spencer Scholars
- Video interview opportunity at Gala or RIMS 2019
- Listing on donor recognition signage at RIMS 2019
- Premium logo placement on the gala website and screens at event
- Leader listing on printed and digital invitation\*

### \_\_\_\_\_ \$25,000 Benefactor Table

- Prime seating for 10 guests
- Silver journal page with prominent placement
- Prominent logo placement in Spencer's full-page advertisement in *Business Insurance*\*
- LinkedIn and Twitter mentions pre/post-event
- Advanced release of *2019 Spencer Scholar Resume Book*
- Special access to private LinkedIn site for Spencer Scholars
- Video interview opportunity at Gala or RIMS 2019
- Listing on donor recognition signage at RIMS 2019
- Prime logo placement on the gala website and screens at event
- Benefactor listing on printed and digital invitation\*

### \_\_\_\_\_ \$17,500 Supporter Table

- Special reserved seating for 10 guests
- Bronze journal page
- Logo placement in Spencer's full-page advertisement in *Business Insurance*\*
- Advanced release of *2019 Spencer Scholar Resume Book*
- Listing on donor recognition signage at RIMS 2019
- Logo placement on the gala website and screens at event
- Supporter listing on printed and digital invitation\*

### \_\_\_\_\_ \$12,500 Patron Table

- Reserved seating for 10 guest
- Listing in Spencer's full-page advertisement in *Business Insurance*\*
- Listing on the gala website and screens at event
- Listing in journal
- Advanced release of *2019 Spencer Scholar Resume Book*
- Patron listing on printed and digital invitation\*

\_\_\_\_\_ I/we would like to host a Spencer Scholar at my/our table

Contributions and journal ads are fully tax-deductible to the extent allowed by law. \$228 per ticket is not deductible. Tax ID: 58-1420167

Update your records with our new address, and return this form to:

**Spencer Educational Foundation Benefit Office**

708 Third Avenue, 6th Floor, New York, NY 10017

Contact Arienne Orozco with any questions at  
galadinner@spencerred.org or 212.233.8987.

[www.spencerred.org](http://www.spencerred.org)

## TICKETS

### \_\_\_\_\_ \$3,500 Partner Ticket Package

- Special seating for 2 guests
- Partner listing in printed and digital invitation\*
- Partner listing on screens at the event

### \_\_\_\_\_ \$1,500 Sponsor Ticket

- Special seating for one guest
- Sponsor listing on screens at event

### \_\_\_\_\_ \$750 Friend Ticket

- Seating for one guest

\*Deadline for inclusion in Business Insurance ad and in printed invitation is Friday, June 15, 2018

## JOURNAL

### \_\_\_\_\_ \$10,000 Gold Page

### \_\_\_\_\_ \$5,000 Silver Page

### \_\_\_\_\_ \$2,500 Bronze Page

Ads due by Friday, August 10; email PDF files to [Arienne@stetwin.com](mailto:Arienne@stetwin.com)  
7" w x 10" h; full-color; 300 dpi

## CONTRIBUTIONS

I/we can not attend, but have enclosed a contribution of

\$ \_\_\_\_\_

## CONTACT INFORMATION

Listing as you wish to appear in printed materials: \_\_\_\_\_

Name \_\_\_\_\_ Title \_\_\_\_\_

Company \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_

Phone \_\_\_\_\_ Email \_\_\_\_\_

## PAYMENT INFORMATION

\_\_\_\_\_ Enclosed is a check made payable to **Spencer Educational Foundation, Inc.**  
in the amount of \$ \_\_\_\_\_

\_\_\_\_\_ Please charge my credit card in the amount of \$ \_\_\_\_\_

Amex  MasterCard  Visa

Card Number \_\_\_\_\_ Expiration Date \_\_\_\_\_ CVV Code \_\_\_\_\_

Name on Card \_\_\_\_\_

Signature \_\_\_\_\_

# 2018 Full-time Spencer Scholars

## **Eric Agyemang**

Illinois State University | Graduate

## **Albert A.**

Columbia University | Graduate

## **Daniel L. Baker**

Missouri State University | Undergraduate  
John T. Lockton Memorial Scholarship

## **Kaltra Bani**

The Pennsylvania State University | Undergraduate  
John T. Lockton Memorial Scholarship

## **Sam C. Belkowitz**

Temple University | Undergraduate

## **Madison Bemis**

University of St. Thomas | Undergraduate

## **Kristen M. Blackman**

St. Joseph's University | Undergraduate  
Ian Heap Memorial/XL Catlin Scholarship

## **Lauren E. Briskey**

Butler University | Undergraduate

## **Alessandra Bruno**

St. John's University | Undergraduate  
Thomas Regan Memorial/RIMS NY Chapter Scholarship

## **Allie N. Buchanan**

Troy University | Undergraduate

## **Rebecca Cacioppo**

University of Wisconsin - Madison | Undergraduate

## **Torrent T. Cannon**

St. John's University | Undergraduate  
William Clagnaz Memorial/Chubb Scholarship

**Parker Chalmers**

Butler University | Undergraduate

**Jeremy Crabb**

University of Central Arkansas | Undergraduate  
Risk & Insurance Management Society Scholarship

**Sal P. D'Acquisto**

Illinois State University | Undergraduate  
RIMS Chicago Chapter Scholarship

**Gregory Darling**

Indiana State University | Undergraduate

**Michael DiRienzo**

St. Joseph's University | Undergraduate

**Nicholas G. Duesberry**

Temple University | Undergraduate

**Nicholas A. Esty**

University of Southern Maine | Undergraduate  
John T. Lockton Memorial Scholarship

**Avery Fink**

Appalachian State University | Undergraduate

**Joshua D. Frederick**

University of Georgia | Pre-dissertation Ph.D.

**Travis Freytag**

Butler University | Undergraduate

**Brian D. Fritz**

Temple University | Undergraduate

**Anna R. Geist**

Butler University | Undergraduate

**Devon F. Goolsby**

Appalachian State University | Undergraduate  
John T. Lockton Memorial Scholarship

**Christopher J. Graman**

Indiana State University | Undergraduate  
John T. Lockton Memorial Scholarship

**Grace Hagerty**

University of Georgia | Undergraduate  
John T. Lockton Memorial Scholarship

**Hannah Jo Hamilton**

Drake University | Undergraduate  
September 11th Memorial Scholarship

**Jenna C. Herr**

University of Wisconsin - Madison | Graduate  
Anita Benedetti Memorial Scholarship

**Katherine M. Holz**

Butler University | Undergraduate

**Steven Irlbeck**

University of Iowa | Pre-dissertation Ph.D.

**Danielle M. Kerrigan**

Temple University | Undergraduate

**Melanie Keusch**

Olivet College | Undergraduate  
John T. Lockton Memorial Scholarship

**Vandana Khatri**

Temple University | Undergraduate

**Sean Kirwan**

University of Texas - Dallas | Undergraduate  
Gabriel Lugo Memorial/RIMS Dallas/Ft. Worth Chapter Scholarship

**James A. Kramer**

Indiana State University | Undergraduate

**James A. Kroll**

University of St. Thomas | Undergraduate  
Liberty Mutual Group Scholarship

**Jenny Le**

Columbia University | Graduate

**Evan Leitch**

University of Wisconsin - Madison | Undergraduate

**Zachary Lew**

Illinois State University | Undergraduate

**Stewart Manges**

Olivet College | Undergraduate

**Kate Manthey**

University of Wisconsin - Whitewater | Pre-dissertation Ph.D.

**Matthew Manzo**

Temple University | Undergraduate

Allied World Scholarship

**Kristen Marshall**

Illinois State University | Undergraduate

Robert E. & John P. Gallagher Memorial Scholarship

**Jennie Lynn Martino**

St. John's University | Undergraduate

Dr. Ellen Thrower Scholarship

**Michael McGovern**

St. Joseph's University | Undergraduate

**Rachel Mermelstein**

Temple University | Undergraduate

**Scott A. Monaco**

The University of Pennsylvania | Graduate

**Lauren M. Morell**

La Salle University | Undergraduate

Liberty Mutual Group Scholarship

**Ashley B. Myers**

Saint Joseph's University | Undergraduate

RIMS New Jersey Chapter Scholarship

**Daniel B. Osborne**

Appalachian State University | Undergraduate

FM Global Scholarship

**Emily J. Pancoast**

Temple University | Undergraduate

**Nitai J. Patel**

Temple University | Undergraduate  
FM Global Scholarship

**Nicholas J. Patnode**

University of Wisconsin - Madison | Undergraduate

**Mufaro Pazvakawambwa**

Walla Walla University | Undergraduate

**Antonio J. Perciavalle**

St. John's University | Undergraduate  
Dante Petrizzo Memorial/RIMS NY Chapter Scholarship

**Nicole Putre**

The University of Alabama | Undergraduate  
Liberty Mutual Group Scholarship

**Evan M. Rogers**

Indiana State University | Undergraduate

**Thomas Rosenbaum**

Temple University | Undergraduate

**Harrison N. Rudolph**

Florida State University | Undergraduate

**Varun Sivakumar**

Temple University | Undergraduate  
Steven Penman Memorial/Sedgwick Scholarship

**Anqi Song**

Temple University | Undergraduate

**Carlie Stoy**

St. Joseph's University | Undergraduate  
Liberty Mutual Group Scholarship

**Eric Sutliff**

University of Georgia | Undergraduate  
RIMS Atlanta Chapter Scholarship

**Lauren Tibbets**

Butler University | Undergraduate

**Andrew J. Todd**

Olivet College | Undergraduate

**Alana Vicale**

Temple University | Undergraduate  
John T. Lockton Memorial Scholarship

**Nicolas Vilov**

Temple University | Undergraduate

**Dustin W. Winston**

University of Idaho | Undergraduate

**Jessica D. Zimmerman**

Temple University | Undergraduate  
Zurich Scholarship

# Listing of Spencer Scholars by class year:

## Seniors (Class of 2019)

FIRST	LAST	SCHOOL	MAJOR	2 <sup>nd</sup> MAJOR
Kaltra	Bani	The Pennsylvania State University	Risk Management, (Enterprise Risk Management)	
Sam	Belkowitz	Temple University	Risk Management and Insurance	
Madison	Bemis	University of St. Thomas	Actuarial Science	Music
Kristen	Blackman	Saint Joseph's University	Actuarial Science	Mathematics
Lauren	Briskey	Butler University	Actuarial Science	Statistics
Alessondra	Bruno	St. John's University	Risk Management and Insurance	
Rebecca	Cacioppo	University of Wisconsin-Madison	Risk Management and Insurance	Psychology
Torrent	Cannon	Saint John's University, Peter J Tobin College of Business	Actuarial Science	
Parker	Chalmers	Butler University	Risk Management & Insurance	Finance
Michael	DiRienzo	St. Joseph's University	Finance	Risk Management & Insurance
Nicholas	Duesberry	Temple University	Risk Management	
Nicholas	Esty	University of Southern Maine	Finance	Risk Management & Insurance
Avery	Fink	Appalachian State University	Risk Management and Insurance	Finance and Banking
Travis	Freytag	Butler University	Actuarial Science	Economics, Statistics (triple major)
Brian	Fritz	Temple University	Risk Management and Insurance	
Anna	Geist	Butler University	Risk Management & Insurance	Finance
Christopher	Graman	Indiana State University	Insurance and Risk Management	Financial Services
Hannah Jo	Hamilton	Drake University	Actuarial Science	
Katherine	Holtz	Butler University	Risk Management & Insurance	Finance
Danielle	Kerrigan	Temple University	Actuarial Science	
Sean	Kirwan	University of Texas at Dallas	Actuarial Science	
James	Kramer	Indiana State University	Insurance and Risk Management	Financial Services
James	Kroll	University of St. Thomas	Actuarial Science	Statistics
Evan	Leitch	University of Wisconsin - Madison	Risk Management & Insurance	Marketing
Matthew	Manzo	Temple University	Risk Management & Insurance	
Kristen	Marshall	Illinois State University	Actuarial Science	
Jennie Lynn	Martino	St. John's University	Quantitative Risk & Insurance	
Michael	McGovern	Saint Joseph's University	Risk Management and Insurance	Finance
Rachel	Mermelstein	Temple University	Risk Management and Insurance	

Ashley	Myers	Saint Joseph's University	Risk Management and Insurance	
Daniel	Osborne	Appalachian State University	Actuarial Science	
Nicholas	Patnode	University of Wisconsin-Madison	Risk Management & Insurance	Finance - Investment & Banking, Mathematics (triple major)
Antonio	Perciavalle	St. John's University	Risk Management & Insurance (BA)/Enterprise Risk Management (MBA)	
Nicole	Putre	The University of Alabama	Finance (Actuarial Science)	
Evan	Rogers	Indiana State University	Insurance and Risk Management	
Thomas	Rosenbaum	Temple University	Risk Management and Insurance	
Harrison	Rudolph	Florida State University	Risk Management and Insurance	Finance
Anqi	Song	Temple University	Risk Management and Insurance	
Eric	Sutliff	University of Georgia	Risk Management and Insurance	
Lauren	Tibbets	Butler University	Actuarial science	
Alana	Vicale	Temple University	Risk Management and Insurance	
Nicolas	Vilov	Temple University	Risk Management and Insurance	
Dustin	Winston	University of Idaho	Finance	Agricultural Economics - Business Emphasis

## Juniors (Class of 2020)

FIRST	LAST	SCHOOL	MAJOR	2 <sup>nd</sup> MAJOR
Daniel	Baker	Missouri State University	Risk Management and Insurance	Finance
Allie	Buchanan	Troy University	Risk Management and Insurance	
Jeremy	Crabb	University of Central Arkansas	Insurance & Risk Management	
Sal	D'Acquisto	Illinois State University	Risk Management and Insurance	Finance
Gregory	Darling	Indiana State University	Insurance and Risk Management	Financial Services
Devon	Goolsby	Appalachian State University	Risk Management Insurance	Business Marketing
Grace	Hagerty	University of Georgia	Risk Management	Mathematics
Melanie	Keusch	Olivet College	Insurance and Risk Management	
Vandana	Khatri	Temple University	Actuarial Science	
Zachary	Lew	Illinois State University	Mathematics (Actuarial Science)	Music
Stewart	Manges	Olivet College	Risk Management and Insurance	

Lauren	Morell	La Salle University	Mathematics	Finance (Risk Management)
Emily	Pancoast	Temple University	Risk Management and Insurance: Healthcare Risk Management Track	
Nitai	Patel	Temple University	Actuarial Science	Risk Management and Insurance
Mufaro	Pazvakawambwa	Walla Walla University	Mathematics (Actuarial Studies)	
Varun	Sivakumar	Temple University	Risk Management & Insurance	Finance
Carlie	Stoy	Saint Joseph's University	Risk Management & Insurance	
Andrew	Todd	Olivet College	Insurance and Risk Management	
Jessica	Zimmerman	Temple University	Actuarial Science	Risk Management & Insurance

## Master's Scholars

FIRST	LAST	SCHOOL	MAJOR	2 <sup>nd</sup> MAJOR	GRAD. DATE
Eric	Agyemang	Illinois State University	Actuarial Science		12-2019
Albert	A.	Columbia University	Risk Management	Economics & Mathematics	05-2020
Jenna	Herr	University of Wisconsin-Madison	Risk Management and Insurance		05-2019
Jenny	Le	Columbia Business School	Decision, Risk & Operations		06-2020
Scott	Monaco	The University of Pennsylvania	Insurance and Risk Management	Entrepreneurial Management	05-2020

## Pre-Dissertation Ph.D. Scholars

FIRST	LAST	SCHOOL	MAJOR	2 <sup>nd</sup> MAJOR	GRAD. DATE
Joshua	Frederick	University of Georgia	Risk Management and Insurance		05-2019
Steven	Irlbeck	University of Iowa	Finance with emphasis in Risk Management and Insurance		05-2020
Kate	Manthey	University of Wisconsin - Whitewater	Risk & Insurance	DBA Business Research	12-2020

# Listing of Spencer Scholars by Major

## ACTUARIAL SCIENCE

Eric	Agyemang	Illinois State University
Madison	Bemis	University of St. Thomas
Kristen	Blackman	Saint Joseph's University
Lauren	Briskey	Butler University
Torrent	Cannon	Saint John's University, Peter J Tobin College of Business
Travis	Freytag	Butler University
Hannah	Hamilton	Drake University
Danielle	Kerrigan	Temple University
Vandana	Khatri	Temple University
Sean	Kirwan	University of Texas at Dallas
James	Kroll	University of St. Thomas
Zachary	Lew	Illinois State University
Kristen	Marshall	Illinois State University
Daniel	Osborne	Appalachian State University
Nitai	Patel	Temple University
Nicole	Putre	University of Alabama
Lauren	Tibbets	Butler University
Jessica	Zimmerman	Temple University

## AGRICULTURAL ECONOMICS

Dustin	Winston	University of Idaho
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## BUSINESS MARKETING

Devon	Goolsby	Appalachian State University
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## DECISION, RISK & OPERATIONS

Jenny	Le	Columbia Business School
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## ECONOMICS

Travis	Freytag	Butler University
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## ENTREPRENEURIAL MANAGEMENT

Scott	Monaco	University of Pennsylvania
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## ENTERPRISE RISK MANAGEMENT

Kaltra	Bani	The Pennsylvania State University
Antonio	Perciavalle	St. John's University

## FINANCE (INCLUDING FINANCE & BANKING & FINANCIAL SERVICES & FINANCIAL PLANNING)

Daniel	Baker	Missouri State University
Parker	Chalmers	Butler University
Sal	D'Acquisto	Illinois State University
Gregory	Darling	Indiana State University
Michael	DiRienzo	Saint Joseph's University
Nicholas	Esty	University of Southern Maine
Avery	Fink	Appalachian State University
Anna	Geist	Butler University
Christopher	Graman	Indiana State University
Katherine	Holtz	Butler University
Steven	Irlbeck	University of Iowa
James	Kramer	Indiana State University
Michael	McGovern	Saint Joseph's University
Lauren	Morell	La Salle University
Nicole	Putre	University of Alabama
Harrison	Rudolph	Florida State University
Varun	Sivakumar	Temple University
Andrew	Todd	Olivet College
Dustin	Winston	University of Idaho

## INSURANCE AND/OR RISK MANAGEMENT (ALL COMBINATIONS)

Albert	A.	Columbia University
Daniel	Baker	Missouri State University
Sam	Belkowitz	Temple University
Alessondra	Bruno	St. John's University
Allie	Buchanan	Troy University
Rebecca	Cacioppo	University of Wisconsin-Madison
Parker	Chalmers	Butler University
Jeremy	Crabb	University of Central Arkansas
Sal	D'Acquisto	Illinois State University
Gregory	Darling	Indiana State University
Michael	DiRienzo	Saint Joseph's University
Nicholas	Duesberry	Temple University
Nicholas	Esty	University of Southern Maine
Avery	Fink	Appalachian State University
Joshua	Frederick	University of Georgia
Brian	Fritz	Temple University
Anna	Geist	Butler University
Devon	Goolsby	Appalachian State University
Christopher	Graman	Indiana State University
Grace	Hagerty	University of Georgia
Jenna	Herr	University of Wisconsin-Madison
Katherine	Holtz	Butler University
Melanie	Keusch	Olivet College
James	Kramer	Indiana State University
Evan	Leitch	University of Wisconsin - Madison
Stewart	Manges	Olivet College
Kate	Manthey	University of Wisconsin - Whitewater
Matthew	Manzo	Temple University Student

Michael	McGovern	Saint Joseph's University
Rachel	Mermelstein	Temple University
Scott	Monaco	University of Pennsylvania
Ashley	Myers	Saint Joseph's University
Emily	Pancoast	Temple University
Nitai	Patel	Temple University
Nicholas	Patnode	University of Wisconsin-Madison
Antonio	Perciavalle	St. John's University
Evan	Rogers	Indiana State University
Thomas	Rosenbaum	Temple University
Harrison	Rudolph	Florida State University
Varun	Sivakumar	Temple University
Anqi	Song	Temple University
Charlie	Stoy	Saint Joseph's University
Eric	Sutliff	University of Georgia
Andrew	Todd	Olivet College
Alana	Vicale	Temple University
Nicolas	Vilov	Temple University
Jessica	Zimmerman	Temple University

## MATHEMATICS

Kristen	Blackman	Saint Joseph's University
Grace	Hagerty	University of Georgia
Zachary	Lew	Illinois State University
Lauren	Morell	La Salle University
Mufaro	Pazvakawambwa	Walla Walla University

## MARKETING

Evan	Leitch	University of Wisconsin - Madison
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## MUSIC

Madison	Bemis	University of St. Thomas
Zachary	Lew	Illinois State University

## PSYCHOLOGY

Rebecca	Cacioppo	University of Wisconsin-Madison
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## QUANTITATIVE RISK AND INSURANCE

Jennie Lynn	Martino	St. John's University
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## STATISTICS

Lauren	Briskey	Butler University
James	Kroll	University of St. Thomas

## CURRICULUM VITAE

### 1. Personal Details

**Name:** Agyemang Eric

**Sex :** Male

**Date of Birth :** 24th November, 1987

**Nationality :** Ghanaian

**Languages Spoken :** English, Twi

**Mobile :** 3097502968

**E-mail :** [e.agyemang@rocketmail.com](mailto:e.agyemang@rocketmail.com)

**Residential Address:** 102 W Locust

Street Apt, No. 5 Normal, IL

### 2. Educational Background

**a. Institution:** Illinois State University, 01/08/ 2018

**Program:** MS. Actuarial Science (Ongoing).

**b. Institution:** University for Development Studies, Ghana,

**Program:** BSc. Actuarial Science, 05/09/2011-01/08/2015

**c. Institution:** Wenchi Methodist Senior High, Ghana.

**Program:** Business

**From/To:** 10/03/2005-06/01/2008

**3. Carrier Objective:** To be an Actuary and therefore a risk manager, a researcher, and a teacher to help cooperate institutions and organizations draw up realistic business plans and formulate strategies to meet them.

### 4. Other Training and Short Courses / Seminars / Workshops

1. Business Plan, Career Development and Skills Training organized by National Union of Ghana Students (NUGS), UDS Navrongo campus, 6th March, 2015.
2. The Role of Micro Insurance in Development of Micro Industries organized by Society of Actuarial Science Students (SASS), UDS Navrongo campus, 22nd November, 2014.
3. Investigation and Advising; Part 2, Boys and Girls Brigade Ghana, Wenchi Dioceses, 28th April, 2014.
4. A Series of Personal and Career Development organized by the Mathematical Students Association of Ghana (MASAG), UDS Navrongo campus, 13th February, 2013.

### 5. WORK HISTORY

**1. Organization:** Illinois State University.

**Date Employed:** 01/08/2018

**Position:** Administrative Assistant.

**3. Organization:** PRESEC -Legon, Ghana

**Date Employed/Resigned:** 09/01/2015-03/01/2017

**Department:** Accounts/Data department

**2. Organization:** Provincial Financial Group international.

**Date Employed/Resigned:** 09/05/2017- 02/02/2018

**Position:** Business Development/Recovery Manager

**4. Organization:** Capital Express Assurance

Ghana limited (**For internship**)

**From/To:** 05/01/2014 -8/28/2014

**Department:** Actuarial

**5. Organization :** Calvary Methodist Preparatory School (CAMPS), Ghana.

**Date Employed/ Resigned :** 09/24/2008 – 09/05/ 2011

**Position Held :** Teacher and Parents Teachers Association (P.T.A) staff secretary.

### REFERENCES

1. Dr. Olalere Olaewe, Lecturer, Faculty of Mathematical Science, Department of education, UDS, Mobile: +233543739236. Email: [dokita2005@gmail.com](mailto:dokita2005@gmail.com)
2. Dr. Oladejo Nathaniel, Lecturer, Faculty of Mathematical Science, UDS, Department of mathematics. Mobile: +2330263517886. Email: [oladejonath@yahoo.com](mailto:oladejonath@yahoo.com)
3. Dr. Albert Lugutera. Senior Lecturer and Dean, Faculty of Mathematical Science, UDS, Department of Statistics. Mobile: +233244701150 Email: [adlugu@yahoo.com](mailto:adlugu@yahoo.com)

# DANIEL BAKER

301 S. Montclair Drive, Olathe, KS 66061

Cell: 913-523-5787, School e-mail: dbk21@live.missouristate.edu

## EDUCATION

**Bachelor of Science in Finance/Risk Management and Insurance** Expected Graduation – Dec 2019  
*Missouri State University (MSU); Springfield, MO* GPA: 3.99/4.0

- One of two applicants selected for the Community College Scholarship from Crowder College
- Dean's List – College of Business (1 semester)

**Associate of Arts in General Studies** Graduated May 2017  
*Crowder College; Neosho, MO* GPA: 4.0/4.0

- Crowder College Honors Program
- 2016-17 NJCAA All-Academic All-American

## WORK EXPERIENCE

**Finance/Accounting Intern** Jan 2018-Pres  
*O'Reilly Automotive, Inc.*

- Assisted the various Finance & Accounting Teams in their daily tasks, including performing general ledger/reporting duties, processing payments to customers' accounts, utilizing spreadsheets and ran queries, launching new customer credit accounts, etc.

**Youth Basketball Camp Instructor** Mar 2013-Pres  
*GABL Youth Sports Foundation, Inc.*

- Demonstrated leadership to youth through basketball drills, fundamentals, etc.

**Package Handler** Jun 2017-Aug 2017  
*FedEx Ground*

- Boosted logistical operations of FedEx, surpassing the rigorous demands of an intense, fast-paced work place and performed with more responsibility than other workers.

**Team Tutor** Sep 2016-Dec 2016  
*Crowder College*

- Guided baseball team with quality academic assistance as team tutor, helped them through difficult problems in various subjects, and proved vital to team's eligibility status.

## ACTIVITIES

- Spencer Educational Foundation Scholar Apr 2018-Pres
- Gamma Iota Sigma Risk Management and Insurance Fraternity Sep 2017-Pres
- Scout Team Player for Missouri State Women's Basketball Team Sep 2017-Pres
- Chi Alpha Campus Ministries Aug 2017-Pres
- Phi Theta Kappa Honor Society Feb 2017-Pres
- Member of Junior College World Series Participant Baseball Team Aug 2016-May 2017

## VOLUNTEERING

**Church Usher** Jun 2014-Pres  
*City Center Church* Lenexa, KS

- Managed incoming church congregation and performed various tasks to improve efficiency of service.

**Event Usher** Sep 2016-Nov 2016  
*Landmark Event Staffing Services, Inc.* Fayetteville, AR

- Directed fans to seats and other landmarks, screened all fans before entrance was permitted, and performed various duties to make Arkansas football games run smoothly.

# KALTRA BANI

(267) 307-3991 | kkb5282@psu.edu

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## QUALIFICATIONS

- Demonstrated ability to successfully lead teams and accomplish goals
- Effective analytical, problem-solving, and interpersonal skills
- Value collaboration with team members and supervisors to produce optimal results
- Fluent in English and Albanian

## EDUCATION

**The Pennsylvania State University, Smeal College of Business**, University Park, PA Anticipated Graduation May 2019  
**Bachelor of Science in Risk Management, Enterprise Risk Management Option** 3.81 GPA  
**Honors:** Penn State Academic Scholarship; TJX Companies, INC. Scholarship; Galen Dreibelbis Endowment for Excellence in Business; Dean's List 5/5 Semesters; Penn State Abington Service Award

## WORK EXPERIENCE

**PNC Financial Services**, Pittsburgh, PA Starting May 2018  
*Incoming Independent Risk Management Intern*

**The Pennsylvania State University, Office of Student Life**, Abington, PA December 2016 - June 2017  
*Service Intern*

- Served as Event Director for Penn State Abington's Day of Service 2017, which benefited 6 charities and over 100 students and faculty participated in
- Planned and executed multiple successful marketing plans to ensure student and faculty participation at events, using platforms like Facebook, Instagram, and Penn State Abington's website
- Organized and led "Alternative Spring Break", a 10-student service trip to Pine Ridge Reservation in South Dakota that focused on agricultural sustainability and community-based residential work
- Implemented the first on-campus food pantry at Penn State Abington and supported the logistics, marketing, service, and volunteering aspects during the Spring semester

**Children's Community School**, Philadelphia, PA July 2016 - August 2017  
*Teacher*

- Conducted group activities and focused on the student's needs and wants while maintaining a structured schedule
- Effectively worked with and led 2 student teachers to coordinate and adjust daily plans based on student analysis
- Established and communicated clear classroom objectives to promote superb outcomes
- Created a nurturing environment to help up to 12 students strengthen social skills and physical/mental development

**Santucci's Square Pizza Restaurant**, Warminster, PA January 2016 - June 2016  
*Hostess*

- Optimized workflow by directing staff to appropriate areas requiring assistance in a timely manner
- Maintained a sanitary and welcoming environment while providing spectacular customer service
- Managed service staff workload, as well as customer assistance and feedback to maximize performance
- Ensured proper procedural outcomes by collaborating with over 15 members of kitchen staff, servers, and management

## EXTRACURRICULAR

**The Lion's Pantry**, The Pennsylvania State University August 2017 - Current  
*Executive Board; Volunteer Coordinator*

- Outreached to volunteer groups to assist for events and managed a schedule for future volunteer opportunities

**LionShare**, Abington, PA March 2017 - June 2017  
*Student Director and Volunteer*

- Organized and implemented the soft-launch for Penn State Abington's first on-campus food pantry, including collaborating with faculty and staff for logistics, coordinating business hours and staff, and marketing the grand opening of the event
- Processed and managed the inflow of over \$1,500 of monetary and food donations by documenting and auditing inventory with the use of Excel

## SAM BELKOWITZ

### **Local Address:**

1819 Cecil B. Moore Avenue, Apartment C  
Philadelphia, PA 19121

### **Permanent Address:**

21 Alicia Court  
Glenolden, PA 19036

Email: samuelbelkowitz@gmail.com

Phone: (267) 262-3095

### **OBJECTIVE:**

To obtain a summer internship in the property and casualty area of a risk management firm to acquire new skills while applying concepts learned in the classroom.

### **EDUCATION:**

#### **TEMPLE UNIVERSITY, Fox School of Business, Philadelphia, PA**

Bachelor of Business Administration, May 2019

Major: Risk Management and Insurance

Minor: Mandarin Chinese

Overall GPA – 3.96

#### ***Related Courses (Completed by May 2018):***

- Managing Property and Liability Risk I
- Managing Human Capital Risk
- Financial Management
- Financial Accounting
- Business Statistics
- Managerial Accounting
- Business Communications
- Advanced Mandarin Chinese II

#### ***Honors and Activities:***

Gamma Iota Sigma Professional Risk Management, Insurance and Actuarial Science Fraternity, Fall 2017 – Present

- Property & Casualty Career Development Committee, Member, Fall 2017 – Present

- Director of Public Relations, Spring 2018

Temple University Chinese Language Exchange Club, President, Spring 2016 – Present

Maguire Foundation Scholar, Fall 2017 – Spring 2019

Spencer Educational Foundation Scholar, Spring 2018 – Spring 2019

W.W. Smith Charitable Trust Scholar, Fall 2017 – Present

Diamond Ambassador Scholar, Fall 2016 – Present

Dean's List, Fall 2015 – Fall 2017

### **EXPERIENCE:**

#### **Belkowitz Photography & Film, Philadelphia, PA**

*Production Assistant, May 2017 – August 2017*

- Facilitated communication between the photography staff and ad agency, guaranteeing that the creative vision of the client was met
- Helped manage client relations by explaining the technicalities of photography shoots, and the ways in which it would affect the finished product
- Ensured that photo shoots ran smoothly, from managing the set to making sure all equipment is working properly

#### **Urban Outfitters Inc., Philadelphia, PA**

*Vinyl Specialist, July 2015 – August 2016*

- Tasked with managing the presentation and inventory of the Urban Outfitters Store 001 vinyl shop
- Conducted weekly vinyl inventory checks, and assisted store managers in ordering new products for sale
- Led a peers teaching peers environment, assisting in both the training and hiring of new sales associates

### **COMPUTER AND OTHER SKILLS:**

Microsoft Word, Microsoft Excel, Microsoft PowerPoint

*Mandarin Chinese (Proficient)*

**NOT WILLING TO RELOCATE**

# Madison Bemis

Home Address:  
17 Tra-Lin Ridge  
Alton, IL 62002

618.791.8940  
bemi0004@stthomas.edu  
www.linkedin.com/in/MadisonBemis

School Address:  
Mail 5204, 2115 Summit Ave  
St. Paul, MN 55105

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## Education & Exams:

**University of St. Thomas, St. Paul, MN**

Anticipated Graduation: May 2019

Bachelor of Science, Major: Actuarial Science

GPA: 3.99

Bachelor of Arts, Major: Music

Related Courses: Theory of Interest, Computer and Business Analytics, Accounting, Probability, Foundations in Actuarial Mathematics, Financial Management, Mathematical Statistics

Honors and Awards: Spencer Scholar (2017), NAMIC Merit Society Scholar (2017), Travelers Scholarship (2017), Dean's List (2015 - 2017), Delta Epsilon Sigma, Trustees Academic Scholarship (2015)

**Exams:** Passed Exam FM in December 2016; Passed Exam P in May 2017

## Work Experience:

**Travelers, St. Paul, MN**

June 2017 – August 2017

*AALDP Intern – BI Actuarial Product, Workers Compensation*

- Leveraged existing template of a workers compensation rate adequacy dashboard in QlikView to reflect data from the current review
- Compared prospective trend selections to year-over-year actual trends by state
- Improved visualizations of loss ratio trends and updated the BLR Review state template to reflect changes in our current process

**Voya Financial, Minneapolis, MN**

May 2016 – December 2016

*Actuarial Analyst Intern*

- Updated, enhanced, and maintained a Stop Loss Underwriting Tool in Excel with VBA
- Gained understanding of the Employee Benefits division by working closely with co-workers in different roles, such as underwriting

**University of St. Thomas, St. Paul, MN**

September 2016 – Present

*Desk and Night Access Attendant*

- Create community in the halls and ensure the safety of residents

*Tour Guide*

September 2016 – Present

- Perform tours of campus for prospective students and their families

## Leadership & Activities:

Gamma Iota Sigma Academic Fraternity, President Emeritus, University of St Thomas

September 2015 – Present

- Become exposed to the insurance industry
- Direct executive board meetings to complete and delegate tasks that require attention
- Gather student and industry support for the new chapter through presentations, meetings and networking

Math and Actuarial Science Club, Member, University of St Thomas

September 2015 – Present

- Listen to speakers of many fields to learn about future career paths and their use of mathematics

Orchestra Club, Member, University of St Thomas

September 2015 – Present

- Attend performances and presentations by different musicians

Tommie Ambassador, University of St Thomas

September 2016 – Present

- Host overnight visits for prospective students

## Skills:

Technical Skills:

- Proficient with VBA, Microsoft Word, PowerPoint, and Excel (pivot tables, look ups)
- Familiar with QlikView and SAS

# Kristen Blackman

5203 Church Road, Philadelphia, PA 19131  
610-675-9518 • kristen.blackman@sju.edu

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## EDUCATION

### **Saint Joseph's University**

*Bachelor of Science*

Major: Actuarial Science and Mathematics

Minor: Risk Management and Insurance

Philadelphia, PA

May 2019

GPA: 3.97/4.0

Major GPA: 4.0/4.0

### **Actuarial Exams:**

*P/1, Probability*

*FM/2, Financial Mathematics*

*MFE/3F, Actuarial Modules: Financial Economics*

Passed November 2016

Passed April 2017

Passed November 2017

## LEADERSHIP EXPERIENCE

### **Dean's Leadership Program**

*Member*

Philadelphia, PA

September 2015 – Present

### **Relay for Life**

*Co-President*

Philadelphia, PA

September 2015 – Present

### **Gamma Iota Sigma, Saint Joseph's University Chapter**

*Executive Board CAS/SOA Representative*

Philadelphia, PA

September 2017 – Present

## INTERNSHIP EXPERIENCE

### **Actuarial Internship**

*McKee Risk Management, Inc.*

King of Prussia, PA

June 2017 – August 2017

- Monitored pricing and analyzed loss ratios within all underwriting practices of the company

## ADDITIONAL WORK EXPERIENCE

### **Homework Grader**

*Saint Joseph's University Math Department*

Philadelphia, PA

September 2016 – Present

- Review and correct homework assignments for Saint Joseph's University Calculus I, II, and III Courses

### **Saint Joseph's University Office of the Provost**

*Receptionist*

Philadelphia, PA

September 2015 – Present

- Perform Office Assistant duties

### **YMCA**

*Member Services Associate*

West Chester, PA

May 2015 – August 2017

- Interacted with hundreds of members on a daily basis to create a friendly, efficient work environment

## ACTIVITIES/MEMBERSHIPS

### **Dance Team**

*Saint Joseph's University*

Philadelphia, PA

July 2015 – Present

- Compete in Division 1 national competitions and perform at men's/women's basketball games

### **Business Residential Learning Community**

*Saint Joseph's University*

Philadelphia, PA

September 2016 – May 2017

- Participated in networking activities with University staff

### Skills

- Experience creating macros and delivering various technical improvements for a large insurance company
- Experience leading and mentoring teams and peers at a professional level
- Strong problem solving and analytical skills, as well as effective written and verbal communication
- Experience in R, C++, Excel VBA, BondEdge, MG-Alfa and Microsoft Office

### Education

#### **Butler University**

Majors: *Actuarial Science and Statistics*

Minors: *Management Information Systems and Business Administration*

Honors: 2017-2018 Top 100 Outstanding Student, Dean's List (Spring and Fall 2016, Spring 2017)

**Indianapolis, Indiana**

*August 2015 – May 2019*

GPA: 3.894

#### Actuarial Exams

P/Probability Theory

*Passed May 2016*

FM/Financial Mathematics

*Passed April 2017*

MFE/Models for Financial Economics

*Sitting April 2017*

### Experience

#### **Guggenheim Life and Annuity Company**

*Actuarial Model Development Intern*

**Indianapolis, Indiana**

*May 2017 – August 2017*

- Created macro to automate documentation of actuarial model changes, resulting in increased efficiency and accuracy of the documentation process.
- Created data files and assumptions documentation from an actuarial memorandum. Data was then migrated into the actuarial modeling software (MG-Alfa). At completion, the actuarial model was set up within MG-Alfa and the test cells auditing process was performed.
- Developed a macro tool, which calculates reserve factors to be used within actuarial models in MG-Alfa to increase accuracy of model reserve values. A new variable was then created within MG-Alfa database to enable the use of these factor-based reserves.
- Analyzed asset data by comparing actual versus modeled financial results per asset category in order to determine groups with the largest error. These groups were then evaluated to identify problematic CUSIPs.

#### **Butler University Mathematics Research Camp**

*Researcher*

**Indianapolis, Indiana**

*August 2016*

- Identified probability of a customer to default on their credit based on given demographics; results achieved through big data cleansing and analytics using R.
- Developed and delivered presentation to communicate research results to Butler University faculty and community members.

#### **Gamma Iota Sigma, Beta Lambda Chapter**

*Vice President of Chapter Development*

**Indianapolis, Indiana**

*May 2017 – Present*

*Member*

*August 2015 – Present*

- Develops relations with industry leaders to facilitate networking and involvement with the Chapter.
- Participates in Executive Leadership Team meetings and assists in planning Chapter events.
- Tracks attendance for all Chapter events and submits reports to Grand Chapter.

### Extra-Curricular

#### **Butler University Actuarial Science Club**

*President*

**Indianapolis, Indiana**

*May 2017 - Present*

*Member*

*August 2015 – Present*

#### **Kappa Alpha Theta, Gamma Chapter**

*Chief Administrative Officer*

**Indianapolis, Indiana**

*January 2017 – Present*

*Member*

*January 2016 – Present*

#### **Butler University Mathematics Department**

*Math Lab Tutor*

**Indianapolis, Indiana**

*August 2016 – Present*

*Intern*

*January 2016 – May 2016*

#### **Butler University Food Recovery Network**

*Treasurer*

**Indianapolis, Indiana**

*August 2015 – Present*

#### **Share the Spirit Food Drive**

*Coordinator*

**Avon, Indiana**

*August 2011 – Present*

# Alessandra Bruno

alessondra21@gmail.com • (631) 879-7034

## EDUCATION

**St. John's University, Peter J. Tobin College of Business** Expected Graduation: May 2019  
Bachelor of Science in Risk Management and Insurance, Quantitative Risk Concentration

- Cumulative GPA: **3.90/4.00**
- Honors: Honors Program, Phi Eta Sigma National Honor Society, Dean's List (all semesters)
- Designation: Pursuing The Institutes CPCU Collegiate Certificate: CPCU 500, 551
- Scholarships: School of Risk Management Legacy, Spencer Educational Foundation 2017 & 2018, IBANY in Memory of Charlie McCrann

## RELEVANT EXPERIENCE

**Munich Re** Princeton, NJ  
*Underwriting Intern, Summer Leadership Development Program* Summer 2018

**Prudential Financial, Inc.** Newark, NJ  
*Actuarial Intern* June 2017 – August 2017

- Wrote complex SQL queries to perform checks and validate asset data
- Created user manuals for retirement business to streamline modeling process in GGY Axis
- Participant of Actuarial Success Awareness Program in June 2016

**Professional Group Plans** Hauppauge, NY  
*Data Specialist* May 2016 – January 2017

- Researched and contacted insurance carriers to identify terminated policies
- Updated system website with current information and corrected data discrepancies

**HTx Services** Hauppauge, NY  
*Summer Intern* June 2015 – August 2015

- Established repair guidelines for engineers to follow to improve efficiency
- Utilized pivot tables with 50,000+ records and analyzed ATM repair data to uncover anomalies

**Dávalos Laboratory, Stony Brook University** Stony Brook, NY  
*Research Intern* July 2014 – October 2014

- Implemented and self-taught "R" programming to analyze laboratory data
- Conducted advanced research on Caribbean bat extinction through statistical analyses

## OTHER EMPLOYMENT

**Office of the Registrar, St. John's University** Queens, NY  
*Student Assistant (15 hours per week)* August 2016 – Present

## LEADERSHIP & CAMPUS ACTIVITIES

**Gamma Iota Sigma** March 2018 – Present  
*Vice President*

*Secretary* March 2017 – March 2018

- Collaborate with other Executive Board members to increase student involvement
- Record and report attendance records to the Grand Chapter

*Associate Board Member* March 2016 – March 2017

**Alpha Phi Omega, National Service Fraternity** February 2016 – December 2016

**Actuarial Club** September 2015 – Present

## PROFESSIONAL DEVELOPMENT

- Mentorships: APIW Mentorship Program (Fall 2017 – Present); SRM Board of Overseers Mentor Program (Spring 2017 – Present); Risk Leadership Development Program (Spring 2017)
- Conferences attended: WSIA Symposium (2018 Chicago, IL); Gamma Iota Sigma (GIS) International Conference (2016 Columbus, OH; 2017 Dallas, TX); Drake University Symposium (2017 Des Moines, IA); GIS Leadership Conference (2017 Columbus, OH)

## SKILLS

**Computer**: Advanced Microsoft Excel (Pivot Tables), Word, PowerPoint, Basic R, SQL

# ALLIE BUCHANAN

2006 Cliffmanor Circle | Huntsville, AL | (256) 658-1194 | abuchanan@troy.edu

## EDUCATION

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- Troy University
- B.S.B.A. Global Business – Risk Management and Insurance
- GPA: 4.0
- Anticipated Graduation Date: May 2020

## EXTRACURRICULAR ACTIVITIES

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- Gamma Iota Sigma 2017 – Present
  - Director of Marketing
  - Recruitment Committee
  - Hospitality Team Member
- Alpha Gamma Delta 2016 – Present
  - Homecoming Float Chair
  - Property Management Committee
  - Recruitment Committee
- Insurance Society 2016 – Present
- RIMS Student Member 2016 – Present
- Trojan Ambassador Fall 2017

## AWARDS AND HONORS

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- Spencer Educational Foundation Scholarship 2018-2019
- Troy University Chancellor's List Fall 2016, Spring 2017, and Fall 2017
- Troy University Chancellor's Scholarship 2016 – Present
- Alpha Gamma Delta, Highest Pledge Class GPA 2016, 2017
- Order of Omega, Perfect 4.0 Award Recipient 2016, 2017

## WORK EXPERIENCE

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- Geneologie Student Leader, December 2017- Present
  - Responsible for maintaining customer relations and marketing Geneologie brand

## PROFESSIONAL REFERENCES

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Emilee Vinton  
Management Leader  
Style Revel  
662-315-3102

Ed Duett  
RMI Program Director  
Troy University  
334-670-3633

# Rebecca Cacioppo

847-989-6387 ♦ rcacioppo@wisc.edu ♦ 1022 W. Johnson St. #211 ♦ Madison WI, 53715

## Education

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### University of Wisconsin-Madison

Present-May 2019

Madison, WI

- Degree: Bachelor of Business Administration
- Majors: Risk Management & Insurance and Psychology
- Overall GPA: 3.95/4.00

### University College of Dublin – Quinn School of Business

January 2017-May 2017

Dublin, Ireland

- Study abroad, Spring semester

## Work Experience in Risk and Insurance

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### Wisconsin School of Business

September 2017-Present

*RMI Class Assistant/Grader*

5-10 hrs/week

- Interpret complex written exams for commercial insurance contracts course of 25-30 students
- Collect exam grade information and compile into Excel spreadsheet for Risk & Insurance professors
- Collaborate with TAs and professors to organize and distribute exams efficiently

### M3 Insurance

May 2017-August 2017

*Insurance Operations Intern*

Madison, WI

40 hrs/week

- Composed risk analyses and generated risk reports using Excel for corporate clients
- Assembled wellness resources in major cities of Wisconsin for clients' wellness initiatives
- Analyzed commercial insurance contracts and proposals for discrepancies to ensure accurate records for clients
- Collaborated with account executives in consulting for various corporate clients about risk management proposals

## Leadership Experience in Risk and Insurance

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### Risk Management and Insurance Society

September 2015 - Present

*VP of Leadership Committee*

May 2016 - Present

- Recruited a team of 6 members, each with their own specialized roles committed to leadership
- Delegate volunteering, outreach, and career initiatives to members
- Plan club speaker and social events for RMIS members and collaborate with RMI faculty

*Member of the Leadership Committee*

September 2015- May 2016

- Supported officers, helped plan club events, advertised weekly announcements to classes of over 100 students

### 2018 RIMS National Case Competition

October 2017 - Present

- Working with a team of four students on a seven-month long risk consulting project
- Performing risk analysis of the Sage Foundation

### Co-Curricular Learning Board RMIS Representative

September 2017-Present

- Nominated by RMI professors to be the connection point between the CCLB and RMIS
- Helped plan the insurance regulation 2017 fall event while working on a team of faculty members and company representatives

## Risk & Insurance Honors and Awards

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### 2017 Spencer Scholar

- Selected for a \$5,000 scholarship from the Spencer Foundation based on academic achievement, career aspirations, and leadership in risk and insurance

### 2017 CIAB Scholarship Recipient

- Nominated by internship employer, M3 Insurance
- Selected to receive a \$5,000 scholarship based on academic achievement, career potential in an insurance agency, and a letter of recommendation from mentor at M3

# TORRENT CANNON

torrentcannon8@gmail.com • 541.280.3934

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## Passed SOA/CAS Exam P

### Education

St. John's University, Peter J. Tobin College of Business

Queens, NY

**Bachelor of Science in Actuarial Science (3.91 GPA)**

Expected Graduation May 2019

**Coursework:** Risk Management and Insurance, Computer Applications in Insurance, Management of Operations, Corporate Finance, Management, CIS, Micro/Macro Economics, Accounting, Business Law, Public Speaking, Actuarial Science II (Calculus and Statistics) III (Probability) IV (Theory of Interest) & V (Life Contingencies),

### Leadership Experience

**Actuarial Club, Co-President** (March 2016-Present)

- Plan and market events, schedule speakers to present and oversee budget activity
- Managed room reservations for events, marketed events to freshman and sophomores and gathered feedback from students regarding event topics
- Arrange and communicate with speakers event details and expectations
- Managed event setup and catering

**Senior Resident Assistant** (August 2017-present), **Resident Assistant** (St. John's University) (August 2016-2017)

- Oversee a staff of Resident Assistants and assist Director with miscellaneous administrative duties
- Manage student arrivals, departures and housing setup and transitions
- Facilitate and plan programs to support special interests, well-being and overall campus living and resources
- Responsible for responding to emergency occurrences
- Process administrative documentation for all activities and incidents

**DaSilva Hall Council, Senior Advisor** (August 2017-present), **Treasurer** (September 2015-May 2016)

- Currently oversee a council of 22 executive-board members and provide guidance to each position as needed
- Oversaw hall budget regarding programs and community activities

### Work Experience

**Concierge**, The Oxford Hotel, Bend, OR

May 2016-January 2017

- Communicated with guests and returning clients to handle reservations/concierge and stay accommodations
- Cross trained in all service areas including Reservations/Concierge, Valet/Bellmen, Housekeeping, Managerial/Sales teams to allow for collaborative support
- Received and transported inventory for hotel and restaurant storage
- Assisted in managing operational and guest related challenges
- Trained new staff in Reservations and Bellmen tasks

**Sales, Customer Service, Security/Inventory**, Old Navy, Bend, OR

November 2013-May 2015

- Conducted and supervised sales transactions of 3-5 cashier team members
- Trained new employees on operating system, inventory distribution, staging and stocking inventory
- Selected to assist corporate inventory team with cross referencing goods with sales records to identify losses
- Met with managers monthly to discuss loss prevention strategies; Assigned store supervision duty to manage loss prevention during holidays, sales and special events
- Recognized repeatedly as Employee of the Month

### Volunteer Experience

**National Honor Society:** Participated in charity events and fundraisers to garner donations for various global wellness groups

**Tutoring:** Weekly tutoring sessions, school office assistant, library volunteer, academic/sports fundraising

**Community Service:** Assisted with street/park/city and campus group clean-up, midnight runs of goods to homeless, work for various charities and labor groups

### Computer Skills

Microsoft Word, Excel, PowerPoint, Outlook

Some experience with: SQL, R, Access

# Parker Chalmers

pchalmer@butler.edu

513.504.7819

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## EDUCATION

**Butler University Lacy School of Business**, Indianapolis, IN  
*Bachelor of Science, Risk Management & Insurance / Finance*

**Expected Graduation: May 2019**  
GPA: 3.975

## WORK EXPERIENCE

**Hylant Group**, Cincinnati, OH  
*Employee Benefits and Property & Casualty Intern*

June 2017 – August 2017

- Transformed new business strategy, optimizing the prospecting process to include more role-play practices of phone calls and first meetings, increasing first appointment success rate to 7x the industry average.
- Created template and 54 profiles of top prospects for the Employee Benefits Team.
- Participated in Client Engagement Service Strategy, selling of new / renewal business, and advisory councils.

**Rocket Internet**, Shanghai, China  
*Human Resources Manager*

May 2017 – June 2017

- Connected suppliers and e-commerce platforms worldwide at e-commerce venture BXB.
- Led transformation and execution of all recruiting processes. Increased applicant count 300% in one month for the Entrepreneur in Residence role by developing and expanding use of online recruiting platforms.
- Created an attribute-based interview, weighted scoring system and conducted 38 interviews with MBA and undergraduate candidates from top global business programs, resulting in four internship offers extended.

**Great American Insurance Group**, Cincinnati, OH  
*Programs Analyst – Specialty E&S Division, P&C branch*

May 2016 – August 2016

- Analyzed, priced, and tailored unique insurance coverages on a non-admitted basis for a wide range of markets, particularly consumer and industrial products and new ventures.
- Audited program accounts, used Microsoft Excel to more efficiently organize data into monthly reports, reducing a 45 minute process to just 8 minutes, and presented findings to team.

**Real Business Experience: Chief**, Indianapolis, IN  
*Chief Executive Officer*

August 2016 – December 2016

- Managed sales inventory, budgeting, and cash flow responsibilities for student-led business, which generated over \$1,200 in sales on a \$450 investment in two months.

## LEADERSHIP & INVOLVEMENT

**Delta Tau Delta** (*Social Fraternity*)

January 2016 – Present

- **Chapter President** – Elected by peers to serve as Chapter President for 2017 calendar year.
- **Greek Emerging Leader Award** (April 2017)–Selected from all chapters by Butler Greek Board of Faculty.

**Gamma Iota Sigma** (*Risk Management, Insurance, and Actuarial Science Fraternity*)

September 2015 – Present

- **Black & Gold Award Winner** (March 2017) – Received the opportunity to attend the 2017 NAPSLO Annual Convention in San Diego as a result of outstanding chapter involvement for the academic year.

**Top 100 Outstanding Student**, Butler University

January 2018

- Selected by Butler's Alumni Association and Office of Student Affairs as one of Butler's Top 100 most outstanding students for the 2017-2018 academic year, from an enrollment of 5,095.

**Anita Benedetti Student Involvement Program (ABSIP) Scholar**

February 2017

**Wall Street Trek**, New York, NY

October 2016

- Selected by faculty to represent the Lacy School in New York to meet with business executives from JP Morgan, Blue Mountain Capital, and Johnson & Johnson.

**Butler University Football Team**

August 2015 – July 2016

# Jeremy Crabb

2195 Nature Trail  
Conway, AR 72032  
(501) 472-9487  
jeremy.crabb@gmail.com  
linkedin.com/in/crabbjeremy

## SKILLS & COMPETENCIES

Leadership; Personnel Management; Employee relations; Operations management; Team building; Conflict resolution; Personnel development; Community/public relations; Policy development and implementation; Technical writing; Publication development; Program development; Organizational development; Higher education public safety; Community oriented policing; Police and emergency communications operations; Disaster response

## EDUCATION

University of Central Arkansas, Conway, AR 2004-present  
Bachelor of Business Administration, anticipated graduation December 2019  
Major: Insurance and Risk Management – Sophomore – GPA: 4.00

Black River Technical College, Pocahontas, AR 2003  
Professional Certificate, Basic Law Enforcement Officer Certification

Arkansas Commission on Law Enforcement Standards and Training, State of Arkansas, 2003-2017  
Senior, Advanced, Intermediate, General, and Basic Law Enforcement Officer Certifications  
Field Training Officer Certification

## WORK EXPERIENCE

**University of Central Arkansas, Police Captain / Commander, Operations Support & Compliance Bureau (1999-2017)** - Served as a senior commander in the department and a senior advisor to the chief of police in strategic planning, operations, and management of the overall departmental mission. Planned, organized, and directed the operations of the UCA Police Department's operations support functions including emergency communications, records, parking/business services, emergency/community notification systems, technical and information systems administration, policy research and development, website development and content management. Managed personnel including two full time division managers, eight other full time employees, and various part time employees. Served as institutional Clery Act compliance officer. Researched, wrote, published, maintained working files on all department general orders, policies, and procedures. Served as accreditation manager. Oversaw special projects as needed and served on various internal and external committees and working groups including University Parking & Traffic Committee, Business Continuity Planning Committee, Employee Wellness Committee, Bicycle Friendly University Committee, and served as advisor for UCA Cycling Club student organization.

*Previous positions held include: Lieutenant/Support Services Division Commander; Sergeant, Officer / Support Services Commanding Officer; Police Officer, Supervisor, Records & Communications Division; Communications Officer, Dispatcher.*

## Jeremy Crabb

2195 Nature Trail  
Conway, AR 72032  
(501) 472-9487  
jcrabb@uca.edu  
[linkedin.com/in/crabbjeremy](https://www.linkedin.com/in/crabbjeremy)

### PROFESSIONAL ORGANIZATIONS

International Association of Chiefs of Police  
International Association of Campus Law Enforcement Administrators  
Arkansas Association of Chiefs of Police  
National Association of Clergy Compliance Officers and Professionals

### COMMUNITY INVOLVEMENT

Conway Advocates for Bicycling – member, board member, board president (2017)  
AIDS/Lifecycle – cyclist  
UCA Cycling Club – staff advisor 2016-2017

# Sal D'Acquisto

spdacqu@ilstu.edu

| (847)-323-3502

**Current Address:** 608 Hester Ave. Apt #11 Normal, IL 61761

| www.linkedin.com/saldacq

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## EDUCATION

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**Illinois State University**  
**Risk Management/Insurance and Finance**

**Cumulative GPA: 3.78/4.00**  
**Expected Graduation: May 2019**

## INVOLVEMENT & PROJECTS

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**Gamma Iota Sigma**  
*Member*

*September 2017 - Present*

- Attended Risk Manager and Residence presentation and dinner
- Learned about Captives at a Lunch and Learn from representatives with Zurich Insurance Group

**Illinois State Students in Finance**  
*Vice President of Marketing*

*April 2017 - Present*

- Displayed interest in a new organization and possessed the desire to take on a leadership role
- Collaborated with executive board members to create ways to constantly improve the organization

**Redbird Investment Fund Club - Normal, IL**

*February 2017 - Present*

- Researched and presented facts on the stock market all while competing to win stock game on Investopedia
- Invested real money utilizing our research to make the most money we can

**Entrepreneurship Class Project**

*August 2014 - June 2015*

- Sold gumballs to other student at my school over the course of four months to earn \$800 profit
- Used proceeds of gumball sales to purchase iPhone power cords wholesale and sell them retail to students
- Earned a profit of \$400 from the phase of selling iPhone power cords

**Illinois State Club Soccer**

*August 2016 - Present*

- Competed on a team of 22 individuals working toward a championship game
- Developed communication and time management skills while working with a busy schedule

## WORK EXPERIENCE

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**Northwestern Mutual – Schaumburg, IL**  
*Financial Representative*

*January 2017 – November 2017*

- Created my own book of business by calling and setting up meetings with potential clients
- Focused on building relationships with clients and learned the importance of that in a career
- Worked with clients to help identify their financial security needs and focused on solutions to reach their goals

**Einstein Bros. Bagels – Normal, IL**  
*Crew Member*

*November 2016 - May 2017*

- Collaborated with managers and co-workers to ensure efficient food service in a high pressure environment
- Familiarized myself with the register and different types of products we offer

**Travel League Soccer Referee – Palatine, IL**  
*Referee*

*August 2014 - Present*

- Practiced communication skills by interacting with people of all ages
- Reported game scores on each soccer league's website

**The Moorings of Arlington Heights – Arlington Heights, IL**  
*Dining Room Server*

*December 2013 - Present*

- Created a Facebook page used for switching hours and sharing important information
- Opened and closed work while maintaining timely service

## VOLUNTEER WORK

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**Elite Soccer Community Organization Youth Leadership Program**

*August 2010 - November 2013*

- 2010 - Relay for Life, Share your Souls Shoe Drive, Thanksgiving Baskets, Blanket Drive
- 2011 - Relay for Life, Thanksgiving Baskets, Blanket Drive
- 2012 - Relay for Life, Golf Fund Raiser, Thanksgiving Baskets, Blanket Drive

# Gregory Darling

2421 N Barbara Drive, Bloomington, IN 47408  
812-219-4308 | gdarling@sycamores.indstate.edu  
www.linkedin.com/in/gregdarling16

## Skills

Proactive Team Leader	Analytical Reasoning
Excellent Communication Skills	Quick Learner
Accurate and Detailed	Well Organized
Strong Client Relations	MS Office

## Education

<b>Bachelor in Insurance and Risk Management</b>	Anticipated: May 2020
Indiana State University, Terre Haute, IN	GPA: 3.98/4.0

## Work History

<b>Commercial Lines Assistant</b>	February 2016-Present
First Insurance Group, Inc., Bloomington, IN	
<ul style="list-style-type: none"><li>• Compared and contrasted policy forms in order to determine forms added, deleted or changed in the policy</li><li>• Job shadowed agents for policy renewals</li><li>• Prepared policies for agents to deliver to insureds</li></ul>	

<b>Residents Assistant</b>	August 2017-Present
Indiana State University, Terre Haute, IN	
<ul style="list-style-type: none"><li>• Created a positive community for residents by being all inclusive and having a supportive atmosphere</li><li>• Assist students during the transition to college by introducing them to activities and clubs on campus</li><li>• Mediated roommate conflicts and guiding them to a constructive conclusion</li></ul>	

<b>Line Manager</b>	December 2016-Present
Bloomington Bagel Company, Bloomington, IN	
<ul style="list-style-type: none"><li>• Recorded accurate inventory of all supplies and produce</li><li>• Filled shift openings</li><li>• Assisted in training new employees as well as actively helping during service</li></ul>	

<b>Commercial and Residential Landscaper</b>	June 2012-July 2016
Darling Enterprises, Bloomington, IN	
<ul style="list-style-type: none"><li>• Provided lawn care and snow removal services for residential and commercial clients</li><li>• Provided general labor services</li></ul>	

## Involvement and Honors

### **Involvement**

- Indiana State University Networks Professional Development Program
- Gamma Iota Sigma, Professional Insurance and Risk Management Fraternity
- Vice President of Finance for the Eta Upsilon Chapter of Delta Sigma Phi Fraternity, Inc.
- American Red Cross – Fundraising as well hosting blood drives
- Habitat for Humanity – Fundraising and construction

### **Honors**

- |                                                                       |                     |
|-----------------------------------------------------------------------|---------------------|
| • Gongaware Scholarship Award for Insurance and Risk Management       | 2016/2020 Recipient |
| • Indiana Worker's Compensation Institute Inc. Scholarship            | 2016/2017 Recipient |
| • Dean's List – Indiana State University                              | 2016/2017 Recipient |
| • Indiana State University Insurance and Risk Management Honors Corps | 2016/2017 Recipient |

# Michael J. DiRienzo

mike.j.dirienzo@gmail.com  
112 Connelly Avenue • Budd Lake, NJ • (973) 908-9583

## EDUCATION

### Saint Joseph's University

*Bachelor of Science in Business Administration*  
*Major: Finance, Risk Management & Insurance*  
Cumulative GPA: 3.94

Philadelphia, PA  
May 2020

## PROFESSIONAL EXPERIENCE

### Novartis Corporation

*Document Producer*

East Hanover, NJ  
January 2018

- Prepared, compiled, inspected and assembled document binders accurately in a timely manner
- Met project deadlines while maintaining quality/error-free work

### Mendham Golf & Tennis

*Full/Part-Time Employee*

Mendham, NJ  
June 2017 – August 2017

- Implemented new operations process which enhanced staff efficiency and customer service while reducing staff overhead
- Provided friendly service to ensure a pleasant dining experience by deepening my knowledge of golf and the menu
- Assisted in the training of 3 new servers in order to offer quality service

### Mount Olive Bagels & Deli

*Full/Part-Time Employee*

Budd Lake, NJ  
September 2014 - May 2017

- Developed more responsibilities such as closing up facilities due to successful performance
- Collaborated with coworkers by utilizing business systems to uphold sales
- Prepared, served and delivered food to customers

### Innovation Station - S.T.E.M Camp

*Teacher's Assistant*

Budd Lake, NJ  
July 2016 - August 2016

- Operated side-by-side with a certified teacher to aide in teaching rocketry courses
- Selected to teach and mentor 50 students the science behind rocketry

## LEADERSHIP EXPERIENCE

### Office of Residence Life

*Saint Joseph's University*

August 2017 - Present  
Philadelphia, PA

*Resident Assistant in First-Year Business Residential Learning Community*

- Enforce policies and safety standards set by Saint Joseph's University to create a positive living environment
- Advance the social, academic and personal adjustment of 34 first-year students to Saint Joseph's University
- Serve as a direct resource and provide business-related programs to residents

### Finance Society

*Saint Joseph's University*

January 2016 – Present  
Philadelphia, PA

*Active Member*

- Learn information about how the stock market functions in hopes of successful investment application
- Research and apply sustainable tactics regarding companies within specified industries

*Junior Executive Board Member*

- Collaborate with fellow board members to organize meetings with the remaining 20-person society
- Built pitch deck to seek an investment round of \$100,000
- Actively observed the portfolio for 24% returns over a 15<sup>th</sup> month period

### Delta Sigma Pi

*Saint Joseph's University*

September 2016 - Present  
Philadelphia, PA

*Active Member*

- Participate in professional, social, fundraising and community service events
- Network and foster relationships with fellow brothers, alumni and companies in a professional manner

*Vice President of Finances*

May 2017 – Present

- Oversee the entire financial aspect of the Chapter
- Ensure that all financial obligations are met in a timely manner
- Manage a five-figure budget for all 90 brothers to effectively allocate capital toward future events

## ON-CAMPUS INVOLVEMENT

- **Johnson & Johnson Case Competition** – presented strategies to company executives to maximize brand potential and market performance
- **Hawkappella** – an a cappella group that engages in weekly practices with a group of 20 students to perform at social events on campus
- **Gamma Iota Sigma** – regularly attend discussions from employees/executives in the Risk Management, Insurance and Actuarial Science Industry

## SKILLS

- Proficient in Microsoft Office: Excel, PowerPoint, Word and Outlook
- Basic Knowledge of Factset and Tableau

## Nicholas Duesberry

### **Local Address:**

1100 West Montgomery Avenue, Apartment 1311  
Philadelphia, PA 19122

### **Permanent Address:**

180 Fairway Drive  
Harleysville, PA 19438

### **OBJECTIVE:**

To obtain a summer internship in the property and casualty area of a risk management firm to acquire new skills while applying concepts learned in the classroom.

### **EDUCATION:**

#### **TEMPLE UNIVERSITY, Fox School of Business, Philadelphia, PA**

Bachelor of Business Administration, May 2019

Major: Risk Management and Insurance

Overall GPA – 3.83

#### ***Related Courses (Completed by May 2018):***

- Managing Human Capital Risk
- Managing Property and Liability Risk I
- Business Communications
- Managerial Accounting
- Business Statistics
- Marketing Management
- Business Society and Ethics
- Legal Environment of Business

#### ***Honors and Activities:***

Gamma Iota Sigma Professional Risk Management, Insurance and Actuarial Science Fraternity, Spring 2016 – Present

- Employee Benefits Career Development Committee, Spring 2016 – Present

- Membership with Academic Distinction

Temple University Running Club, Fall 2015 – Present

Dean's List, Fall 2015 – Fall 2016, Fall 2017

### **EXPERIENCE:**

#### **Indian Valley Boys & Girls Club, Souderton, PA**

*Youth Development Coordinator, June 2017 – Present*

- Coordinate gymnasium games and activities for club members to participate in during the day
- Supervise club members during specified free periods throughout the day
- Work diligently to solve problems and disagreements between club members as they arise

#### **Boy Scout Troop 303, Lansdale, PA**

*Unit Scouter Reserve, July 2014 – December 2016*

- Provided supervision of scouts during troop meetings and at troop outings
- Assisted scouts in the completion of requirements toward ranks
- Worked in teams of three to evaluate scouts for a board of review to pass them on to the next rank

#### **Peter Becker Community, Harleysville, PA**

*Kitchen Utility Worker, October 2014 – August 2015*

- Provided a sanitary workplace for food preparation by cleaning floors, preparation surfaces, and disposing of trash
- Cleaned pots and pans to make them readily available for chefs when needed
- Worked in teams of two to clean dishes and utensils for use by residents

### **COMPUTER SKILLS:**

Microsoft Word, Microsoft Outlook, Microsoft Excel, Microsoft PowerPoint

**WILLING TO RELOCATE - NORTHEAST/MIDATLANTIC**

# Nicholas A. Esty

Auburn, ME 04210 | Cell: 207-320-0164 | nicholas.esty@maine.edu

## EDUCATION

**University of Southern Maine**, Portland, Maine  
*B.A. Finance & Risk Management/Insurance*

Expected graduation date: May 2019  
GPA: 3.95

## WORK EXPERIENCE

**Unum, Scholars Program Intern**  
Portland, Maine

May 2017 - Present

- Managed inbox that received prospects, renewals, and experience requests nationwide for companies with 500 to 2,000 employees.
- Completed work on a FIFO basis, handled rush requests, and assigned work on rotation to underwriting specialists.
- Assisted the small case renewal team by processing Interest Rate Renewals and training other interns on how to complete them.

**Frisbie & Associates, Intern**  
Lewiston, Maine

May 2016 - August 2016

- Job shadowed insurance agents on prospecting and door to door sales visits.
- Answered all incoming phone calls, took messages, and relayed information to the owner of the company.
- Collaborated with a local marketing agency to create a mailer to send to all seminar attendees and existing clients.

## LEADERSHIP & COMMUNITY SERVICE

**Gamma Iota Sigma**

September 2016 - Present

Beta Sigma Chapter - President, Treasurer

- Recruited new members, promoted our organization, built relationships with the local insurance industry, lead meetings, and completed monthly chapter reports.
- Attended a PLRB conference in Boston, a NAPSLO conference in Chicago, a PRIMA conference in Phoenix, and a GIS leadership conference in Columbus.
- Created a lunch and learn event where students could learn about Unum's entry level employment opportunities and conduct a mock interview with a Unum recruiter.

## CERTIFICATIONS & AWARDS

WSIA Internship Program

Summer 2018

Construction Financial Mgmt. Association Scholarship

December 2017

Dale Carnegie Sales Training

October 2017

Patriot Insurance Scholarship

July 2017

PRIMA Annual Conference Scholarship

March 2017

ME Life, Health, & Accident Producer

January 2017

# Avery Fink

902 Pembroke Road, Greensboro NC, 27408  
finkam@appstate.edu | (336) 392-1015

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## EDUCATION

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Appalachian State University: Boone, North Carolina May 2019  
Bachelor of Science in Business Administration  
Majors: Risk Management and Insurance; Finance and Banking  
GPA: 3.55

## WORK EXPERIENCE

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*Liberty Mutual Insurance, Charlotte NC* June 2017-August 2017

Underwriting Intern

- Engaged in weekly meetings with mentors and managers to learn about the insurance industry and the role of an underwriter
- Produced three reports to be distributed internally regarding risk control, appetite, and agency performance projections
- Completed endorsements for **workers' compensation and business protector policies**

## INVOLVEMENT

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*Gamma Iota Sigma, Rho Chapter* August 2017-Present

Co-director of Operations

- Coordinate the Risk Management and Insurance career fairs in the Fall and Spring
- Supervise the Campus Events committee and organize volunteers
- Participate in service projects to better the local community

*Walker Fellows* July 2017-Present

Vice President

- Act as a liaison and student ambassador for the Walker College of Business through service and department events
- Directly oversee the new member recruitment process as well as the Service and Tours committees
- Devise weekly general meetings with the Executive Team and align the strategic goals of the Walker College of Business with our organization

Professional Development Committee Member

October 2016-June 2017

- Administer resume presentations to Walker College of Business underclassmen

*AIIESEC at Appalachian State* December 2016-August 2017

Vice President of Incoming Global Volunteer

- Serve on the Executive Board to facilitate international volunteer and internship exchanges
- Lead a team of four individuals in selling to local non-profits regarding international volunteers
- Match international volunteers with opportunities based upon their interests and skills

*AIIESEC in the United States National Presidents' Retreat* December 2015-May 2016

Organizing Committee Vice President of Finance

- Guided other members in effective management of conference finances
- Budgeted and managed finances for a conference of fifty people and nearly \$5,000

## HONORS AND AWARDS

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- NCAMIC Scholarship January 2018-Present
- John P. Young III Memorial Scholarship August 2017-Present
- **F.P. "Bodie" Bodenheimer, Jr. Leadership Endowed Scholarship** August 2015-Present
- **Dean's List** August 2015-Present
- Appalachian State University Academic Excellence Scholarship August 2015-May 2016

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Department of Insurance, Legal Studies, and Real Estate	Citizenship:	United States
A405 Moore-Rooker Hall	Cell:	(478) 866-0009
Terry College of Business	Office:	(706) 542-4290
University of Georgia	Fax:	(706) 542-2784
Athens, GA, 30605	Email:	jfrederick@uga.edu

## EDUCATION

Ph.D. Risk Management and Insurance, 2014-Present  
**University of Georgia**, Athens, GA  
Minor Field: Finance  
Committee Chair: James Carson

MBA Spring 2012  
**Georgia Southern University**, Statesboro, Georgia  
*Distinction* in Finance  
Advisor: William Wells

BBA Finance, Spring 2010  
**Georgia Southern University**, Statesboro, Georgia  
*Distinction* with Honors in Finance  
Advisor: Kevin Eastman

## RESEARCH INTERESTS

Internal Capital Markets, Mergers and Acquisitions, Health Insurance, Social Insurance, Capital Allocation, Cash Holdings

## PUBLICATIONS

Pottier, Steven W., Xu, Jianren, Frederick, Joshua D. "The Journal of Risk and Insurance: Authors of Influence," *Risk Management and Insurance Review*. Forthcoming.

Price, Barbara, Randall, Cindy, Frederick, Joshua D., Gall, J., and Tom Jones. "Different Cultures, Different Students, Same Test: Comparing Math Skills of Hungarian and American College Students," *Journal of Education and Learning*. 2012.

## WORKING PAPERS

Frederick, Joshua D., Montesinos, Hugo M., Sirmans, E. Tice. “The Financial Performance of Health Insurers Pre- and Post- Affordable Care Act”

Carson, James M., Frederick, Joshua D., McCarthy, David G. “Money for Nothing: The Regulatory Effects of the ACA on Health Insurer Cash Holdings”

Carson, James M., Eastman, Evan M., Eckles, David L., Frederick, Joshua D. “In It to Win It: Evidence of “Winner Picking” from the Property-Casualty Insurance Industry”

Ellis, Cameron M., Esson, Meghan I., Frederick, Joshua D. “Individual Health Insurance Market Effects of Medicaid Expansion”

Eastman, Evan M., Frederick, Joshua D. “Healthy Competition: Direct and Indirect Valuation Effects from Health Insurer Mergers”

Bass, Courtney, Eastman, Evan M., Karl, J. Bradley, Frederick, Joshua D. “Capital Issuances and the Affordable Care Act”

## PRESENTATIONS

November 2017 “Money for Nothing: The Regulatory Effects of the ACA on Health Insurer Cash Holdings”  
**Southern Risk and Insurance Association Conference**; Nashville, TN

November 2017 “The Financial Performance of Health Insurers Pre- and Post-Affordable Care Act”  
**Southern Risk and Insurance Association Conference**; Nashville, TN

August 2017 “Healthy Competition: Direct and Indirect Valuation Effects from Health Insurer Mergers”  
**American Risk and Insurance Association Conference**; Toronto, Ontario, Canada

- August 2017 “In It to Win It: Evidence of “Winner Picking” from the Property-Casualty Insurance Industry”  
**American Risk and Insurance Association Conference**; Toronto, Ontario, Canada
- January 2017 “Healthy Competition: Direct and Indirect Valuation Effects from Health Insurer Mergers”  
**Western Risk and Insurance Association Conference**; Santa Barbara, CA
- January 2017 “In It to Win It: Evidence of “Winner Picking” from the Property-Casualty Insurance Industry”  
**Western Risk and Insurance Association Conference**; Santa Barbara, CA
- November 2016 “Crowding Out: Second Order Effects of Medicaid Refusal”  
**Southern Economic Association Conference**; Washington, DC
- November 2016 “Healthy Competition: Direct and Indirect Valuation Effects from Health Insurer Mergers”  
**Southern Risk and Insurance Association Conference**; Savannah, GA
- August 2016 “Crowding Out: Second Order Effects of Medicaid Refusal”  
**American Risk and Insurance Association Conference**; Boston, MA
- July 2016 “Healthy Competition: Direct and Indirect Valuation Effects from Health Insurer Mergers”  
**University of Georgia Economics Department Brown Bag Workshop**; Athens, GA
- May 2016 “Healthy Competition: Direct and Indirect Valuation Effects from Health Insurer Mergers”  
**Florida State University and University of Georgia Insurance Research Symposium**; Tallahassee, FL
- November 2015 “In It to Win It: Evidence of “Winner Picking” from the Property-Casualty Insurance Industry”  
**Southern Risk and Insurance Association Conference**; New Orleans, LA

- November 2015 “Crowding Out: Second Order Effects of Medicaid Refusal”  
**Southern Risk and Insurance Association Conference**; New Orleans, LA
- May 2015 “In It to Win It: Evidence of “Winner Picking” from the Property-Casualty Insurance Industry”  
**Florida State University/University of Georgia Research Symposium**; Athens, GA
- June 2015 “Crowding Out: Second Order Effects of Medicaid Refusal”  
**University of Georgia Economics Department Brown Bag Workshop**; Athens, GA
- August 2015 “Competition in Health Insurance Exchanges”  
**World Risk and Insurance Economics Congress**; Munich, Germany

## **CONFERENCES ATTENDED**

Property and Liability Resource Bureau Claims Conference (Scheduled 2018)  
 Southern Risk and Insurance Association (2017)  
 American Risk and Insurance Association Annual Meeting (2017)  
 Western Risk and Insurance Association Annual Meeting (2017)  
 Southern Risk and Insurance Association (2016)  
 American Risk and Insurance Association Annual Meeting (2016)  
 Florida State University and University of Georgia Insurance Research Symposium (2016)  
 Southern Risk and Insurance Association (2015)  
 Florida State University and University of Georgia Insurance Research Symposium (2015)  
 Southern Risk and Insurance Association (2014)

## **RESEARCH EXPERIENCE**

**University of Georgia**, Athens, GA  
Research Assistant  
-Marc A. Ragin

Fall 2017 to Current

**University of Georgia**, Athens, GA  
Research Assistant  
-James M. Carson

Fall 2016 to Spring 2017

**University of Georgia**, Athens, GA  
Research Assistant  
-David L. Eckles

Fall 2014 to Spring 2016

**University of Georgia**, Athens, GA  
Research Assistant  
-Steven W. Pottier

Fall 2014 to Spring 2016

## **PROFESSIONAL EXPERIENCE**

**Bank of Dudley**, Dublin, GA

Spring 2006 to Fall 2010

Contact: Samuel Beall, President, CEO  
(1-478-277-1500)

**State Farm**, Soperton, GA

Spring 2010 to Spring 2011

Contact: Phil Gay, State Farm Agent  
(1-912-529-3400)

**State Farm**, Statesboro, GA

Summer 2011 to Spring 2012

Contact: Nichole Guarino, State Farm Agent  
(1-912-681-6131)

## TEACHING EXPERIENCE

### University of Georgia, Athens, GA

Instructor

-RMIN 4000: Introduction to Risk Management and Insurance

Current  
(9 Sections)

### University of Georgia, Athens, GA

Teaching Assistant

-RMIN 4100: The Theory of Interest

Current  
(1 Section)

### Georgia Southern University, Statesboro, GA

Instructor

-BUSA 3132: Applied Statistics and Optimization

-BUSA 3131: Business Statistics

-BUSA 1150: Personal Finance

-BUSA 1105: Introduction to Business

May 2012 to June 2014

(1 Section)

(16 Sections)

(2 Sections)

(8 Sections)

## SERVICE

Reviewer, *Risk Management and Insurance Review*

Reviewer, *Journal of Insurance Issues*

Reviewer, *Journal of Risk Education*

## MEMBERSHIPS

Western Risk and Insurance Association (2016-present)

American Risk and Insurance Association (2015-present)

Southern Risk and Insurance Association (2014-present)

## AWARDS

Southern Risk and Insurance Harris Schlesinger Best Doctoral Student Paper Award (2017)

Drew Hamilton State Farm Summer Research Scholarship (2017)

University of Georgia RMIN Ph.D. Student Summer Research Scholarship (2017)

Spencer Educational Foundation Ph.D. Scholar (2017)

Perryco Graduate Student Travel Scholarship (2016)

University of Georgia RMIN Ph.D. Student Summer Research Scholarship (2016)

Spencer Educational Foundation Ph.D. Scholar (2016)

State Farm Insurance Drew Hamilton Scholarship (2016)

University of Georgia "Thank-a-Teacher" Commemoration (2016)

Delta Insurance Company and Atlantic American Insurance Scholarship (2015)

Best Graduate Student Paper Award - Southern Risk and Insurance Conference (2015)

## REFERENCES

**Dr. James M. Carson**

Daniel P. Amos Distinguished Professor of Insurance  
Department of Insurance, Legal Studies,  
and Real Estate  
206 Brooks Hall  
Terry College of Business  
University of Georgia  
Phone: (706) 542-3803  
Email: jcarson@uga.edu

**Dr. David L. Eckles**

Associate Professor  
Department of Insurance, Legal Studies,  
and Real Estate  
206 Brooks Hall  
Terry College of Business  
University of Georgia  
Phone: (706) 542-3578  
Email: deckles@uga.edu

**Dr. Robert E. Hoyt**

Department Head and Dudley  
L. Moore Jr. Chair of Insurance  
Department of Insurance, Legal Studies,  
and Real Estate  
206 Brooks Hall  
Terry College of Business  
University of Georgia  
Phone: (706) 542-4290  
Email: rhoyt@uga.edu

**Travis Freytag**  
tfreytag@butler.edu  
4400 Haughey Ave, Indianapolis, IN 46208  
(513) 526-5952

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### **OBJECTIVE**

To utilize my analytical, technical, and communication skills in an exciting actuarial position that will expand my practical knowledge of insurance and continue my development as an actuarial student.

### **EDUCATION**

**Bachelor of Science in Actuarial Science** May, 2019  
Butler University, Indianapolis IN  
Secondary Majors: Economics, Statistics  
Minors: Business Administration, Risk Management & Insurance  
GPA: 4.0/4.0  
Honors: Spencer Scholar, BU Honors Program, Dean's List (all semesters), Order of Omega Honor Society, Mortar Board Top 15%, Charles O. McGaughey Leadership Award, Blue Key Honor Society

### **ACTUARIAL EXPERIENCE**

**Exam MFE** Passed (Score: 8) in July, 2017  
**Exam FM** Passed (Score: 8) in February, 2017  
**Exam P** Passed (Score: 8) in May, 2016

**Actuarial Intern** June – August, 2018  
Aon, Chicago, IL  

- Hired to Risk Consulting department, awaiting specific assignment and responsibilities

**Actuarial Intern** May – August, 2017  
OneAmerica, Indianapolis, IN  

- Created extensive and accurate valuation reports for over 20 clients in the pensions department
- Gained valuable knowledge while testing new statistical software on various company processes

**Actuarial Intern** May – August, 2016  
Hannover Life Reassurance Company of America, Charlotte, NC  

- Gained extensive knowledge and experience in the life and health reinsurance market while working on real world projects and tasks with knowledgeable professionals
- Worked on various research projects while playing an integral role in the implementation, monitoring, and analysis of new, cutting edge life insurance products

### **CAMPUS INVOLVEMENT AND COMMUNITY SERVICE**

**Executive Team Member**, Sigma Nu Fraternity January, 2017 – December, 2017  

- Elected to main decision-making body of fraternity by the entire chapter
- Main duties include direct responsibility for the incoming class of new members, planning and facilitating the chapter leadership program, and the growth and wellness of the chapter as a whole

**Math Lab Tutor**, Butler University January, 2016 – Present  

- Regularly tutor up to 20 fellow students at a time in various mathematical courses and techniques

**Committee Member**, Bulldogs into the Streets February, 2017 – August, 2017  

- Responsible for planning and executing a university-wide day of service with 1000+ participants

**Representative**, Greeks as Educators, Advocates, and Resources January, 2017 – Present  

- Selected for a semester-long class to become a peer educator and counselor for students

## Brian Fritz

### **Address:**

1510 Lombard Street, Apartment 3  
Philadelphia, PA 19146

### **Contact:**

Phone: 856.430.8754  
Email: bfritz@temple.edu

### **OBJECTIVE:**

To obtain a summer internship in the property and casualty area of a risk management firm to acquire new skills while applying concepts learned in the classroom.

### **EDUCATION:**

#### **TEMPLE UNIVERSITY, Fox School of Business, Philadelphia, PA**

Bachelor of Business Administration, May 2019

Major: Risk Management and Insurance

Overall GPA – 3.72

#### ***Related Courses (Completed by May 2018):***

- Business Communications
- Introduction to Risk Management
- Managing Human Capital Risk
- Managing Property and Liability Risk I
- Risk Financing
- Managing International Risk
- Financial Management
- Information Systems in Organizations

#### ***Honors and Activities:***

Gamma Iota Sigma Professional Risk Management, Insurance and Actuarial Science Fraternity, Fall 2017 – Present

- Director of Student Affairs, Spring 2018 – Present

- Community Affairs Committee, Fall 2017 – Present

Boy Scouts of America, Eagle Scout, October 2008

Deaver Award Scholarship, Recipient, Fall 2017

Angus Robinson Scholarship, Recipient, Fall 2017 – Spring 2018

Temple University Academic Scholarship, Recipient, Spring 2017 – Present

Dean's List, Fall 2018

#### **ROWAN COLLEGE AT GLOUCESTER COUNTY, Sewell, NJ**

Associates in Business Administration, December 2010

Overall GPA – 3.76

### **EXPERIENCE:**

#### **Nordstrom, Cherry Hill, NJ**

*Sales Associate, Women's Shoes, October 2016 – July 2017*

- Drove sales volume by providing exceptional customer service
- Maintained relationships with customers through email and phone follow up
- Received two Medallia Awards for outstanding service experience

#### **ImageOne Industries, Bensalem, PA**

*Project Manager, February 2014 – September 2016*

- Managed restroom remodel & ADA remediation programs for national retail accounts
- Estimated project costs and created proposals to clients utilizing ERP software for construction management
- Coordinated with clients, field services, subcontractors, & suppliers to ensure project success

#### **RE/MAX, Turnersville, NJ**

*Real Estate Sales Associate, Residential Sales, December 2012 – February 2014*

- Provided guidance and assisted sellers and buyers in marketing and purchasing property
- Intermediated negotiation processes throughout the buying and selling process
- Cooperated with appraisers, escrow companies, lenders, and home inspectors

### **COMPUTER AND OTHER SKILLS:**

Microsoft Word, Microsoft Outlook, Microsoft Excel, Microsoft PowerPoint, ERP Software  
*German (Proficient)*

**WILLING TO RELOCATE – INTERNATIONALLY**

# ANNA GEIST

5026 BOULEVARD PLC. INDIANAPOLIS, IN 46208  
PHONE: 303-810-2151  
E-MAIL: AGEIST@BUTLER.EDU

## EDUCATION

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May 2019 **Butler University Lacy School of Business** Indianapolis, IN  
Majors: Risk Management and Insurance & Finance GPA:3.9

## WORK EXPERIENCE

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2017 **Aon Risk Solutions** Chicago, IL  
Global Risk Consulting Intern

- Analyzed and organized sales and pipeline data for internal reports
- Performed risk analyses for large, prospective clients through research of public documents, internal data, and risk surveys
- Gained experience in various steps of new business development including loss-run analyses and RFP presentations
- Executed several presentations to account executives regarding analysis of client satisfaction, prospective clients, and renewing clients

2017 **TripSticks** Indianapolis, IN  
Chief Financial Officer

- Started and led operation of student-run, sticker company
- Sold over 900 custom stickers to students and university offices for over \$2500 in revenue and nearly 80% profit margin
- Managed customer relationships and budget planning and execution

2014-2016 **The Club at Rolling Hills** Golden, CO  
Poolside Restaurant Waitress Captain

- Captain responsibilities included opening and closing duties (i.e., organizing sales reports, counting money, reporting to managers) and allocating tasks to other waitresses
- Took orders and served food and beverages to over 650 members
- Served in a demanding atmosphere and developed strong problem-solving and communication skills in meeting members' needs

## COMMUNITY INVOLVEMENT

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2016-Present **Gamma Iota Sigma, Beta Lambda Chapter** Indianapolis, IN  
Vice President of Finance and Administration

- Financial duties include creating a budget and managing chapter purchases
- Administrative duties include recording and projecting member points for internal and external reporting
- Performed volunteer work at various locations around Indianapolis

2015-2017 **Butler University Running Club** Indianapolis, IN  
Treasurer

- Assisted in leadership of the club through organizing meetings
- Determined use of \$200 in funds given by university

## SKILLS

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- Technical Skills: Microsoft Word, Excel, Access, PowerPoint, Salesforce
- Professional Skills: problem solving, data analysis, communication, time management, dependability, attention to detail, presenting

# Devon Goolsby

5913 Tuckaseegee Rd. Kannapolis, NC 28081  
(704)-617-3114, [dgoalsby624@gmail.com](mailto:dgoalsby624@gmail.com)  
[www.linkedin.com/in/goolsbydf](http://www.linkedin.com/in/goolsbydf)

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## EDUCATION

Appalachian State University, Boone, NC  
Bachelor of Science in Business Administration Graduation May 2020  
Major: Risk Management Insurance and Business Marketing  
GPA: 3.87

## WORK EXPERIENCE

**CMA Insurance, Concord, NC** May 2016 - Present  
CMA Insurance Marketing Director

- Organize and create marketing ploys to catch the attention of desired clients
- **Communicate CMA Insurance's expectations and project ideas while working in collaboration with graphic designers**
- Develop and critique marketing presentations with proficiency in Microsoft Word, PowerPoint and Excel

**Appalachian State University Housing, Boone, NC** August 2017 - Present  
Resident Assistant

- Build an inclusive and welcoming environment for 34 first year college residents, and fostering relationships with individuals while remaining confidential
- Ensure a safe and functioning building through duty shifts, while working with supervisors, emergency services, and campus professionals

**Ben and Jerry's, Huntersville, NC** June 2015 - December 2016  
Shift Leader

- Coordinated shifts with revenues of \$2,000 by supervising two employees and maintaining a friendly, inviting, and quick environment
- **Ensured nightly deposits that were for the entire day's income, while also distributing equal tips to employees after the shift**

## INVOLVEMENT

**Gamma Iota Sigma, Boone, NC** March 2017 - Present  
Member

- Participate in events exposing the insurance community and connections
- Attend workshops and clinicals applicable to the true functioning of the insurance industry allowing a hands on learning experience

**Strong Ties Coed A'Cappella, Boone, NC** August 2016 - May 2017  
Public Relations

- Communicated with partner philanthropy group as well as campus partners in effort to bring awareness to the rising issues Broadway Cares stands for
- Hosted events in effort to raise money for Broadway Cares Non-Profit while utilizing the musical community

## VOLUNTEER EXPERIENCE

**Habit Mission, Cornelius, NC** June 2014 - August 2016  
Abroad Volunteer

- Delivered food and shelter supplies to homeless in North Carolina and Belize City, Belize
- Organized and directed a children's camp

# *Christopher J. Graman*

5960 N Rod and Gun Road Bruceville, IN 47516

812-890-9766

cgraman@sycamores.indstate.edu

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## Education

*Indiana State University, Terre Haute, IN*

Bachelor of Science in **Insurance and Risk Management**

Bachelor of Science in **Financial Services**      Minor: **Sales and Negotiations**

GPA: 3.97/4.0      Expected Graduation Date: May 2019

## Industry Experiences

Indiana Farm Bureau Insurance, Indianapolis, IN—Summer 2017

***Intern-Commercial Underwriting**-Developed a business proposal for the commercial department directed towards the executive leadership team; assisted in the update of the underwriting guidelines and developed a scoring model for rental dwellings; completed several other projects*

German American Insurance, Jasper, IN—Summer 2016

***Intern**-Transferred information from the old client information system to the new client management system, fixed scrambled data, organized information in the client management system for marketing campaign*

## Awards/Honors

Indiana State University Gongaware Scholar—August 2015-Present

*Program to develop future leaders in insurance and the financial services industry*

Insurance and Risk Management Honor Corps—October 2015-Present

*Honors program for Insurance and Risk Management majors with a 3.6 GPA or higher*

Spencer Educational Foundation Scholar—May 2017

*Spencer is the premier organization awarding scholarships and grants in risk management and insurance*

## Activities

Networks Professional Development Program—August 2015-Present

*Scott College of Business program designed to develop future business leaders*

Gamma Iota Sigma—August 2015-Present

*Professional fraternity promoting student interest in Insurance and Risk Management professions*

Vice President of Marketing—September 2016-May 2017

*Responsible for promoting the Alpha Epsilon chapter of Gamma Iota Sigma on various media outlets*

Beta Gamma Sigma—April 2017-Present

*A business honor society, associated with AACSB International, that recognizes academic excellence*

Indiana State University, Insurance and Risk Management Program—May 2017-Present

Golf Outing Coordinator—October 2017-Present

*Contact industry members about sponsorships and donations; recruit industry professionals to participate in the annual golf outing*

Indiana State University Insurance Advisory Council—January 2016-Present

*Represent the Insurance and Risk Management students at Indiana State University and present a student's perspective of the Insurance and Risk Management program to the advisory council*

Pi Kappa Alpha—November 2015-Present

*An international social fraternity striving to develop all members into scholars, leaders, athletes, and gentlemen*

Vice President of Internal Affairs—May 2017-December 2017

*Elected member of the executive board responsible for monitoring and guiding the work of four chairmen; represents the voice of the chapter regarding all internal matters of the fraternity*

# Grace Hagerty

1404 Wesley Oaks Court NW, Atlanta, GA 30327

Cell: (404) 801-6744 Home: (404) 367-4766

Email: gehagerty@uga.edu

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## Education:

Terry College of Business and Franklin College of Arts and Sciences,  
The University of Georgia, Athens, GA, Class of 2020

Cumulative GPA: 4.0

Majors: Risk Management and Mathematics

The University of Oxford, Oxford, England, Summer 2018

## Activities:

UGA Club Swimming: September 2016 – Current

Year Round Swimming: cumulative of 8 years

Varsity Swim Team: October 2012 – February 2016

State Qualifier: 2013, 2014, 2015, and 2016, Lovett Record Holder: 2016

Speech and Debate: September 2013 – February 2014

Duo-Interpretation, Impromptu speaking, Humorous Interpretation

## Honors and Achievements:

Risk Management Chair at Delta Delta Delta - 2018

Recipient of the Honors Society Core Values Scholarship – Spring 2017

Honors Program Member at the University of Georgia

Presidential Scholar: Fall 2016 – Spring 2017

Member of Sigma Alpha Lambda and Honors Society 2017

## Employment:

Intern at Allstate Drew Neiss Agency: May 2017 to July 2017

Exposed to different techniques to market renter's insurance in various bulkhead apartments. Used incentive programs and rewards to help promote the leasing agents to market Allstate to new residents. Interacted with clients to direct them to the correct departments within company, created marketing campaigns to drive results for business development in a new sector of renter's clientele. Reviewed actuarial documents on rates and impact on different insurance policies. Learned key aspects to maintaining a successful insurance business, scheduled policy reviews, and was exposed to different types of policies that Allstate uses.

Lifeguard at Garden Hills Pool: May to September 2013, 2014, 2015, and 2016

CPR Certified, Red Cross Certified, managed other lifeguards with duties in relation to patrons and general sanitation, handled entrance transactions and reservations

## Community Service and Involvement:

Delta Delta Delta: September 2016 – Current

Sorority that sponsors St. Jude's Hospital and strengthens community between women of all years. Enriches involvement in the community by encouraging participation in multiple Philanthropy events for other sororities and making broader connections across campus.

UGA Miracle: September 2016 – Current

Raising money for the Children's Healthcare of Atlanta to fund medical equipment for kids in CHOA. Host fundraising events and set personal fundraising goals each year.

# Hannah Jo Hamilton

1215 30<sup>th</sup> St | Des Moines, IA 50311

hannah.hamilton@drake.edu | (651) 755-4487

Drake University

## Education

**Drake University | Des Moines, Iowa**

**College of Business and Public Administration | 2016-Present**

- Degree: Bachelor of Science in Business Administration
- Major: Actuarial Science
- Minor : Data Analytics
- Cumulative GPA: 4.00/4.00
- Honor: President's Elite Academic List
- Graduation: December 2018 (Completing degree in 2.5 years)
- Programs: SAS, R, Microsoft Office Word, Excel, Powerpoint, & Access

## Actuarial Exams

- Exam FM: Passed February 2017
- Exam P: Passed July 2017
- Exam MFE: Sitting November 2017

## Professional Experience

**Principal Financial Group | Des Moines, IA**

**Actuarial Intern | Present**

- Currently working with the Specialty Benefits Division actuarial team to set and adjust rates for Dental and Vision insurance packages
- Use SAS and Excel to carry out analyses on a variety of criteria including geographical, socioeconomic, and other relevant factors that help us identify trends and draw reliable conclusions
- Creating a tool on SAS to help price the vision line more efficiently
- Working on multiple other (smaller) projects and managing my time effectively so I can provide exemplary results while meeting deadlines

**Coaching Actuaries | Clive, IA**

**CFA and Mathematical Statistics VEE Content Analyst | Present**

- Provide a content analysis and contribute to new study and learning materials (for both CFA and VEE lines)
- Work independently on projects to come to initial solution but then collaborate with my team to gain another perspective on how to overcome challenges and create the best product possible
- Write and review questions and analyze their structure, clarity, and effectiveness

**HJH Consulting LLC | St. Paul, Minnesota**

**Founder/CEO | Septmeber 2015-January 2017**

- Develop the organization, legal framework, and branding for tutoring organization
- Communicate with potential clients the benefits, logistics, and cost of business
- Recruit and train qualified employees to provide services to identified clients
- Identify and plan long-term growth schedule and revenue stream

## Awards, Community Service & Leadership

- Director of Service, Pledge Class President: Gamma Iota Sigma, Chi Chapter (present)
- Drake College of Business: Tutor for Calculus and Actuarial Science courses (present)
- Climb Iowa: Rock climbing club member (present)
- Society of Physics Students: Member (present)
- First Place: Traveler's 9<sup>th</sup> Annual Actuarial Case Competition (2017)
- Recipient: Roger K. Brooks Actuarial Science Scholarship awarded to 1 First-Year (2016)
- Ambassador: Drake CBPA Outreach Program (2016-Present)
- President: German National Honor Society (2015-2016)
- First Place/Team Leader: Carlson 'Women Mean Business' Case Competition (2015)
- Founder: Annual International Student Council Scholarship (2016)
- Board Member: Woodbury Community Service Foundation: (2015-2016)

# JENNA HERR

(319) 855-2452 • [linkedin.com/in/jennaherr](https://www.linkedin.com/in/jennaherr) • [jcherr2@wisc.edu](mailto:jcherr2@wisc.edu)

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## EDUCATION

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**University of Wisconsin-Madison, Wisconsin School of Business, Madison, WI** 2017 – 2019  
*Master of Business Administration Candidate*

- Specialization: Risk Management and Insurance
- Recipient: Spencer Educational Foundation 2018 Anita Benedetti Memorial Scholarship

**University of Iowa, Iowa City, IA** 2010 – 2013  
*Bachelor of Business Administration*

- Double Major: Finance and Economics
- Recipient: Dale Schroeder Memorial Scholarship

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## PROFESSIONAL EXPERIENCE

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**University of Wisconsin-Madison, Wisconsin School of Business, Madison, WI** 09/17 – Present  
*Graduate Teaching Assistant*

- Meet with students individually and in groups to support and deepen their understanding of Employee Benefits concepts and calculations
- Facilitate discussion through in-class exercises, grading assignments and exams

**City of Waukeez, Waukeez, IA** 03/14 – 08/17  
*Technical Services Specialist- Community and Economic Development (07/14 – 08/17); Intern- Community and Economic Development (03/14 – 07/14)*

- Secured \$1.2 million infrastructure grant supporting the creation of 83 high-quality jobs: wrote grant proposal, gathered risk-related data to provide economic impact narrative, transportation justification and evidence of probable economic success
- Generated three times the prior number of prospect proposals through implementation and maintenance of GIS Planning site selection software and interactive business intelligence components
- Developed City of Waukeez website, authored and organized content for Community and Economic Development webpages, used basic computer programming to embed tools, researched best practices, updated news and information to serve a 58% increase in website viewership over three years
- Devised and implemented a plan to safeguard confidential economic development computer files on shared network against accidental or unauthorized access, modification, or disclosure
- Identified expansion opportunities with potential capital investment of \$2,057,450 over the next three years through establishment of Waukeez Business Retention and Expansion program
- Executed Waukeez Local Business Strategy and managed City partnership with University of Iowa Venture School, supported the inception of three new local businesses
- Provided technical support for annexation of 4,500 acres: used Esri ArcGIS software to create aerial maps, used Microsoft Excel to perform tax abatement analysis, gathered legal data and prepared 15 annexation agreements

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## LEADERSHIP AND COMMUNITY INVOLVEMENT

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**Co-President, Graduate Women in Business, Madison, WI** (01/18 – Present). Organize events and communications to advance the education and promotion of women in business.

**Board Member, Tippiie Young Alumni Board, Iowa City, IA** (07/16 – Present). Mentor and support first-generation undergraduate students, provide industry-specific guidance to students and University faculty.

**Leadership Team Member and Club Member, MOIsson Breakfast Club, Des Moines, IA** (02/16 – 08/17). Developed organization website, participated in monthly leadership team meeting to plan club operations, contributing to the organization's mission to promote cross-generational mentorship among women.

**Math Tutor, Iowa Homeless Youth Center, Des Moines, IA** (10/14 – 12/16). Tutored math up to 10 hours per month for 4 students ages 16-25 who were enrolled in Iowa Homeless Youth Centers' Transitional Living Program and Post-Secondary Education Retention Program.

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## SOFTWARE KNOWLEDGE AND TECHNICAL SKILLS

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Basic SQL and Database Theory knowledge  
Basic HTML, CSS, and website development skills  
Adobe Photoshop, InDesign, Acrobat Pro  
Spatial Analysis and Business Location Analysis - Esri GIS Mapping Software

# Katherine “Kate” Holtz

kholtz@butler.edu  
3000 Eagle Pointe Road  
Godfrey, IL 62035  
(618) 806-7796

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## EDUCATION

**Butler University Lacy School of Business**, Indianapolis, IN

Risk Management and Insurance Major

Expected Graduation May 2019

Finance Major

- GPA: 4.0/4.0
- Butler University Dean’s List, Fall 2015 – Spring 2017
- Study Abroad: The Global Adventures in the Liberal Arts (GALA) Program Spring 2017

## WORK EXPERIENCE

**Client Services Intern**, J.W. Terrill, a Marsh & McLennan Agency LLC company

May 2017 – August 2017

- Lead extensive research project on cross selling and presented the results to senior leadership, along with five other interns
- Completed internal audit of aged commissions receivables using specialized software
- Compiled crucial cost sheets to be used for renewal meetings
- Assisted in creating a (Brainshark) library of Employee Benefits explanations for clients
- Assisted with special projects

**Butler Student Ambassador**, Butler University

March 2016 – Present

Work under the University Office of Admissions by giving campus tours, interacting with potential students and families, managing the front desk, assisting with admission events, and sending promotional emails/mail.

**White Birch Interiors & Home Accents**, Godfrey, IL

February 2013 – January 2017

Worked directly with the owner of the business in all aspects of the business including welcoming and directing customers, sales consultation, organization of bridal registries, receiving and processing payments, merchandise display, inventory management, and training new employees. Challenged with daily sales goals.

## COMMUNITY SERVICE

**Operation Leftover**, Indianapolis, IN

November 2015 – Present

Assist in organization’s monthly ministry of helping the homeless of Indianapolis through three principles of faith, food, and fellowship. Physically deliver food, clothes, water, etc. to the people experiencing homelessness on the streets of Downtown Indianapolis.

## LEADERSHIP AND ACTIVITIES

**Gamma Iota Sigma – Beta Lambda Chapter**

September 2016 – Present

**Butler University Student Foundation**

August 2015 – Present

Co-Director of Student Relations (2016-2017 School Year)

- Strive to connect Butler students of the past, present, and future through events and outreach projects. Provide service projects to engage the group with the surrounding community.

**Delta Gamma Fraternity – Alpha Tau Chapter**

January 2016 – Present

Co-Director of Anchor Splash

- Plan and execute the chapter’s week-long philanthropy event with the purpose of raising funds for Service for Sight and Indiana School for the Blind and Visually Impaired.

**Steven Irlbeck**  
Henry B. Tippie College of Business, University of Iowa  
(515) 205-6396 · [steven-irlbeck@uiowa.edu](mailto:steven-irlbeck@uiowa.edu)

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## EDUCATION

Ph.D. in Finance with emphasis on Risk Management & Insurance, University of Iowa, 2020 (expected)  
Graduate Fellow, Emmett J. Vaughan Institute of Risk Management and Insurance  
M.S. in Economics, University of Kentucky, 2014  
B.A. in Business Administration and Economics, 2013

## PROFESSIONAL WORK EXPERIENCE

**Great America Financial Services**, Cedar Rapids, IA, 2011 – 2013  
Analyzed financial reports and conducted research to assess firms' credit riskiness for current and potential customers  
Obtained and utilized personal \$25,000 authority credit line  
Researched specific firms and industries and presented results to company executives

## RESEARCH PRESENTATIONS

**University of Georgia Risk Management and Insurance Ph.D. Student Research Symposium**, Atlanta, Georgia,  
(Scheduled) February 2018  
**Western Risk and Insurance Association Annual Meeting**, Las Vegas, Nevada, January 2018  
**University of Iowa Research Seminar**, Iowa City, Iowa, January 2018  
**Australasian Finance and Banking Conference**, Sydney, Australia, December 2017  
**Center for the Economic Analysis of Risk and Munich Risk and Insurance Center Behavioral Insurance  
Workshop**, Munich, Germany, December 2016  
**American Risk and Insurance Association Annual Meeting**, Cambridge, Massachusetts, August 2016

## WORKING PAPERS

“Enterprise Risk Management: Effective or Marketing Tool?”  
“Does Local Religiosity Matter for Property-Liability Insurers' Risk-Taking?,” (with Thomas Berry-Stoelzle)  
“Local Religious Beliefs and Property-Liability Insurance Companies' Loss Reserving Decisions,” (with Thomas  
Berry-Stoelzle)  
“Overcoming Shocks to Insurer Profits: Internal Capital Markets and Management of the Loss Reserve Accrual,” with  
(Thomas Berry-Stoelzle, James Carson, and In Jung Song)  
“Risk Aversion, Business Risks, and Market Discipline in the Insurance Industry: A Cross-Country Analysis,” (with  
Muhammed Altuntas and Thomas Berry-Stoelzle)  
“Does Wealth Transfer Risk Cause Dual Ownership? Evidence from Loan Covenant Violations,” (with Dennis  
Hamilton and Eric McKee)

## TEACHING EXPERIENCE

- Principles of Risk Management and Insurance, **Instructor of Record**, University of Iowa
- Investment Management, **Instructor of Record**, University of Iowa
- Principles of Microeconomics, **Instructor of Record**, University of Kentucky
- Research Tools for Ph.D. Students: Stata and LaTeX, **Co-Instructor**, University of Kentucky
- Corporate and Financial Risk Management, **Graduate Teaching Assistant**, University of Iowa
- Principles of Risk Management and Insurance, **Graduate Teaching Assistant**, University of Iowa

## AWARDS AND HONORS

Emmett J. Vaughan Institute of Risk Management and Insurance Travel Grant, University of Iowa, 2018 and 2016  
Graduate College Post-Comprehensive Research Award, University of Iowa, 2017  
Gatton Fellowship and Max Steckler Fellowship, University of Kentucky, 2013 – 2014  
Spellman Optimum Optimorum Ph.D. Economic Science Award, Coe College, 2013  
Spellman Business and Economics Research Scholarship, Coe College, 2010 – 2012

**OBJECTIVE:**

To obtain an internship position in actuarial science to gain hands-on experience to complement my academic courses.

**EDUCATION:****TEMPLE UNIVERSITY, Fox School of Business, Philadelphia, PA**

Bachelor of Business Administration, May 2019

Major: Actuarial Science

Overall GPA – 3.96

***Related Courses (Completed by May 2018):***

- Actuarial Modeling I
- Actuarial Probability and Statistics I, II
- Corporate Finance for Actuarial Science
- Theory of Interest
- Business Communications
- Introduction to Risk Management
- Financial Accounting
- Intermediate Business Statistics

***Honors and Activities:***

Gamma Iota Sigma Professional Risk Management, Actuarial Science and Insurance Fraternity, Fall 2016 - Present

- Director of Communications, Gamma Iota Sigma, Spring 2017 – Present
- Actuarial Science Career Development Committee, Fall 2016 – Present
- Committee Member, OWlympiad Math Competition, Fall 2016
- Membership with Academic Distinction

Delaware Valley Chapter of RIMS, Student Member, Fall 2016 – Present

Volunteer, Saint Robert Bellarmine Parish, Fall 2012 – Present

Dean's List, Fall 2016 – Fall 2017

**DREXEL UNIVERSITY, College of Engineering, Philadelphia, PA**

Major: Engineering, September 2015 – June 2016

Overall GPA – 3.89

***Honors and Activities:***

Dean's List, Fall 2015, Winter 2016, Spring 2016

***Professional Examinations Passed:***

Society of Actuaries/Casualty Actuarial Society

- SOA Exam P/CAS Exam 1 – Probability, January 2018
- SOA Exam FM/CAS Exam 2 – Financial Mathematics, June 2017

**EXPERIENCE:****Milliman, Wayne, PA**

*Actuarial Intern - Employee Benefits Department, May 2017 – Present*

- Improved the efficiency of Benefit Calculations by automating Excel workbooks using Macros and VBA
- Collected liability data from Comprehensive Annual Financial Reports of 100 Pension Plans for Milliman's 2017 Public Pension Funding Study
- Produced over 200 Benefit Calculations and corresponding paperwork for individuals commencing retirement benefits
- Drafted Government Filings, such as Form 5558 and Form 5500, for over 20 clients' Employee Benefit Plans

**The Manor at Yorktown, Jamison, PA**

*Waitress, May 2012 – August 2016*

- Provided customer service for 70-seat, fine-dining restaurant, located in an Independent Living Home for senior citizens
- Trained 2-3 new employees each year on resolving customer concerns, interacting with residents and serving efficiently
- Developed relationships with residents by volunteering to organize and participate in seasonal activities through the National Honors Society
- Analyzed resident's individual health needs, such as Dementia and Diabetes, in order to guide customers during meal orders

**COMPUTER SKILLS:**

Microsoft Word, Microsoft Excel, Microsoft PowerPoint

**NOT WILLING TO RELOCATE**

**Melanie Keusch**  
**melkeusch@gmail.com**  
**Charlotte, MI • 517.231.6906**

**Education**

Olivet College	Charlotte High School
Major: Insurance and Risk Management	Graduated June 2016
Expected Graduation December 2019	Cumulative GPA 3.94
Cumulative GPA 3.876	

**Work Experience**

Michigan High School Athletic Association(MHSAA), Volleyball Official	August 2017-present
<ul style="list-style-type: none"><li>• Officiating sportsmanlike games</li><li>• Line judging</li><li>• Reasoning with coaches and players</li></ul>	
Hayes Green Beach Memorial Hospital, AL!VE, Grow Staff	December 2016-present
<ul style="list-style-type: none"><li>• Assisting in the creative learning of children 3 months to 12 years</li><li>• Handling money and filing papers</li></ul>	
State of Michigan, Licensing and Regulatory Affairs, Workers' Compensation Agency, Self-Insurance Programs Division, Student Assistant	May 2017-December 2017
<ul style="list-style-type: none"><li>• Filing and scanning papers</li><li>• Answering phones and drafting emails</li><li>• Learning office tasks and procedures</li></ul>	
Dairy Queen, Manager	April 2016 – August 2017
<ul style="list-style-type: none"><li>• Manage crew members</li><li>• Stock supplies in store</li><li>• Prepare acceptable and desirable food for customers</li></ul>	
Department of Insurance and Financial Services, summer internship	2016
<ul style="list-style-type: none"><li>• Learned about different offices of the company</li><li>• Asked workers about what their jobs entailed</li></ul>	

**Awards and Achievements**

RIMS (Risk Management Society) Competition	2017-2018
Gamma Iota Sigma (Alpha Alpha Chapter), President Elect	2016-present
Global Citizens Honors Program	2016-present
Olivet College Dean's List	2016-present
National Honor Society	2014-2016
Charlotte Junior Rotarian	2015-2016

**Community Service**

American Foundation for Suicide Prevention walks and fundraising	2016-present
Westran Golf Outing	2016
Gamma Iota Sigma Golf Outing	2016

**Scholarships**

Olivet College Board of Trustees, Global Citizens Honors Program, Griffith Foundation, Joe Dimmick Memorial Foundation, Olivet College EAL, Reader's Digest, Westran Insurance, Charlotte Rotary, Charlotte Athletic Boosters, Charlotte Kiwanis Club,

**OBJECTIVE:**

To obtain an internship position in the insurance industry to gain hands-on experience to complement and utilize the skills acquired through my academic courses.

**EDUCATION:****TEMPLE UNIVERSITY, Fox School of Business, Philadelphia, PA**

Bachelor of Business Administration, May 2020

Major: Actuarial Science

Minor: Statistics

Overall GPA – 4.00

***Related Courses (Completed by May 2018):***

- |                                              |                                            |
|----------------------------------------------|--------------------------------------------|
| - Actuarial Probability and Statistics I, II | - Actuarial Modeling I                     |
| - Theory of Interest                         | - Financial Accounting - Honors            |
| - Legal Environment of Business - Honors     | - Managerial Accounting - Honors           |
| - Corporate Finance for Actuarial Science    | - Introduction to Risk Management - Honors |

***Honors and Activities:***

Gamma Iota Sigma Professional Risk Management, Insurance and Actuarial Science Fraternity, Fall 2016 – Present

- Actuarial Science Career Development Committee, Member, Fall 2016 – Present
- Glendenning Honorary Society, Fall 2016 – Present
- Assistant Secretary, Spring 2017 – Present

Travelers Case Competition, Participant, Spring 2018

Temple University Honors Program, Fall 2016 – Present

Fox School of Business Honors Program, Spring 2017 – Present

Dean's List, Fall 2016 – Fall 2017

***Professional Examinations Passed:***

Society of actuaries/Casualty Actuary Society

- SOA Exam P/CAS Exam 1 – Probability, January 2018
- SOA Exam FM/ CAS Exam 2 – Financial Mathematics, June 2017

**EXPERIENCE:****Khatri and Company PC (CPAs), Bensalem, PA**

*Office Assistant, June 2016 – August 2016, June 2017 – August 2017*

- Filed and organized financial documents, tax returns, and business records for small businesses and individual clients.
- Assisted in performing monthly bookkeeping by entering various financial transactions into QuickBook software for 10 small business clients.
- Organized and updated basic client data, needed for tax return preparations, in the professional tax software (ProSeries).

**Heartland Hospice, Plymouth Meeting, PA**

*Office Volunteer, February 2015 – June 2015, November 2015 – June 2016*

- Prepared and assembled paperwork, brochures, and forms into packets.
- Organized and filed approximately 50 client medical sheets per week.
- Executed phone calls to office volunteer references and conducted phone surveys

**COMPUTER & OTHER SKILLS:**

Microsoft Word, Microsoft Excel, PowerPoint

Gujarati (*Proficient*)

**NOT WILLING TO RELOCATE**

# Sean Kirwan

+1-(901)-831-1745 | [seankirwan16@outlook.com](mailto:seankirwan16@outlook.com)

College: 2200 Waterview Parkway (Apartment 27205), Richardson, TX 75080 | Home: 855 Schilling Farm Road (Apartment 201), Collierville, TN 38017  
<https://www.linkedin.com/in/sean-t-kirwan>

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## EDUCATION

### University of Texas at Dallas

- GPA: 4.0/4.0
- Major: Actuarial Science
- National Merit Scholars Program: Recruiting Volunteer and Member

Graduating December 2019

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## ACTUARIAL EXAMS / VALIDATIONS BY EDUCATIONAL EXPERIENCE

- **Exam 1/P** Passed November 2017
  - **Exam 2/FM** Passed December 2017
  - **Exam 4/C** Sitting June 2018
  - **VEE's**
    - Economics Classes completed on May 2016
    - Corporate Finance Class completed on May 2017
    - Applied Statistical Methods Classes completed by May 2018
- 

## WORK EXPERIENCE

### University of Texas at Dallas

- **First Year Leader**
  - Assist a professor in teaching the required Freshman Seminar course
  - Council and guide students in one-on-one meetings outside of the classroom

January 8, 2017 – Present

800 West Campbell Road  
Richardson, TX 75080  
972-883-2288

### Liberty Mutual Insurance

- **Leadership Forum Externship (Team Captain)**
  - Participated in various team building, breakout-sessions, and workshop exercises
  - Within the **Actuarial Track**: Completed a case-study
  - As a **team captain**: Led my team to victory in the particular exercise

June 19, 2017 – June 21, 2017

175 Berkeley Street  
Boston, MA 02116  
1-617-357-9500

### Collierville Swimming

- **Fill-in Swim Coach**
  - Manage practice groups when there is a shortage of coaches during my college breaks
  - Headed coaching at the 2016 Mid-South Swim League Summer Championships

Summer 2016-Present

1185 Schilling Boulevard  
Collierville, TN 38017  
**Schilling Farms YMCA**: 901-210-2617

### Ridgeway Country Club

- **Assistant Swim Coach**
  - Improved both technique and conditioning of children ages four to fifteen
  - Handled inquiries presented to me by athletes, parents, and other coaches

Summers 2014, 2016, & 2017

9800 Poplar Avenue  
Germantown, TN 38139  
901-853-2247

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## RELEVANT COURSEWORK

### Credit Received

- Data Analysis for Statisticians and Actuaries
- Calculus: I, II, and Multivariable with Applications
- Business Finance
- Information Technology for Business
- Computer Science I
- Principles of (Macro and Micro) Economics

### Credit Earned by May 2018

- Probability
  - Actuarial Financial Mathematics
  - Construction and Evaluation of Actuarial Models
  - Introduction to Financial Modeling
  - Mathematical Statistics
  - Stochastic Processes
- 

## TECHNICAL SKILLS

- **Microsoft Excel**: Proficient in Financial Modeling
- **R**: Proficient in basic visualization and statistical analysis

- **C++**: Proficient in general programming
  - **Microsoft Access, Tableau, MATLAB**: Familiarity through projects
- 

## PROGRAMS/ACTIVITIES

### State Farm College Mentoring Program

- Meet with a mentor to examine current trends in the insurance and financial services industry
- Discuss with said mentor about my own short-term and long-term career and academic goals

November 2017—Present

**Mentor**: Matthew Highsmith  
1-(704)-698-7191

### Dallas China Care

- Raise money for educational, nurture, and rehabilitation programs as well as medical operations for orphans in China
- Discuss with said mentor my short-term and long-term career and academic goals

January 2017—Present

### University of Texas at Dallas Club Swim Team

- Twenty-time school record holder
- Volunteer at University of Texas at Dallas Indoor Triathlon

August 2016—Present

### Phi Kappa Phi

- Nation's oldest and most selective (top 7.5% of University of Texas at Dallas juniors) honor society

September 2017—Present

### Gamma Iota Sigma

- The only international business fraternity made for students of actuarial science, risk management, and insurance

September 2017—Present

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## MISCELLANEOUS

- **Mandarin Chinese**: Limited Working Proficiency

# James "Jak" Kramer

1630 Quail Ct. ◊ Pendleton, IN ◊ 46064 ◊ JKramer8@sycamores.indstate.edu ◊ (765) 274-6859

## EDUCATION

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<b>Indiana State University</b> , Terre Haute, IN	Expected Graduation: May 2019
<ul style="list-style-type: none"><li>• Scott College of Business, Bachelor of Science</li><li>• Insurance and Risk Management and Financial Services</li></ul>	GPA: 3.87
<b>American College of Thessaloniki</b> , Thessaloniki, Greece	Spring 2018

## WORK EXPERIENCE:

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<b>Indiana Farm Bureau Insurance</b> , Indianapolis, IN	May 2017 - August 2017
<i>Personal Lines Underwriting Intern</i>	
<ul style="list-style-type: none"><li>• Reviewed and issued personal lines homeowners policies from across the state of Indiana</li><li>• Collaborated with a team of interns to construct a video that outlined the internship program</li></ul>	
<b>Office of New Student Transition Programs</b> , Indiana State University	May 2016 - August 2016
<i>Orientation Student Leader/Summer Honors Counselor/Blue Team Captain</i>	
<ul style="list-style-type: none"><li>• Led incoming college freshman through New Student Orientation with duties including giving campus tours, public speaking, and creating personal relationships with incoming students</li><li>• Led high school students through a week long Summer Honors Program</li><li>• Captain tasked with organizing move in activities and supervising Blue Team Leaders</li></ul>	
<b>Office of Student Conduct &amp; Integrity</b> , Indiana State University	September 2015 - Present
<i>Office Assistant</i>	
<ul style="list-style-type: none"><li>• Provide directional assistance to students and serve on the Student Disciplinary Council</li></ul>	

## LEADERSHIP EXPERIENCE:

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<b>President's Scholars Association</b> , Indiana State University	August 2015 - Present
<i>President's and Honors Scholar</i>	
<ul style="list-style-type: none"><li>• Competitive full ride honors program scholarship with a study abroad requirement</li></ul>	
<b>Networks Professional Development Program</b> , Indiana State University	August 2015 - Present
<i>Networks Scholar</i>	
<ul style="list-style-type: none"><li>• Four-year career and professional development program through the Scott College of Business</li><li>• Develops team work, event planning, and growth in professional/networking skills</li></ul>	
<b>Delta Sigma Phi Fraternity</b> , Indiana State University	September 2015 - Present
<i>President (Elected Twice), Chartering President, Vice President &amp; Founding Father</i>	
<ul style="list-style-type: none"><li>• Collaborate with the chairmen and executive board members to plan events, insure scholastic requirements are met, and positively represent the social fraternity throughout the semester</li><li>• Serve as chapter liaison and representative at Inter-Fraternity Council meetings and national fraternity functions</li></ul>	
<b>Student Government Association</b> , Indiana State University	September 2015 - March 2017
<i>Pride and Traditions Chairman</i>	
<ul style="list-style-type: none"><li>• Served as a Senator and Sycamore Leadership Coalition Member</li></ul>	
<b>Gamma Iota Sigma Insurance Fraternity</b> , Indiana State University	September 2015 - Present
<i>Industry Relations Committee Member</i>	
<ul style="list-style-type: none"><li>• Contact companies interested in presenting to the chapter and participating in the golf outing</li></ul>	

## AWARDS AND ACCOLADES:

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<b>Freshman &amp; Sophomore Excellence Awards</b> , Indiana State University	Spring 2016, 2017
<b>Emerging Leader Award</b> , Fraternity and Sorority Life	Spring 2017
<b>Richard G. Landini Outstanding Junior Award</b> , Indiana State University	Spring 2017
<b>Order of the Sphinx Award</b> , Delta Sigma Phi National Fraternity	Spring 2017
<b>Interfraternity Council President of the Year</b> , Fraternity and Sorority Life	Fall 2017

## **Jimmy Kroll**

www.linkedin.com/in/krolljimmy68  
Krol0027@stthomas.edu  
507-358-6883

### **EDUCATION:**

**University of St. Thomas** St. Paul, MN

Major: BS Actuarial Science & Statistics Minor: Economics

Actuarial Exams: *FM/2* June 2016, *P/I* Jan 2017, Sitting *IFM* July 2018

Dean's List: All Semesters

Graduation: May 2019

**GPA: 3.96/4.0**

### **INDUSTRY EXPERIENCE**

**Actuarial Intern—Retirement**

Securian Financial Group

Oct 2017-Present

St. Paul, MN

- Developed a new Pension Risk Transfer dataset to allow for predictive analytics in future pricing
- Applied creative problem solving to automate data collection and organization using VBA
- Revealed inconsistencies with current data processes and provided long lasting solutions
- Managed working part-time, being a full-time student, and leading a collegiate fraternity while producing quality results in all areas

**AALDP Intern—Reserving and Financial Reporting**

Travelers: Bond and Specialty Insurance

June 2017-Aug 2017, Summer 2018

St. Paul, MN

- Constructed historical database of reserving ultimate indicators using SAS and VBA to influence actuarial selections with analysis tools
- Provided B&SI management with reserving trend exhibits to explain changes in business performance
- Collaborated with actuarial, finance, and underwriting groups to build purposeful tools across disciplines
- Gained technical skills and actuarial acumen through trainings, meetings, and job shadows

**Commercial Underwriting Intern**

EMC Insurance, Minneapolis Branch

June 2016-Aug 2016

Eden Prairie, MN

- Conducted risk assessments for new commercial accounts with small and middle market premiums
- Negotiated policy premiums with agents to remain competitive amongst carriers while balancing account profitability
- Fostered sound relationships with agents, underwriters, claims adjusters, marketing representatives, and upper management in accordance with the company's vision
- Acquired vast property/casualty insurance knowledge from an underwriting perspective

### **ACTIVITIES**

**Gamma Iota Sigma Beta Pi Chapter**

Co-President/Assistant VP of Industry Relations

Sept 2015-Present

- Led executive officer team with a focus on chapter's industry and external operations
- Organized first spring Career Fair and fall Speed Interviewing events
- Assisted faculty committee in establishing a new insurance certificate for undergraduate students
- Served as an unofficial student representative for the St. Thomas Actuarial Science Program
- Exercised a passion for helping students achieve their career aspirations in the insurance industry

**Food Recovery Network**

Feb 2017-Dec 2017

- Collected unserved food from St. Thomas dining services and delivered to St. Paul Dorothy Day Center

## JENNY MY LE

5415 Maple Ave Apt 208, Dallas, TX 75235  
(832) 358-1874, jennyle03@gmail.com

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### EDUCATION

<b>COLUMBIA BUSINESS SCHOOL</b> MBA, Decision, Risk & Operations, May 2020 <i>Awards:</i> Spencer Scholar, LAGRANT Fellow <i>Member:</i> Forte Foundation, Jumpstart MBA Network	GMAT: 720	New York, NY 2018 - 2020
<b>HARVARD COLLEGE</b> BA, Government, May 2014 <i>Minor:</i> East Asian Studies <i>Awards:</i> Business Leadership Program at HBS (100 selected); Government Peer Concentration Counselor (24 selected) <i>Leadership:</i> Boards for Harvard Student Agencies, Harvard College Consulting Group, and Evening with Champions	GPA: 3.75	Cambridge, MA 2010 - 2014

### EXPERIENCE

**A.T. KEARNEY** Dallas, TX  
**Associate & Texas Women's Network Lead, Consumer Retail & Technology Verticals** (2018 - 2018) 2015 - Present

- Fast-tracked to post-MBA role (top 10%) of consultants based on exceptional client communications and analytics
- Lead and engage Women's Network recruitment and retention events across Dallas and Houston offices; represented firm at 2017 Dallas Women's Conference and converted 2/2 female summer interns for 2018 cycle
- Performed detailed lease document risk modelling for target private equity acquisition of \$600M technology company
- Developed risk management safety plan for global telecommunications company

**Senior Business Analyst** (2017 – 2017)

- Redefined e-commerce mass merchant retailer three-year strategic plan by benchmarking key KPIs (e.g., Average Order Value, click-through) and testing growth scenarios, resulting in additional \$8 MM in funding for new initiatives
- Analyzed core payment channels for leading telecommunications company including cash, credit, debit, and mobile payments; recommended consolidation of gateway processor for lower transaction fees resulting in \$7 MM savings (5 years)
- Spearheaded corporate purchase card benchmarking versus industry rebates resulting in incremental \$600K cash-back

**Business Analyst** (2015 – 2017)

- Identified 5% top-line growth strategy levers for a Fortune 100 beverage company by implementing activity surveys and conducting international field research (net impact of \$10 MM in labor effectiveness and sales initiatives)
- Spearheaded cost savings for Fortune 100 food manufacturer's flour by \$4 MM (5%) by creating an interactive price and volume model to understand cost variances by region and recommendations to decrease volatility
- Designed roles and responsibilities for new sales planning & operations function for grocery retailer enabling faster decision times and negotiations accountability; collaborated with cross-functional team to design risk mitigation plan

**GENERAL MILLS**

**Business Management Associate, Convenience & Foodservice (B2B) Division** (2014 – 2015) Minneapolis, MN  
2014 - 2015

- Completed two rotations in FP&A rotation program supporting customers including Walmart and Pizza Hut; promoted and offered next role of Field Customer Specialist in largest customer market (Chicago) after 12 months in role
- Implemented strategy for \$38.4MM customer trade budget by analyzing sales profitability and recommending phased exits of low volume and low margin customers and increased investment in strategic customers
- Implemented process improvements for internal financial reporting controls of three B2B departments

### ADDITIONAL INFORMATION

- *Volunteer Work:* Harvard Club of Dallas Board; Vietnamese Culture & Science Association Program Manager; A.T. Kearney pro-bono consulting for education non-profit (Big Brothers Big Sisters Dallas)
- *Interests:* Food/beverage trends; Public speaking and debate; Political advocacy for Vietnamese human rights (met President Obama in 2010 and was interviewed by White House Leadership Project in 2012)
- *Languages:* Proficient Vietnamese, Basic Spanish

# Evan Leitch

9 Gerry Court, Apt K  
Madison, WI 53715

eleitch@wisc.edu ~ 715-821-0363 ~ www.linkedin.com/in/eleitch

## Education:

### University of Wisconsin-Madison

Intended Degree: Bachelor of Business Administration  
Intended Majors: Marketing; Risk Management and Insurance  
GPA: 3.91/4.00

Madison, WI  
May 2019

### NEOMA Business School

Rouen, France  
Fall 2017

## Experience:

### CUNA Mutual Group

Sales & Marketing Internship

Madison, WI  
June 2017 - Present

- Assists with marketing media and external vendors to execute elements, tactics and initiatives of integrated marketing plans to meet business objectives
- Helps develop creative content for marketing tactics, campaigns and initiatives aligned with marketing objectives and integrated marketing plan/editorial calendar

### The IMT Group

Marketing Internship

West Des Moines, IA  
May 2016 - August 2016

- Maintained and updated social media accounts for the company
- Created monthly publications about the company
- Reviewed print advertisements and articles before being published
- Assisted with other projects such as creating flyers, testing mobile applications, suggesting and testing changes to website

### Target

Sales Associate

Hudson, WI  
November 2013 - April 2016

- Performed various job duties such as stocked shelves, faced product labels, and picked up misplaced items in order to prepare the store for the following day
- Ensured quality customer service for each guest in the store

### Croix Insurance

Internship

Prescott, WI  
January 2015 - June 2015

- Developed a marketing campaign in which custom letters and company fliers were mailed to 100 local businesses to promote sales

## Activities:

### American Marketing Association – UW Madison

September 2016 – Present

- Organized and planned company visits and professional workshops
- Networked with other students with similar interests at bi-weekly meetings
- Engaged in speaker events with marketers and related careers

### Risk Management and Insurance Society

September 2015 - Present

- Discovered new information through bi-weekly speaker presentations about the insurance industry
- Developed new connections with representatives from large corporations

## Certifications:

Wisconsin Property and Casualty Intermediary Insurance License

April 2015 - Present

# Zachary Lew

(309) 472 – 0325 | zach.lew2@gmail.com | Chillicothe, IL

## Actuarial Exams

Exam C/4

Passed Feb 2018

Exam P/1

Passed May 2017

Exam FM/2

Passed Feb 2017

## Education

Illinois State University

Normal, Illinois

**Bachelor of Science**

May 2020

Double Major: Mathematics (Actuarial Science) and Music

GPA: 4.0 / 4.0

## Related Experiences

### **Travelers Catastrophe Case Study**

April 2018

- Predicted catastrophe losses and suggested rate changes in a team of three
- Utilized pivot tables to analyze data on Excel

### **Pinnacle University Presenter**

March 2018

- Collaborated with a working analyst to create and present presentation
- Presented on “Unique Coverages and How to Price Them”

Bloomington Normal Math Tutoring

Bloomington, Illinois

**Tutor**

Feb 2017 – Present

## Honors

Dean’s List: 3 semesters

Actuarial Scholar: 3 semesters

Spencer Scholar

April 2018

- Selected among 70 scholars out of 730 students to receive an academic scholarship

Certificate of Leadership and Business Acumen

April 2018

Katie School Actuarial Science Scholarship

April 2017

Presidential Scholar

Aug 2016

- Selected among 50 students out of the incoming class to receive an academic scholarship

## Leadership

Vice President of Volunteer Efforts for the Actuarial Club

Aug 2017 – Present

- Coordinates volunteer activities

Life Group Leader for Cru

Aug 2017 – Present

- Mentors an underclassman

- Organizes and rehearses volunteer band

Vice President for Habitat for Humanity Collegiate Chapter

Aug 2017 – Present

- Assists in the construction of houses for low-income families in need

Secretary for Habitat for Humanity Collegiate Chapter

Feb 2017 – Aug 2017

## Community Involvement

Gamma Iota Sigma, Alpha Kappa Chapter, Illinois State University

Sept 2016 – Present

Phi Mu Alpha Sinfonia, Nu Omicron Chapter, Illinois State University

Sept 2016 – Present

Bluecoats Drum and Bugle Corps

Nov 2016 – Aug 2017

College of Business Toastmasters Club

Jan 2017 – May 2017

## Skills

Capable of Solving a Rubik’s Cube in Under 25 Seconds

Conversational in German

# Stewart Thomas Manges, AINS

3229 Misty Morning Dr., Flushing, MI 48433  
stewartmanges@gmail.com  
(810) 845-8538

## Education

### **Olivet College**

Olivet, MI

- GPA: 4.0

### **The Institutes**

Malvern, PA

- Obtained Associate in General Insurance (AINS) Designation

## Experience and Memberships

### **Gamma Iota Sigma: Olivet College**

Olivet, MI

(August 2017 – Present)

- Acquired the position of Vice President of Community Service; take office in August 2018
- Attended international Dallas conference in September 2017
- Networking with insurance professionals and students

### **Busboy: Hawk's Landing**

Pointe Aux Pins, MI

(June 2017 – August 2017)

- Work quickly under pressure and time constraints
- Work well with other employees
- Help cater to customers' needs

### **Office Assistant: Flushing High School**

Flushing, MI

(September 2016 – June 2017)

- Handle confidential documents properly
- File, copy, and fax a variety of paperwork
- Communicate appropriately with others in an office setting

### **Risk Management and Insurance Class: Pioneer State Mutual Insurance Co.**

Flint, MI

(September 2015 – June 2016)

- Provided an understanding of the insurance industry
- Connected and networked with insurance professionals
- Attained an Associate in General Insurance (AINS) designation

## References

### **Mrs. Michelle Ferguson**

(810) 591-3759  
5039 Deland Rd.  
Flushing, MI 48433

### **Mrs. Missy Phillips**

(231) 268-9375  
720 West Huron Dr.  
Bois Blanc Island, MI 48430

### **Mr. Michael Burkhardt**

(810) 691-0345  
1108 Lafayette St.  
Flint, MI 48503

## Summary

An enthusiastic insurance veteran committed to helping others discover the wealth of career opportunities available in the insurance and risk management industry. An industry professional who enjoys adding real world examples to the text and linking students to organizations offering internships, jobs, and professional development. A connector between emerging talent and industry partners in need of good employees.

## Professional Experience

- 2016 - present Director of the Insurance & Risk Program, UW Oshkosh, Oshkosh, WI
- Immediately began teaching two courses after joining the CIRM in September
  - Enhance insurance coursework with real world examples through experience and current events
  - Coach students with academic and career goals
  - Serve as advisor to the campus Gamma Iota Sigma (GIS) international collegiate fraternity
  - Responsible to the CIRM Advisory Board, comprised of six organizations who have invested significantly in the insurance program
  - Connect students to meaningful internships and jobs
  - Maintain CPCU course certification waivers with The Institutes
  - Build relationships with other institutions of higher education and industry associations
  - Partner students with program alumni to learn more
  - Preserve relationships with program alumni, encouraging them to stay engaged
  - Other roles held: Associate Director, Center for Insurance & Risk Management (Sept. 2015 – Nov, 2016), Adjunct Professor (Feb. 2012 – May 2015)
- 2001 - 2015 SECURA Insurance Companies, Appleton, WI
- Created and delivered new content on a regular basis, adding excitement to topics that might be somewhat dry, offering over 100 agent CE (continuing education) opportunities annually
  - Managed all webinar programs for agents, including a monthly series of CE credit courses, with average attendance of 50-100 agents in the virtual classroom
  - Collaborated with subject matter experts to add credibility to the presentation, minimizing expenses and saving valuable time through the webinar approach
  - Managed SECURA's agent continuing education efforts, including state compliance, collaboration with subject matter experts, and agent engagement
  - Facilitated coursework from The Institutes between 2003 – 2015; courses included those in the Intro, INS and CPCU series
  - Established a cross-functional product review team, allowing company-wide representation and collaboration and influenced the creation of a product guardian group.
  - Organized a project documentation system to track product changes to document product modifications and ensure that appropriate signoffs were in place
  - Various roles held: Senior Agency Training Specialist (2012 – 2015), Agency Training Specialist (2010-2012), Administrative Assistant (2010 – 6 months), Product Manager (2006-2010), Senior Personal Lines Product Analyst (2003-2006), Personal Lines Product Analyst (2001-2003)
- 1995 – 2001 Jewelers Mutual Insurance Company, Neenah, WI
- Managed product rate, rule and forms filing compliance for multiple lines in all fifty states
  - Assisted in development of an independent Businessowners program for use in Texas, which was a non-ISO state at the time
  - Part of a cross-functional team that created a policy forms generation system that pulled data from the existing policy-claims administration system
  - Various roles held: Business Analyst (1999-2001), Senior Analyst (1998-1999), Filing Analyst (1995-1998)
- 1990 - 1994 SECURA Insurance Companies, Appleton, WI
- Commercial Lines Product Analyst (1990-1994)

# Kate Manthey

N263 Main Street, Appleton, WI 54915 (920) 740-5200 (cell) [mantheyk@uwosh.edu](mailto:mantheyk@uwosh.edu)

## Degrees/Designations Earned

1989	University of Wisconsin – Oshkosh	Bachelor of Business Administration - Marketing
2007	The Institutes, Malvern, PA	Chartered Property Casualty Underwriter (CPCU) designation
2009	University of Wisconsin – Stout	Master of Science in Training and Development
2015	Society of Insurance Trainers & Educators (SITE)	Insurance Training Professional (ITP) designation
2015	Wisconsin P&C Intermediary License	State of Wisconsin

## Professional Organization Membership/Volunteer Roles

2005 – Present	Society of Insurance Trainers and Educators (SITE) Wisconsin Regional Director, 2009 – 2016 Vice President – Central Region, 2016 – present SITE Annual Conference Program Chair, 2015 SITE Volunteer Committee Co-Chair, 2016 Contributor to the First Timers, Program & Volunteer committees for multiple years
2007 – Present	CPCU Society, Fox Valley Chapter Board Liaison between Society and UW Oshkosh, 2016 – present
2008 – 2011	American Society for Training and Development (ASTD)
2001 – 2009	Association of Insurance Compliance Professionals (AICP) Member, Education Committee, 2002 – 2009 Co-Chair, Education Committee, 2003 – 2005 Secretary, Great Lakes Chapter, 2007 – 2009

## Other Interests

2004 – Present	Friends of the Kimberly-Little Chute Public Library (FOLKs) Founding Member and Acting President, 2005 – 2007 Secretary, 2007 – 2010
2010	Junior Achievement Volunteer Led the Economics of Success program for 7th graders in Kimberly, WI

## References

- Larry Wright, Vice President - Claims, SECURA Insurance (Appleton, WI), [lwright@secura.net](mailto:lwright@secura.net), 920-830-4467
- Martha Lester, Risk Management & Insurance Program Instructor, Madison Area Technical College, (Madison, WI), [MLester-Mittenz@madisoncollege.edu](mailto:MLester-Mittenz@madisoncollege.edu), 608-243-5417
- Morgan Johnson, insurance program student, UW Oshkosh (Oshkosh, WI), [johnsm20@uwosh.edu](mailto:johnsm20@uwosh.edu), 920-229-5399 (cell)
- Deborah Davenport, 2016-7 SITE President and Marketing Development Specialist, Germania Insurance Company (Brenham, TX), [ddavenport@germanaiinsurance.com](mailto:ddavenport@germanaiinsurance.com), 512-284-3901 (cell)
- Sue VandenBerg, Manager of Workforce Strategy & Training, Thrivent Financial, (Appleton, WI), [sue.vandenbergh@thrivent.com](mailto:sue.vandenbergh@thrivent.com), 920-628-4455
- Peter Jewell, insurance program student, UW Oshkosh (Oshkosh, WI), [jewellpeter@ymail.com](mailto:jewellpeter@ymail.com), 262-617-6269 (cell)
- Tammy Tatro, Owner and IT integration/change management consultant, Martingale Consulting Group (Neenah, WI), [ttatro@martingaleconsulting.com](mailto:ttatro@martingaleconsulting.com), 920-527-0176 (cell)

## MATTHEW MANZO

**Email:** M.manzo@temple.edu

**Phone:** (215) 901-1713

**Local Address:**

8408 Chippewa Road  
Philadelphia, PA 19128

**Permanent Address:**

8408 Chippewa Road  
Philadelphia, PA 19128

**OBJECTIVE:**

To establish a strong background in the Risk Management and Insurance field and eventually hold a job with advancement potential as an underwriter, broker, or risk manager.

**EDUCATION:**

**TEMPLE UNIVERSITY, Fox School of Business, Philadelphia, PA**

Bachelor of Business Administration, May 2019

Major: Risk Management and Insurance

Minor: Finance

Overall GPA – 3.88

**Related Courses (Completed by May 2018):**

- International Risk Management
- Managing Human Capital Risk
- Managing Property and Liability Risk I
- Financial Accounting
- Co-op Experience in Economics
- Financial Management
- Security Analysis and Portfolio Management
- Real Estate Investment and Finance

**Honors and Activities:**

Gamma Iota Sigma Professional Risk Management, Insurance and Actuarial Science Fraternity, Fall 2017 – Present

- Property and Casualty Career Development Committee, Member, Fall 2017 – Present

The George Kruse Award, Spring 2015

Bloomberg Market Concepts, Certificate of Completion, February 2018

Spencer Educational Foundation Scholarship, Recipient, Spring 2018

Insurance Society of Philadelphia Scholarship, Recipient, Spring 2018

Cole Family Award, Recipient, Spring 2018

James Mullen Scholarship, Recipient, Spring 2015

Maguire Scholarship, Recipient, Fall 2017

Dean's List, Fall 2015 – Fall 2017

**Professional Examinations Passed:**

Chartered Property Casualty Underwriter (CPCU)

- Course 520 – Insurance Operations, Regulation, and Statutory Accounting, *Waived (January 2018)*

**EXPERIENCE:**

**Rittenhouse Capital Advisors, Philadelphia, PA**

*Underwriting and Business Development Intern, May 2016 – Present*

- Underwriting of many, \$1-15MM, commercial real estate properties: multi-family, retail, industrial, flex and office space
- Developed financials and market research for a construction loan of \$45 million, The Ravello in Kennett Square, PA, and for an acquisition loan of \$54.25 million, Great Valley Commerce Center in Malvern, PA
- Implemented the firm's first Bloomberg Terminal; trained new loan originators; business development (social media, contact databases, email newsletter)

**Drink Smart Campaign, Philadelphia, PA**

*Founder, March 2016 – Present*

- Collaborated with students to assist with purchasing, transporting, and distributing water bottles to promote a safe drinking atmosphere at Temple
- Distributed over 450 water bottles every two weeks during the semester
- Obtained financing for the project

**Temple Catholic Newman Center, Philadelphia, PA**

*Facilities Coordinator, September 2015 – December 2016*

- Coordinated events related to the Temple Newman center (Thanksgiving Dinner, Spaghetti Dinners, and retreats)
- Started a summer clean-up program for the building and facilitated community service outreach and event planning
- Collaborated in weekly meetings assisting in general operations and setting schedules

**COMPUTER SKILLS:**

Microsoft Word, Microsoft Outlook, Microsoft Excel, Microsoft PowerPoint, Trepp, Reed, Reis, Adobe Acrobat, Salesforce, and Bloomberg

**WILLING TO RELOCATE - NORTHEAST/MIDATLANTIC**

**Education****Illinois State University****Expected to graduate in May 2019**

- Candidate for B.S. in Actuarial Science with a Minor in Risk Management & Insurance.
- Member of the Honors Program.
- 4.0 GPA.

**Professional Actuarial Exams**

- Exam FM **April 2016**
- Exam P **July 2016**
- Exam MFE **July 2017**
- Exam C **Sitting in February 2018**
- Exam MAS-I **Sitting in May 2018**

**Work and Volunteer Experience****Pinnacle Actuarial Resources Intern****August 2017 - Present**

- Performed loss picks to propose a price for companies looking to join a captive.
- Completed technical reviews to check other analysts' work and to identify irregularities in the data.
- Executed a renewal analysis to set updated loss costs for each member in the captive.
- Performed a reserve analysis to develop ultimate losses and to estimate IBNR for the captive.

**Zurich Insurance Actuarial Intern****May 2017 - July 2017**

- As a member of the Technical Execution Team, I performed a large loss analysis, a side analysis project, and assisted my mentor on a reserve review.
- Learned about ratemaking, underwriting, and various lines of business at weekly training sessions.

**Pinnacle U Program****Spring 2017**

- Collaborated with two actuarial analysts at Pinnacle Actuarial Resources to research car warranties and extended service contracts as insurance ahead of a culminating 25-minute presentation.

**Illinois State University Catering Employee****June 2016 - December 2016**

- Provided courteous customer service at events ranging from breakfast buffets to wedding receptions.

**Volunteer Activities at Illinois State University****August 2015 - Present**

- Sorted donations at Home Sweet Home Ministries, packed food at the Feed My Starving Children event, helped with registration at a blood drive, and participated in an alternative spring break trip.

**Leadership Experience and Activities**

- Active Member of the Insurance Fraternity Gamma Iota Sigma at Illinois State University
  - Enhanced communication skills by participating in mock interviews, business-writing workshops, and an etiquette dinner.
- CAS Student Central Ambassador through the Actuarial Club at Illinois State University
  - As a general officer last year, I presented on how to pass actuarial exams and I collaborated with other officers to mentor freshmen.
  - Gained knowledge of the insurance industry by attending over 40 company presentations.
- Vice President of Membership of Toastmasters International at Illinois State University
  - Facilitated new member registration and promoted the club at various events on campus.
  - Gained confidence in public speaking by presenting five speeches and participating in meetings.
- Trip Leader for the 2018 Honors Program Alternative Spring Break Trip
  - As site leader, I manage the logistics of the service and housing sites.
  - Throughout the semester, I collaborated with the other trip leaders to plan the spring pre-trip meetings by designing teambuilding and reflection activities.
- Finance Coordinator of Christian Business Leaders at Illinois State University
  - Learned about an effective work-life balance from local business leaders.

**Technical Skills**

- Introduction to Actuarial Computing (MAT 283) further enhanced my knowledge of Excel.
- Structured Problem Solving Using the Computer (IT 168) utilized the Java programming language.

**Academic Awards and Recognition**

- Redbird Academic Scholarship Recipient **Fall 2015-Present**
- Actuarial Scholar at Illinois State University **Fall 2015-Present**

# Jennie Lynn Martino

Temporary: 8000 Utopia Parkway Jamaica, NY 11439

Permanent: 3 Samson Court Branchburg, NJ 08876

908-809-3191 | jennie.martino15@stjohns.edu

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**Passed SOA/CAS Exam P/1 (January 2017)**

**Passed SOA/CAS Exam FM/2 (June 2017)**

## EDUCATION

**St. John's University, School of Risk Management and Insurance**

New York, NY

Bachelor of Science in Quantitative Risk & Insurance

May 2019

- Honors Program, **GPA 3.91/4.0**
- Dean's List (Fall 2015-present)
- Presidential Scholarship (Full Tuition)
- Dr. Ellen Thrower Scholarship (2017, 2018)
- IASA Scholarship (2017)

## COURSEWORK

Life, Health, & Employee Benefits, Probability and Statistics, Calculus II, Theory of Interest, Life Contingencies I, Principles of Risk and Insurance, Financial Derivatives, Law in a Business Environment

## PROFESSIONAL DEVELOPMENT

**Swiss RE Mentorship Program**

February 2017 – July 2017

- Visited headquarters to shadow mentor and hear presentations overviewing actuarial and underwriting roles
- Attended CAGNY Conference to gain exposure to emerging topics in industry

**Board of Overseers Mentorship Program**

October 2017 – May 2018

- Met with mentor and fellow mentees to seek advice and guidance before entering senior year and full time work

## EXPERIENCE

**PartnerRe, Actuarial Intern**

June 2017 – August 2017

- Assisted P&C Actuarial team in aggregating data and building loss development triangles in order to better assess their growing Latin America book and establish benchmarks for future transactions
- Attended presentations featuring topics such as claims, property, treaty attachments and catastrophe underwriting
- Collaborated with fellow intern to gather and collate data to better identify emerging loss trends
- Presented with four interns on internship progress and learning outcomes

**SJU Resident Assistant (2017)**

August 2017– Present

- Ensure safety of residents through effective planning and supervision
- Communicate expectations of adherence to university policies
- Mediate conflicts in order to maintain safe and healthy living environment for all residents
- Organize and plan community builders as well as structured programmed events
- Attend weekly staff and bi-weekly Resident Director meetings to discuss developments within Residence Hall

## LEADERSHIP EXPERIENCE

**Gamma Iota Sigma**, Director of Community Outreach (2017-March 2018), President (March 2018-present)

**SJU Campus Ministry Student Assistant (CMSA)** for Midnight Runs and St. Nick's Men's Shelter (2016-present)

**SJU Student Government Inc.**, Freshman Representative (2015-2016), Sophomore Senator (2016-2017), Academic Affairs Committee Chairperson (2017-present)

**People to People Leadership Summit** (Harvard University, August, 2014)

**Outward Bound Expedition** (July, 2013)

## SJU CAMPUS INVOLVEMENT

**Gamma Iota Sigma**: Participate in and plan professional development activities as well as networking events

**Intramural Soccer**: Collaborate with co-ed team to participate in campus-wide season

## VOLUNTEER EXPERIENCE

**LA Service Plunge**: Lived and worked with fellow students to serve Los Angeles' homeless population (February 2018)

**Denver Service Plunge**: Lived and worked with fellow students to serve Denver's homeless population (February 2016)

**Rendu Service Plunge**: Collaborated with Freshman peers for a week of pre-semester service in Queens (August 2015)

# Michael J. McGovern

6 Winter Street, Acton, MA 01720 mm639821@sju.edu (978) 201-2634(c)

## Education

**Saint Joseph's University**, Philadelphia, PA

Expecting to graduate in May 2019

*Bachelor of Science in Business Administration*

Double Major: Finance, Risk Management & Insurance

- Cumulative GPA: 3.71
- Presidential Scholarship Recipient
- Maguire Scholarship Recipient: 1 of 5 Risk Management & Insurance students in the Class of 2019 selected to receive a scholarship based on academic excellence, commitment to the RMI major and service
- Dean's List (Fall 2015, Spring 2016, Fall 2016, Spring 2017)
- CPCU 500 Exam, CPCU 557 Exam
- Relevant Coursework: Micro/Macroeconomics, Financial/Managerial Accounting, Business Statistics, Introduction to Risk Management and Insurance, Insurance Company Operations, Property & Casualty, Introduction to Finance, Financial Markets and Institutions, Introduction to Information Systems

**Acton-Boxborough Regional HS**, Acton, MA

September 2011-June 2015

## Work Experience

**Ameriprise Financial Services**, Conshohocken, PA

September 2017- Current

*Client Service Intern*

- Assisted in preparation for client/advisor meetings through analysis, processing and written skills
- Generated reports to analyze portfolio performance using Morningstar and Thomson financial software
- Identified annuities and life insurance policies that were advantageous for the client to switch policies and completed associated forms
- Cross referenced systems to ensure data is complete and updated for use in predictive analytics
- Communicated with advisors to complete client applications and requests

**Safety Insurance**, Boston, MA

May 2017-August 2017

*Commercial Lines Underwriting Summer Analyst*

- Issued manual forms and distributed loss history to agents or insureds and updated policies
- Assisted in the calculation of experience rating and quoting of insured applications
- Extensive use of Microsoft Outlook, Excel, and Word as well as navigation of the Massachusetts RMV
- Assisted in product development spearheaded by senior management using written and oral skills
- Produced inspection applications and communicated with necessary entities to fulfill the insured vetting process
- Analyzed payment methods offered by the company as well as payment trends in the financial market, and constructed forecasting and recommendations for Safety Insurance based on findings as a member of the intern team, produced a written report and presented to senior management

**Applied Intelligence Group LLC.**, Acton, MA

September 2014-May 2017

*Litigation Support Analyst*

- Assisted in the compilation of business data, as well as the organization and digitalization of files for the client
- Reviewed permits/documentation and analyzed data in excel

## Activities

**Saint Joseph's Men's Club Lacrosse**, Philadelphia, PA

September 2015-Current

- President
- Manage a 40 person lacrosse program, oversee related financing, budgeting, and scheduling

**Gamma Iota Sigma**, Philadelphia, PA

September 2015-Current

- Member of the professional insurance fraternity on Saint Joseph's University's campus

**Philadelphia Service Immersion Program**, Philadelphia, PA

September 2015

- Participant in the Saint Joseph's University service and social justice program which partners with Philadelphia service organizations

**Varsity Lacrosse**, Acton, MA

March 2013-May 2015

*Acton-Boxborough Regional HS*

- Named Team Captain, Dual County League All-Star and State Champion, MIAA Division I Lacrosse

# Rachel L. Mermelstein

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636 Korisa Drive | Huntingdon Valley | PA | 19006 | USA | (215) 740-6038 | rachel.mermelstein@temple.edu

## EDUCATION:

### **TEMPLE UNIVERSITY, Fox School of Business, Philadelphia, PA**

Bachelor of Business Administration, May 2019

Major: Risk Management and Insurance

Overall GPA – 3.83

#### ***Honors and Activities:***

Gamma Iota Sigma Professional Risk Management, Insurance and Actuarial Science Fraternity, Fall 2017 – Present

- Property & Casualty Career Development Committee, Fall 2017

Maguire Scholarship, Fall 2017

Risk Management Chair, Delta Zeta National Sorority, Spring 2017 – Present

HootaThon, Fall 2016 – Spring 2017

Deans List, Fall 2015 – Fall 2017

#### ***Professional Examinations Passed:***

Chartered Property Casualty Underwriter (CPCU)

- Course 520 – Insurance Operations, Regulation, and Statutory Accounting, Waived (December 2017)

Pennsylvania Real Estate Commission

- Pennsylvania Real Estate License Exam, August 2017

## EXPERIENCE:

### **JDM Real Estate LLC, Philadelphia, PA**

*Administrative Intern, May 2016 – Present*

- Oversee billing and bank reconciliations on Buildium.com for a small real estate development and investment company.
- Research potential investment properties on Multiple Listing Service (MLS) through TREND and Lexis Nexis.
- Prepare listing agreements, sales contracts, and addendums on Zipformsonline.com.

### **Firstrust Bank, Horsham, PA**

*Secondary Mortgage Intern, May 2017 – August 2017*

- Completed the post-closing review process for all Firstrust administered mortgages and prepared the documents to be resold in the secondary mortgage market.
- Organized and uploaded documents such as the mortgage, deed, note, and insurance policy to the Firstrust data base post-closing.
- Collaborated with leadership to coordinate payments to mortgage insurance companies.

### **Go Bananas Frozen Yogurt, Southampton, PA**

*Key Holder, December 2012 – June 2015*

- Received and processed cash and credit payments for in-store purchases under a privately owned frozen yogurt store.
- Opened and closed the store, including counting cash, managing registers, and closing credit card transactions.
- Handled operational procedures and provided customer service, answered nutrition questions, and explained the self-serve process.

## COMPUTER SKILLS:

Microsoft Word, Microsoft Excel, Microsoft PowerPoint

**WILLING TO RELOCATE - NATIONALLY**

# Scott Andrew Monaco

585 Third Avenue #2, New York, NY 10016 | Cell: (201) 280-8418 | monacoscl@gmail.com

## PROFESSIONAL EXPERIENCE

### AXIS CAPITAL

New York, NY

#### *Investment Associate – AXIS Re Ventures*

December 2014 – Present

Responsible for investment origination, transaction execution, and risk management for a subsidiary of a growth-focused reinsurance company as one of four investment professionals.

- Structure custom portfolios of securitized insurance risk for alternative capital providers through active deployment of unfunded risk capacity and formation of new start-up companies.
- Evaluate minority equity, debt and surplus note investments across a variety of company financing stages. Build detailed operating models, coordinate financial due diligence, and present deal memoranda to investment committee.
- Partner with investment firms and early-stage companies in the insurance technology space. Created original investment thesis and risk management framework that was used to secure board approval.
- Received top performance review every year.

#### Selected New Venture / Start-up Experience

- *Harrington Reinsurance*: Created a new financial services start-up company with Blackstone as a leading sponsor. Coordinated key workstreams including business plan formation and projections, definitive documentation, AM Best rating agency and BMA licensing approvals, new product development, sales and marketing, and seed stage financing.

#### Selected Investment Transactions

- *Lead Investor on a \$25 million early stage investment in a start-up Florida homeowners insurance company.*
- *Sole Investor on a \$5 million financing round for a professional liability-focused managing general agency (MGA).*

### BARCLAYS CAPITAL

New York, NY

#### *Analyst – Technology, Media & Telecommunications Investment Banking*

Summer 2012, July 2013 – November 2014

- Performed extensive valuation and financial modeling including comparable company / transaction, discounted cash flow, accretion / dilution, sum-of-the-parts (SOTP), and leveraged buyout analyses.
- Prepared companies for IPO process, including document drafting, company positioning, firm valuation, management roadshow, and public investor presentations. Engaged with early stage institutional investors seeking liquidity through public offerings.
- Received top performance tier of the investment banking analyst class.

#### Selected Transaction Experience

- *Lead analyst on Facebook's (NASDAQ: FB) \$3.9 billion Common Stock Offering.*
- *Buy Side Advisor to Crown Castle's (NYSE: CCI) \$4.9 billion Acquisition of 9,708 AT&T Wireless Communications Towers.*

## EDUCATION

### BOSTON COLLEGE – Wallace E. Carroll School of Management, Honors Program

Chestnut Hill, MA

*Bachelor of Science in Management with Concentration in Finance; Bachelor of Arts in Mathematics*

May 2013

Cumulative GPA: **3.93** (Honors Curriculum); Math Major: **3.97**; Class Rank: **7/477**; GMAT: **760**

*Honors: Summa Cum Laude, Pi Mu Epsilon National Mathematics Honor Society, Beta Gamma Sigma International Honor Society, AHANA Hispanic Distinguished Scholar, Dean's List First Honors (all semesters)*

*Awards: Deloitte 2011 National Leadership Conference Finalist; Emerging Leadership Program (50 students selected per class); The Columbians Italian-American Scholarship Fellow; Salutatorian of Bergen Catholic HS in Oradell, NJ (Class of 2009)*

#### **Boston College Economics Department** | *Teaching Assistant, Tutor: Statistics for Business and Economics (2010 – 2013)*

- Conducted guest lectures (class size: 190); led mentoring workshops for all undergraduate math / statistics academic tutors.

#### **Spartans Flag Football** | *Co-Founder, Wide-Receiver / Safety; MVP Northeast Regional Tournament (2009 – 2013)*

- Won 2010 Northeast Regional Flag Football Tournament. Competed in National Championship in Texas (National Ranking: #9).

#### **Undergraduate Government of Boston College** | *Senator, Class of 2009 (2009 – 2013)*

- Elected student legislator to represent 2,300 students for the Class of 2013. Allocated \$500k annual budget for student life events.

## ADDITIONAL

- **Skills:** Bloomberg, CapitalIQ, FactSet, LaTeX, Mathematica, Tableau, SNL Financial, FINRA Series 63 & 79 (inactive).
- **Publications:** "Hiding in Plain Sight – The Unicorn You May Have Missed" *IRUA Journal of Reinsurance*, 2017.  
"Innovation in Reinsurance – Driving into the Future or Stuck in the Past?" *IRUA Journal of Reinsurance*, 2016.  
"Get Big Fast": *A Cultural Examination of the Dot-Com Bubble*, Senior Honors Thesis, April 2013.
- **Community:** Executive Board Member for CSOM Honors Program (Chair, Career Development 2011 – 2013; Alumni Committee, NY Chapter 2013 – 2017; Gift Committee 2017 – present).  
Intermediaries & Reinsurance Underwriters Association *Journal of Reinsurance* (Contributor 2014 – 2016; Committee member 2017 – present).  
Morgan Library & Museum (Assistant treasurer 2016; Young Fellow 2017; Host Committee 2018 – present).
- **Interests:** Improv, sudoku, reading (nonfiction), public policy, football (Houston Texans), chess, Quadrille.

## LAUREN M. MORELL

Permanent Address: 4908 Wayland Avenue • Bensalem, PA 19020 • (215) 801-3264  
morell1@student.lasalle.edu

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### OBJECTIVE

Current student-athlete at La Salle University studying Mathematics and Risk Management. Forward-thinking leader and enterprising problem solver with an exceptional work ethic. Seeking entry-level position to perform risk assessments as an aspiring actuary.

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### EDUCATION

**La Salle University**, Philadelphia, PA Anticipated Graduation: **May 2020**  
Bachelor of Arts in **Mathematics**  
Bachelor of Business Administration in **Finance**  
GPA **3.97/4.0**

**Bensalem High School**, Bensalem, PA **June 2016**  
Ranked **7** out of 524  
GPA **4.52/4.0** in the Gifted Program

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### WORK EXPERIENCE

**Tutor in Mathematics Department** **August 2017 – Present**  
**La Salle University Department of Arts and Sciences**  
Applicable Experience

- ≡ Provide tutoring to students on a weekly basis for lower level math courses
- ≡ Plan and execute skill-level appropriate activities to assist in student learning
- ≡ Report student participation and progress to instructors

**Summer Camp Counselor** **June 2017 – August 2017**  
**Bensalem Township Parks & Recreation**  
Applicable Experience

- ≡ Responsible for the watch and care of first grade children
- ≡ Consistently adhere to township's expectations and standards
- ≡ Child Abuse History, FBI Clearance, and CPR Certified

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### LEADERSHIP

**National Science Foundation STEM Program**  
**WICT Greater Philadelphia STEM Scholars Program**  
Selected to join programs based on high academic GPA and extracurricular background

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### ACTIVITIES

La Salle Softball • Mathematics Club • Student Athletic Advisory Committee • Gamma Iota Sigma

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### SKILLS

Works well under pressure	Able to meet deadlines
Strong organizational skills	Mature, reliable, and friendly
Efficient communicator	Proficient in MS Office (Excel)

# ASHLEY MYERS

am634724@sju.edu - (856) 341-6545 – www.linkedin.com/in/ashley-myers

*Campus Address:*  
4411 Manayunk Avenue  
Philadelphia, PA 19128

*Permanent Address:*  
237 Pennsville Pedricktown Road  
Pedricktown, NJ 08067

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## EDUCATION

**Saint Joseph's University**, Philadelphia, PA

*Bachelor of Science in Business Administration*, Expected Graduation Date: May 2019

Major: Risk Management and Insurance

Minor: Actuarial Science

Overall GPA: 3.80/4.00 Major GPA: 4.00/4.00

**Relevant Courses:** Introduction to Risk Management (CPCU 500); Company Operations (CPCU 520/540); Property & Casualty (CPCU 557); Underwriting (AU 67); Business Analytics; Introduction to Finance

**Honors and Awards:** Presidential Scholarship, Maguire Scholar, Honors Program, Dean's List Fall 2015 – Present

**Certifications:** CPCU 500: Introduction to Risk Management and Insurance; CPCU 557: Property & Casualty

## WORK EXPERIENCE

**Philadelphia Insurance Companies – Compliance Department**, Bala Cynwyd, PA

*Part-Time Associate*, September 2017 – Present

*Summer Intern*, June 2017 – August 2017

- Completed summer project by refurbishing an existing product, including researching and identifying its strengths and weaknesses both internally and within the market.
  - Developed and presented findings about the property and liability coverage review to the company's executive leadership team.
- Reviewed Uninsured and Underinsured motorist coverage selections by customers, identified incorrect data, sent mailings to customers and reviewed feedback for accuracy.
- Created a reference sheet for policy non-renewal notice statutes for employees.

**Office of Learning Resources, Saint Joseph's University**, Philadelphia, PA

*Tutor*, September 2016 – May 2017

- Tutor for approximately 25 Saint Joseph's students per semester. Subjects included general mathematics and varying levels of Calculus up to and including Calculus II.

**Carney's Point Generating Plant**, Carney's Point, NJ

*Summer Intern*, Summers 2015 - 2016

- Trained fellow interns in projects to upkeep safety regulations and cleanliness within the property.
- Worked with company accountant to create a PowerPoint presentation used in a proposal to corporate executives for purchase of a new boiler.
- Worked manual labor jobs including painting outdoor areas, power washing, and shoveling and sweeping coal.

## ACTIVITIES

Gamma Iota Sigma, Risk Management and Insurance & Actuarial Fraternity – VP of Professional Development

Beta Gamma Sigma, International Honors Business Society

Sigma Sigma Sigma National Sorority, Delta Psi Chapter

CPCU Monthly Breakfast Notetaker

Women's Club Lacrosse Team

# DANIEL B. OSBORNE

427 Hodges Gap Rd. | Boone, NC 28607 | (828)-773-1799 | osbornedb@appstate.edu

## EDUCATION

Bachelor of Science in Actuarial Science Expected Graduation  
*Appalachian State University* May 2019  
Major: Actuarial Science  
Minor: Statistics  
GPA: 3.94

## PROFESSIONAL EXAMS

Will sit for SOA FM Exam April 2018  
VEE Credit completed  

- Economics Summer 2017
- Corporate Finance Fall 2017
- Applied Statistical Methods Spring 2018

## INTERNSHIPS/ EDUCATION EXPERIENCES

Summer Undergraduate Mathematics Research (SUMaR) Summer 2016  
*Kansas State University Manhattan, KS*  

- Selected for National Science Foundation funded research experience for undergraduates at Kansas State University
- Simulated graduate study in Mathematics research
- Researched Knot Theory, investigating the lower bounds of splitting numbers for prime 10 crossing links

Honors Seminar Course - Sports Analytics Spring 2016

- Presented a group poster at Furman University's Carolina Sports Analytics Conference
- Analyzed men's basketball season and presented findings of note to the university's men's head basketball coach
- Utilized Excel and mathematical techniques such as multiple linear regression and Markov Chains for basketball analysis

## SOFTWARE/PROGRAMMING

Experience with RStudio, Java, and Excel

## INVOLVEMENT

- Appalachian State Cycling Club - Treasurer
- Gamma Iota Sigma - Community Service Committee
- Actuarial Science Club

## WORK EXPERIENCE

*Walmart* - Consumables Dry Goods Sales Associate May 2013 to January 2015

# EMILY PANCOAST

**Email:** emily.pancoast@temple.edu

**Local Address:**

2108 North Broad Street, Room 316  
Philadelphia, PA 19121

**Phone:** (610) 639-5032

**Permanent Address:**

423 Heatherwood Lane  
Devon, PA 19333

**OBJECTIVE:**

To obtain a summer internship in the property and casualty area of a risk management firm to acquire new skills while applying concepts learned in the classroom.

**EDUCATION:**

**TEMPLE UNIVERSITY, Fox School of Business, Philadelphia, PA**

Bachelor of Business Administration, May 2020

Major: Risk Management and Insurance

Overall GPA – 3.90

**Related Courses (Completed by May 2018):**

- Introduction to Healthcare Services Systems
- Topics in Statistical Business Analytics
- Introduction to Risk Management
- Marketing Management
- Business Society and Ethics
- Business Communications
- Legal Environment of Business
- Pre-Calculus for Business

**Honors and Activities:**

Gamma Iota Sigma Professional Risk Management, Insurance and Actuarial Science Fraternity, Fall 2017 – Present

- Community Affairs Committee, Member, Fall 2017 – Present

Net Impact, Vice President of Finance, Fall 2016 – Present

Fox Student Philanthropic Society, Stewardship Coordinator, Fall 2016 – Present

Diamond Leadership Program, Member, Fall 2016 – Present

Big Brothers Big Sisters, Mentor, Fall 2016 – Present

Dean's List, Fall 2016 – Fall 2017

**EXPERIENCE:**

**Office of University Housing & Residential Life, Philadelphia, PA**

*Resident Assistant, August 2017 – Present*

- Supervise 42 first-year students in a residence hall to help acclimate them to college life, while building a strong floor community and creating engaging educational programs
- Collaborate with Resident Director and Resident Coordinator, meeting weekly to develop an environment conducive to academic and personal growth for both the residents and myself
- Participate in development workshops and a 1 credit course on theory of residential development

**Dan Dan, Wayne, PA**

*Host, May 2017 – August 2017*

- Greeted and strategically sat customers in a 109-seat, authentic Sichuan & Taiwanese restaurant and full-service bar
- Managed in-person and telephone guest orders, inquires, and reservations
- Assisted servers, prepared tables, and continually rearranged tables to maximize space based on guest count

**Rita's Water Ice, Paoli, PA**

*Ice Maker/Shift Leader, March 2014 – August 2017*

- Prepared an average of 80 gallons of water ice daily to ensure product met consumer demand and catering orders complied with the 48-hour freshness policy
- Began as a server; promoted to shift leader, and reached the highest level as an ice maker
- Ensured that all employees were adhering to health department guidelines for sanitation and worker safety

**COMPUTER SKILLS:**

Microsoft Word, Microsoft Excel, PowerPoint, Prezi

**WILLING TO RELOCATE - INTERNATIONALLY**

1300 Cecil B. Moore Avenue Room 527N | Philadelphia | PA | 19122 | (561) 306-6773

**OBJECTIVE:**

To obtain the 2018 undergraduate scholarship from the Spencer Educational Foundation

**EDUCATION:****TEMPLE UNIVERSITY, Fox School of Business, Philadelphia, PA**

Bachelor of Business Administration, May 2020

Majors: Actuarial Science; Risk Management and Insurance

Overall GPA – 3.98

**Related Courses (Completed by May 2018):**

- Actuarial Modeling III
- Actuarial Probability and Statistics I, II
- Corporate Finance for Actuarial Science
- Theory of Interest
- Information Systems in Organizations - Honors
- Managerial Accounting - Honors
- Introduction to Risk Management - Honors
- Excel for Business Applications

**Honors and Activities:**

Gamma Iota Sigma Professional Risk Management, Insurance and Actuarial Science Fraternity, Fall 2016 – Present

- Actuarial Science Career Development Committee, Fall 2016 – Present

- Director of Management Information Systems, Spring 2017 – Present

- Glendenning Honary Society, Fall 2016 – Present

OWLlympiad Math Competition Exam Committee, Fall 2016 – Present

- Committee Chair, Fall 2017 – Present

Delaware Valley Chapter of RIMS, Student Member, Fall 2016 – Present

Casualty Actuarial Society, Student Central Ambassador, Fall 2017 – Present

Business Honors Student Association, Member, Fall 2016 – Present

Intramural Floor Hockey, Spring 2017

Pricewaterhouse Coopers (PwC) Case Competition, Participant, Fall 2016

Presidential Scholarship, Recipient, Fall 2016 – Present

Spencer Educational Foundation Scholarship, Recipient, March 2017 – Present

Beta Gamma Sigma International Business Honors Society, Spring 2017 – Present

Temple University Honors Program, Fall 2016 – Present

Fox School of Business Honors Program, Fall 2016 – Present

Dean's List, Fall 2016 – Fall 2017

**Professional Examinations Passed:**

Society of Actuaries/Casualty Actuarial Society

- SOA Exam P/CAS Exam 1 – Probability, May 2017

- SOA Exam FM/CAS Exam 2 – Financial Mathematics, June 2017

**EXPERIENCE:****Phoenix Companies Inc., Hartford, CT**

*Actuarial Intern, June 2017 – August 2017*

- Worked on the Actuarial Modernization Project Phase II to help the migration of term and whole life insurance products to the PolySystems LifeMaster valuation system
- Tested Poly tables for comparison on Excel and created data and process flow charts on Microsoft Visio
- Worked on the creation of the Deferrals True-Up workbook by updating calculation formulas and documenting the purpose and instructions

**Suncoast High School Mathematics Honor Society, Riviera Beach, FL**

*Statistics Team Coach, September 2014 – April 2016*

- Facilitated lessons to teach roughly 20 students AP statistics material
- Administered AP statistics examinations weekly in preparation for 5 annual competitions
- Selected representatives based on strengths for regional competitions, and individuals regularly placed in the top 15 (one individual placed 1<sup>st</sup> in the state in 2015)

**Suncoast High School, Riviera Beach, FL**

*Mentor/Tutor, September 2015 – May 2016*

- Tutored roughly 20 students at the local middle school and elementary school in mathematics, reading, and social studies 2-3 times each week
- Prepared students for mandatory state exams such as the Florida Comprehensive Assessment test through classroom examples
- Helped students to ultimately succeed in their exams after many weeks of tutoring with hands-on, creative teaching strategies

**COMPUTER SKILLS:**

Microsoft Word, Microsoft Outlook, Microsoft Excel, PowerPoint, Microsoft Visio, Basic Java Standard Programming Language, Basic HTML, Basic PHP Scripting

**WILLING TO RELOCATE - INTERNATIONALLY**

# NICHOLAS J. PATNODE

104 Langdon St. #7 ♦ Madison, WI 53703 ♦ npatnode@wisc.edu ♦ (262) 719-6154

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## EDUCATION

### Wisconsin School of Business

- Bachelor of Business Administration (Direct Admit), Dean's List 2015-2017, **3.79 GPA** **May 2019**  
*Madison, WI*
- Majors: Finance, Investment & Banking; Mathematics; Risk Management & Insurance
- Awards: Ann L. Stevenson Scholar, 2017 Spencer Educational Foundation Scholar, UW-Madison Initiative Grant

## WORK EXPERIENCE

### JPMorgan Chase & Co.

*Incoming Corporate & Investment Bank Risk Management Summer Analyst* **Summer 2018**  
*New York, NY*

- Will be joining the CIB Risk Management Summer Analyst program in the credit or market risk functions

### PricewaterhouseCoopers (PwC)

*Actuarial & Insurance Management Solutions Summer Associate* **Summer 2017**  
*Chicago, IL*

- Collaborated with colleagues to develop a fixed index annuity product, valuation, and audit training
- Created and presented an automated budget for a \$10M client audit with reasonable expense and time allocation
- Expanded fixed index annuity recalculation templates to include flexible interest crediting methods

### Validate Health

*Actuarial Analytics Intern* **Summer 2016**  
*Chicago, IL*

- Initiated business development by contacting and engaging with new clients to set up software demos
- Coded packages in R/Python for data visualization, analysis, and predictive modeling to build an analytics platform
- Constructed a patient population risk assessment model using statistical techniques, data science and actuarial methods

### American Risk Management Resources

*Account Manager Intern* **Spring 2016**  
*Madison, WI*

- Reviewed environmental insurance policies for accuracy and set up new business for surplus lines brokers

### Wisconsin School of Business Department of Risk & Insurance

*Teaching Assistant* **Spring 2018**

- Support Dr. Yang Wang in performance evaluation and class instruction for ACSCI 654: Regression Analysis

### Undergraduate Grader

**Fall 2017**

- Assess student capability through grading assignments for RMI 640: Management of the Insurance Enterprise

### Research Assistant

**Fall 2015 – Spring 2016**

- Researched with faculty for a published AAMC report “High-Risk-Patient Identification: Strategies for Success”
- Investigated previous literature related to patient risk analysis, utilization patterns, and provider performance through extracting relevant content and evaluating research models based on statistical results

### University of Wisconsin-Madison Mathematics Department

**Fall 2015 - Fall 2017**

### Teaching Assistant

- Facilitated effective classroom learning by providing personal and group assistance to sections of 100+ students

## ACTIVITIES

### Risk Management & Insurance Society

**Fall 2015 - present**

### President, Vice President of Finance, Leadership Committee

- Execute a strategy to increase member value through increased club growth and member involvement by overseeing officers and committees, professional development event planning, and Risk & Insurance promotion
- Initiate recruiting for professional speaker series, facilitate meetings, oversee initiatives, and attend industry events
- Controlled all of the financial activities of RMIS which included a \$5,000 budget design, grant and invoice management, member regulation, dues collection, and additional executive and member function financing

### 2017 Spencer-RIMS Risk Management Challenge – Semifinalist

**Fall 2016 - Spring 2017**

- Formulated a full risk assessment of a financial technology company and presented at the 2017 RIMS Conference
- Identified, assessed, and prioritized risks while developing alternatives within the scope and strategy of the company
- Created a model for risk reporting and monitoring with a focus on enterprise risk management
- Communicated risk management strategies, recommended action plans, and integration initiatives in a written report

### Pi Kappa Alpha Fraternity – Beta Xi Chapter

**Spring 2015 – Spring 2017**

### Brother; New Member Treasurer

- Engaged in community service and philanthropy events for organizations such as Habitat for Humanity & Camp Kesem
- Collected dues, designed a \$2,000 budget, and managed funding for community service projects and member expenses

## TECHNICAL SKILLS

- Experience with SQL, Python, R, Exposure to VBA; Passed SOA Exams: Financial Mathematics, Probability
- Completed Bloomberg Market Concepts Certification; Economics, Statistics, Finance VEE; CPCU 557 & 520

## INTERESTS

UW Intramural Sports (Football/Futsal). Cooking. Playing Guitar. Cribbage. Table Tennis

# Mufaro Pazvakawambwa

ROOM 151 SITTNER HALL  
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COLLEGE PLACE, WA 99324  
United States

Phone: +1-509-430-7794

Email: [mufaro.pazvakawambwa@wallawalla.edu](mailto:mufaro.pazvakawambwa@wallawalla.edu)

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## Objective

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An Actuarial career combines my best skills and interests and I believe I will be able to add value to any employer. I plan to use the scholarship to finance my undergraduate studies in this pursuit.

## Education

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### Institution

Walla Walla University <b>Bachelor of Science in Mathematics</b> Concentration: Actuarial Studies Minor: Business	College Place, WA September 2016-present GPA 3.971
Anderson Adventist High School Zimbabwe Schools Examinations Council   Ordinary Level Zimbabwe Schools Examinations Council   Advanced Level Cambridge International Examinations   Advanced Level	Harare, Zimbabwe 2010 – 2015

## Honors

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### **Walla Walla University**

Dean's List of Distinguished Students	Fall 2016
Dean's List of Distinguished Students	Winter, Spring & Fall 2017

### **Anderson Adventist High School**

Best Ordinary Level Results (Commercials)	November 2013
Best Advanced Level Results- ZIMSEC Examinations	June 2015
Best Advanced Level Results- CAMBRIDGE Examinations	November 2015
Student of the Year (Anderson High School)	2015

## Experience

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Walla Walla University Risk and Safety Management <b>Office Assistant</b>	College Place, WA Sept 2016 to present
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Walla Walla University Mathematics Department <b>Grader</b>	College Place, WA Sept 2016 to present
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African Actuarial Consultants  
**Actuarial Intern**

Harare, Zimbabwe  
June to August 2016

Pass-it Investments  
**Shop attendant**

Harare, Zimbabwe  
Dec 2015 to May 2016

## **Skills**

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- International Computer MSOffice Driver's License
- Above-average Excel (proficient)
- R statistical programming software

## **Leadership**

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- Walla Walla University Math Club President (2017-2018)
- School Head Boy (Northwood Adventist Primary School – Zimbabwe)
- School Head Boy (Anderson Adventist High School - Zimbabwe)
- Rotary Interact Club Finance Director (Anderson Adventist High School –Zimbabwe)

## **Hobbies/ Interests**

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Soccer, tennis, reading, music-guitar, technology and sound systems

## **References**

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### **Name**

### **Contact Details**

Munyaradzi Chinyauro (Anderson Adventist High School)

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Ross Magi (Walla Walla University)

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Oripa Ameer (African Actuarial Consultants)

[oameer@aaczim.co.zw](mailto:oameer@aaczim.co.zw)  
+263771567018

**ANTONIO J. PERCIAVALLE**  
9 Ramondo Lane, Smithtown, NY 11787  
(631) 672-8468 • antonio.perciavalle@gmail.com

## **EDUCATION**

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ST. JOHN'S UNIVERSITY | Peter J. Tobin College of Business Queens, NY  
**Master of Business Administration in Enterprise Risk Management** Graduation: January 2020  
**Bachelor of Science in Risk Management Insurance, GPA: 3.85/4.0** Graduation: January 2019

- ARM 56: Passed
- ODK National Leadership Honor Society
- Dean's List (2015-2017)
- The National Society of Leadership and Success
- Phi Eta Sigma National Honor Society
- TriCounty IIAA Scholarship
- AXA 9/11 Memorial Scholarship
- C.V. Starr Scholarship
- St. John's University Provost Scholarship
- The Council Foundation Scholarship
- Eagle Scout

Relevant Coursework: Insurance Industry Structure and Operations, Commercial Property Risk Management & Insurance, Risk Financing, Risk Control, Principles of Risk & Insurance, Administrative & Organizational Behavior, Calculus with Business Applications, Computer Information Systems, Finance, Economics I & II, Business Law, Accounting I&II

## **PROFESSIONAL DEVELOPMENT**

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*Mentorship, SWISS RE MENTOR PROGRAM, Armonk, NY* Spring 2017

- Learned the roles of actuarial, underwriting and client management teams within a reinsurance company
- Connected with mentor to enhance professional skills and networked to learn of niches in reinsurance

*Externship, TRAVELERS, Melville, NY* January 2017

- Gained exposure to career paths and learned different lines of business Travelers provides to its insured
- Built professional skills and industry awareness by establishing connections with professionals in company

## **EXPERIENCE**

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*Corporate Risk and Broking Intern, WILLIS TOWERS WATSON, New York, NY* June 2018 – August 2018  
*Sales Intern, ARTHUR J. GALLAGHER (RISK PLACEMENT SERVICES), Uniondale, NY* June 2017 – August 2017

- Analyzed affluent risks to determine which insurance carriers have an appetite and are competitive
- Promoted and offered standard lines products to existing E&S brokers in order to increase revenue
- Accompanied Client Relations Manager on broker visits to maintain productive relationships

*Event Coordinator/Entertainer, HIGH VOLTAGE ENTERTAINMENT, Hauppauge, NY* January 2017 – Present

- Meet with clients to assemble and manage events
- Provide entertainment to create overall positive experience for guests

*Foreman, QUALITY BLACKTOP SERVICES, Smithtown, NY* Summers 2013 – 2016

- Coordinated projects to meet needs of clients, recorded inventory and tracked progress of jobs

*Intern, MERL & HANLEY ACCOUNTANTS, Smithtown, NY* January 2015 – May 2015

- Reviewed and assembled tax returns, generated new client accounts and input data into Lacerte tax software

## **EXTRACURRICULAR ACTIVITIES**

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*Associate Board, GAMMA IOTA SIGMA RMI FRATERNITY, Queens, NY* September 2015 – Present

- Represented St. John's at the Gamma Iota Sigma International Conference held in Dallas, September 2017
- Establish workshops and speaker series to educate participating members of top industry companies
- Develop scholarship and leadership qualities through networking with professionals in Insurance Industry

*Executive Board Alumni Relations, PI KAPPA PHI FRATERNITY, Queens, NY* February 2016 – Present

- Network with alumni to organize alumni events, raise donations and send monthly reports with current events
- Involved with philanthropic fundraisers and community service projects dedicating 60 hours worth of service

*Member, ECONOMICS & FINANCE SOCIETY, Queens, NY* September 2015 – Present

- Hold training workshops for members on networking, resume building, and work environment skills
- Teach members about current events in economic and finance industries and how it will affect global market

## **SKILLS**

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**Computer:** Word, Excel, PowerPoint, Lacerte Tax Software

**Nicole Putre**  
(678)446-6972 • njputre@gmail.com  
www.linkedin.com/in/nicoleputre

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## EDUCATION

### **Bachelor of Science in Commerce and Business Administration**, May 2019

*The University of Alabama*, Culverhouse College of Commerce, Tuscaloosa, AL

Major: Finance    Minor: Mathematics    Specialization: Actuarial Science    GPA: 4.0/4.0

Dean's List, President's List, University Honors College

*Relevant Coursework:* Introduction to Financial Markets, Fundamentals of Risk Management and Insurance, Investments, Financial Mathematics, Economic Forecasting & Analysis

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## ACTUARIAL EXAMS

**Probability Exam** – Passed, July 2017

**Financial Mathematics Exam** – Sitting, April 2018

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## STUDY ABROAD EXPERIENCE

### **Trinity College Dublin** – Dublin, Ireland

Fall Semester 2017

- Studied investments, microeconomics, organizational behavior, mathematical and statistical methods, and operations management
- Participated in multiple clubs including the international students society and the equestrian club

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## WORK EXPERIENCE

### **Starr Companies**, Atlanta, GA

*Branch Management Intern*, May 2017 – September 2017

- Main project involved developing a marketing campaign with the goal of growing the national Accident & Health book of business
- Worked alongside the pricing actuary to update profitability studies as well as developed reports to analyze profitability trends over time
- Assisted with a variety of administrative duties

### **Mathnasium, The Math Learning Center**, Roswell, GA

*Instructor*, March 2013 – January 2017

- Instructed 1<sup>st</sup> through 8<sup>th</sup> grade students with their understanding of mathematical concepts and taught them basic mental math techniques
- Worked off a preset curriculum to best address all areas of need

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## ADDITIONAL WORK EXPERIENCE

**Grand Champion Barbeque**, Roswell, GA

*Hostess*, Summer 2016

**Nanny**, Roswell, GA

Summer 2014

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## LEADERSHIP

### **Alabama Insurance Society**, *The University of Alabama*, Tuscaloosa, AL

*Board Member*, April 2017 – present

- Assists in organizing monthly society meetings by either obtaining food, materials, or arranging a speaker
- Promotes the society in hopes of obtaining new members
- Attends monthly board meetings

### **Delta Delta Delta Sorority**, *The University of Alabama*, Tuscaloosa, AL

*Assistant New Member Educator*, March 2016 – December 2016

- Planned and organized Sorority Recruitment Bid Day
- Mentored and educated 138 new members on Tri Delta's principals and history in their transition to becoming active members

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## ACTIVITIES, SERVICE, HONORS

**Member:** Alabama Insurance Society, Delta Delta Delta Sorority, University of Alabama Student Recruitment Team

**Service:** READ Alabama, LIFT program, North Fulton Community Charities, North Point Community Church KidStuf

**Honors:** Presidential Scholar, Phi Eta Sigma Honors Society, Gladys M. Poe/Tom Canterbury Award for Academic Achievement, State Farm - Robert W. Hodgkins Endowed Scholarship

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## SKILLS & QUALIFICATIONS

Microsoft Office Suite

# Evan Rogers

3566 S CR 400 W ▪ Cory, IN ▪ 812.870.2812  
erogers12@sycamores.indstate.edu

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## Education and Licenses

### **Bachelor of Science: Insurance and Risk Management**

Expected May 2019

Indiana State University, Terre Haute, IN

**Honors Program** GPA: 3.988

**Property and Casualty License**

## Work Experience

### **Staff Benefits Assistant | Indiana State University**

June 2015 – Present

- Completed over a 100 different Family and Medical Leave Act paperwork for employees
- Manage over 1300 different employee accounts for health coverage through Access
- Assisted in over 30 employee benefits presentations

### **Underwriting/Sales Internship | Indiana Farmers Mutual/German American** Summer 2017

- Wrote over 100 recommendations for risks that were on a property
- Went with multiple producers to manage accounts (renewals, reviews, and prospecting)

### **Enroller Assistant | ONI Risk Partners**

November 2015 – January 2016

- Helped people find affordable health coverage

## Collegiate Involvement

### **Gamma Iota Sigma (Insurance and Risk Management Fraternity)**

August 2015 – Present

- Co-President August 2017 – Present
- Attend weekly meetings & insurance conferences (CPCU conferences, BIG I conference)

### **Industry Relations/ Operations Manager for IRM Golf Outing**

May 2016 – October 2017

- Called insurance companies to raise money
- Raised over \$20,000 for the insurance department
- Met with businesses around Terre Haute to see if they would donate raffle prizes

### **Networks Professional Development Program**

August 2015 – Present

- Planned industry visits, such as American Express, in New York for our annual trip
- Attend seminars weekly to develop leadership, communication, and teamwork skills

### **Gongaware Recruitment Team**

November 2015 – Present

- Meet with recruitment teams multiple times a month for planning
- Called over 75 students regarding the scholarship

## Volunteer Experience

- Mentor high school students

August 2014 – Present

- Lead a bible study and prayer team weekly at local church

September 2015 – Present

**OBJECTIVE:**

To obtain a summer internship in risk management and insurance to acquire new skills while applying concepts learned in the classroom.

**EDUCATION:****TEMPLE UNIVERSITY, Fox School of Business, Philadelphia, PA**

Bachelor of Business Administration, May 2019

Major: Risk Management and Insurance

Minor: Marketing

Overall GPA – 3.86

***Related Courses (Completed by May 2018):***

- Managing Human Capital Risk
- Managing Property and Liability Risk II
- Managing International Risk
- Financial Management - Honors
- Managing Property and Liability Risk I
- Consumer and Buyer Behavior
- Direct Marketing
- Introduction to Risk Management- Honors

***Honors and Activities:***

Gamma Iota Sigma Professional Risk Management, Insurance and Actuarial Science Fraternity, Spring 2016 – Present

- Property and Casualty Career Development Committee, Fall 2016 – Present
- Membership with Academic Distinction
- Assistant Secretary, Fall 2016 – Spring 2017
- Director of RMI CD, Fall 2017

Delaware Valley Chapter of RIMS, Student Member, Spring 2016 – Present

President's Scholar, Fall 2015 – Present

Spencer Educational Foundation Scholar, Fall 2017 – Spring 2017

Temple University Alexion Analytics Challenge 3rd Place, November 2016

**EXPERIENCE:****Trion Group, Conshohocken, PA**

*Life and Disability Underwriter - Intern, May 2017 – August 2017*

- Developed a comprehensive understanding of Trion's specialty Absence, Life & Disability underwriting and consulting.
- Advanced my technical skills by analyzing trends in client demographic and claims reports
- Created RFP's and stewardship reports for the company's largest clients to present to my underwriting team.

**Temple University Department of Risk and Healthcare Management, Philadelphia, PA**

*Student Worker, May 2016 – September 2016*

- Publish monthly alumni newsletters updating large alumni network on current Temple and Gamma Iota Sigma activities
- Update alumni and industry contact information to keep the new database clean and up to date
- Input information about company attendance at career receptions and awards dinners

**Temple University's Student Success Center, Philadelphia, PA**

*STEM Tutor, January 2018- Present*

- Tutor a diverse population of 16 students per week in calculus, statistics, and economics.
- Develop teaching strategies and adapt to different learners to ensure my students receive a productive session.
- Mentor young students on effective studying strategies and ways to excel in mathematics and business classes.

**COMPUTER SKILLS:**

Microsoft Excel, Microsoft Outlook, MicrosoftWord, PowerPoint

**WILLING TO RELOCATE - NATIONALLY**

# Harrison Norris Rudolph

(941) 726-9156 | 2810 Cambridge Dr. Sarasota, Florida 34232 | hnr15@my.fsu.edu

## EDUCATION

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**Florida State University** Tallahassee, FL  
*Bachelor of Science in Finance* May 2019  
*Bachelor of Science in Risk Management/Insurance* **GPA: 4.00**  
University Honors Program  
President's List: Fall 2015, Spring 2016, Fall 2016, Spring 2017, Fall 2017

## RELEVANT EXPERIENCE

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**Spencer-RIMS Risk Management Challenge** Tallahassee, FL  
*Team Captain* October 2017 – Present

- Conduct research to analyze a case study on an existing company
- Develop a comprehensive risk management program that focuses on the company's primary risks and opportunities
- Collaborate with a group of four students in an 8-month long competition amongst ~30 universities

**FCCI Insurance Group** Sarasota, FL  
*Insurance Operations/Premium Audit Intern* May 2017 – August 2017

- Lead a group project to research and present carrier-agency relationships, and how to strengthen FCCI's existing agency partnerships
- Coordinated a company-wide book-drive to support the Early Learning Coalition, which collected 706 books
- Assisted the premium audit department with daily tasks including audit reviews, audit updates/analysis with underwriting, and creating training documentation for a new training program

**Mallitz Investment Group** Sarasota, FL  
*Investment Analyst Intern* July 2016 – June 2017

- Engaged in the diligence process for potential deals by conducting research and creating presentations
- Compiled spreadsheets for expenses, prospective partnerships and summary data for analysis
- Managed and updated the company website

**Professional Benefits, Inc.** Sarasota, FL  
*Intern* May 2016 – June 2016

- Attended client appointments and summarized client policies/coverages
- Retrieved prospect and client data and managed a client information system
- Researched trends in the property and casualty markets, specifically the coming changes to the workers' compensation market in Florida

## VOLUNTEER EXPERIENCE

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**Crisis Text Line** Online  
*Crisis Counselor* November 2016 – Present

- Engage in live conversations with individuals in crisis by utilizing active listening and empathetic contact techniques
- Suggest referrals, collaboratively identify coping skills and create action plans
- Participate in a 6-week training program, learning contact techniques through text and how to effectively support texters in various crises

## WORK EXPERIENCE

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**Geckos Grill and Pub** Sarasota, FL  
*Server* March 2015 – January 2017

- Communicated and socialize courteously and professionally to customers in greeting and serving them
- Managed a personal bank, providing change to patrons using cash, or inputting sales into a computer system for electronic card purchases
- Multi-tasked by managing several tables and customer needs at one time, while also paying attention to detail and remaining knowledgeable about the restaurant's menus, beverages, and other products

## CAMPUS INVOLVEMENT

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- **Gamma Iota Sigma, VP of Finance** January 2017 – Present
- **Intramural Basketball, Captain** January 2016 – Present
- **FSU BLG Complex Relay for Life Team, Volunteer** November 2015 – April 2016
- **Hall Ambassadors, Volunteer Tour Guide** November 2015 – April 2016

**EDUCATION:** TEMPLE UNIVERSITY, Fox School of Business, Philadelphia, PA  
***Bachelor of Business Administration, Graduation: May 2020***  
***Major: Finance and Risk Management & Insurance***  
GPA: 3.86 | Business Honors Program | University Honors Program  
Dean's List, Fall 2016, Spring 2017, Fall 2017 | President's Scholar  
*Selected Courses*

Honors Legal Environment of Business	Honors Financial Accounting
Honors Financial Management	Managing Property Liability Risk II
Managing Human Capital Risk	Excel for Business Applications

**ACTIVITIES & AWARDS:**

Director of Finance, Gamma Iota Sigma- Sigma Chapter	January 2018- Present
Member of Parliament, Temple Student Government	November 2016- Present
Member, Business Honors Student Association	August 2016- Present
Temple Women's Gymnastics Beat Writer, Temple News	January 2017- May 2017
Temple Field Hockey Beat Writer, Temple News	October 2016- May 2017
Captain, Scholastic Scrimmage Team	September 2015- June 2016
Board Member, National Honor Society	May 2015- June 2016
Editor in Chief, Parkland <i>Trumpet</i>	May 2015- May 2016

**EXPERIENCE:** Securities Exchange Commission August 2017 – November 2017

**Business Honors Internship**

- Provided support for National Exam Program for the Philadelphia Regional Office as part of the Business Honors Internship Program at the US SEC
- Performed in-depth analysis and background research on companies and individuals for pre-examination research on registered entities
- Presented findings to examination staff and senior leadership to ensure that the analysis was in line with project mandates

Resnick Academic Center for Student Athletes March 2017- Present

**Tutor**

- Tutor student athletes in subjects including statistics, economics, risk management, marketing, and legal environment of business
- Assist students in maintaining effective studying habits and preparation for exams in their classes
- Coordinate with students to create a schedule that suits their needs and lines up with their academic and athletic schedules

**SKILLS & LANGUAGES:**

- Exams Passed: CPCU 520
- Microsoft Word, Excel, and PowerPoint- Proficient
- Tamil- Fluent
- French- Proficient
- Black Belt in Kwon Ryu Fu Chi Do Karate

**EDUCATION:****TEMPLE UNIVERSITY, Fox School of Business, Philadelphia, PA**

Bachelor of Business Administration, May 2019

Major: Risk Management and Insurance

Minor: International Business Administration

GPA – 3.83

***Related Courses (Completed by May 2018):***

- Managing Human Capital Risk
- Managing Property and Liability Risk I, II
- Managing International Risk
- Risk Financing
- Financial / Managerial Accounting
- Excel for Business Applications
- Business Statistics
- Financial Management

***Honors and Activities:***

Gamma Iota Sigma Professional Risk Management, Insurance and Actuarial Science Fraternity, Fall 2015 – Present

- Maguire Foundation Scholarship, Fall 2017 – Present
- Founder's Scholarship, Fall 2015 – Present
- Membership with Academic Distinction
- Director of Public Relations, Fall 2017
- Snider Honorary Society, Fall 2017
- Property & Casualty Career Development Committee, Member, Fall 2016 – Present
- Delaware Valley Chapter of RIMS, Student Member, Fall 2016 – Present
- Study Abroad, Temple University Rome Campus – Summer 2017
- Tennis Club, Fall 2016 – Spring 2017
- Dean's List, Fall 2015 – Present

***Professional Examinations Passed:***

Chartered Property Casualty Underwriter (CPCU)

- Course 500 – Foundations of Risk Management and Insurance, January 2018
- Course 520 – Insurance Operations, January 2018

**EXPERIENCE:****Gamma Iota Sigma Chapter, Philadelphia, PA***Director of Public Relations, Spring 2017 – Fall 2017*

- Coordinated public relations related Career Reception, Industry to Campus Events
- Responsible for documenting events and recording videos of meetings
- Worked on a team of four to organize and execute Gamma Picture Day for over 300 students

**Jilitour, Rome, Italy***Financial Planning & Marketing Intern, May 2017 – July 2017*

- Reviewed client's financial statement and planned the future budget
- Calculated the currency exchange based on foreign exchange rate
- Participated in the conception of travel proposals and assisted with translations in English

**New Oriental Education & Technology Group, Xiamen, China***SAT & TOEFL Teacher, May 2016 – August 2016*

- Served as instructor for SAT math and writing classes
- Taught TOEFL classes for upcoming college students
- Planned Events and activities for students

**COMPUTER & OTHER SKILLS:**

Microsoft Word, Microsoft Excel, Microsoft PowerPoint, Lightroom

*Chinese Mandarin (Fluent)***WILLING TO RELOCATE - INTERNATIONALLY**

# Carlie Stoy

1 Rigby Ct.  
Garnet Valley, PA 19060  
(610) 306-6226 | carliestoy@gmail.com

## EDUCATION

**Saint Joseph's University**, Philadelphia, PA

Bachelor of Science in Business Administration, May 2020

Major: Risk Management & Insurance

Cumulative Grade Point Average: 3.91

- Co-op Program Participant
- Honors Program Member
- Gamma Iota Sigma – Vice President of Community Service
- Presidential Scholarship and Excellence Award Recipient
- Achieved credit for CPCU 500

**Related Coursework:** Introduction to Insurance (CPCU 500); Introduction to Finance; Introduction to Information Systems; Microeconomics; Excel Competency; Freshman Seminar Risk Management and Insurance Topic: Natural Disasters and Community Recovery.

Spring 2018: Property and Casualty (CPCU 557); Insurance Company Operations (CPCU 520); Business Analytics.

## EXPERIENCE

**Chubb Group** *Enterprise Risk Management Analyst Intern*, January 2018 to present. Philadelphia, PA.

- Coordinate and assist with drafting, finalizing, and maintenance of the internal risk management processes, frameworks, and guidelines.
- Prepare ERM-related reports, presentations, and analyses including items for executive management as well as those prepared for regulatory and rating agencies.
- Direct, consolidate, and prepare the ongoing automated risk register process.

**United States Liability Insurance (USLI)** *Co-op Intern*, August 2017 to December 2018. Wayne, PA.

- Assisted commercial and professional lines underwriters with quoting, large schedules, preparing travel documents, binding renewals, sending memorandums and retrieving reports.
- Entered policy information into the issuance system and analyzed or documented any missing information or correspondences.
- Shadowed members of the claims department, sales enhancement team, and product leaders.

**Child Care Provider**, June 2014 to August 2016. Garnet Valley, PA.

- Supervised child 20 hours a week during school year and up to 40 hours a week during summer.
- Provided dedicated childcare, meal preparation, transportation, and tutoring.
- Demonstrated leadership, punctuality, and time management skills.

**Massimo's Pizza** *Hostess and Bus Person*, September 2012 to June 2013. Garnet Valley, PA.

- Greeted and communicated with customers to ensure their satisfaction.
- Expedited table turnover process to allow more customers to enter.
- Coordinated with staff from various areas of the restaurant to ensure proper organization.

## ACTIVITIES

Gamma Iota Sigma – International Risk Management, Insurance and Actuarial Science Colligate Fraternity (2017-2018); Emerging Leader Residence Life Community member (2016-2017); ASPIRE Club – promoting female leadership in business (2016-2017); Autism Speaks University Club (2016-2017); MAGIS weekly service participant (2016). Coordinator of Garnet Valley High School Interact Club (2013-2016); The Outreach Program for Soccer Volunteer (2014-2016).

# Eric Sutliff

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460 Bridgewater Way Athens, GA 30601

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## OBJECTIVE

Seeking opportunities to learn valuable knowledge in the field of Risk Management and Insurance through a summer of 2018 internship.

## EDUCATION

The University of Georgia, Athens, GA May 2019  
*Terry College of Business*  
Bachelor of Business Administration, Risk Management and Insurance  
Legal Studies Certificate and Sustainability Certificate  
GPA: 3.92/4.0

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## WORK EXPERIENCE

Risk Management and Insurance Intern, *Auburn University*, Auburn, AL Summer 2017

- Gathered information for insurance renewals
- Participated in brokerage and underwriting meetings
- Assisted risk control projects through RMIS software
- Audited Insurance contracts for specific requirements

Cart Barn Attendant/Turf Maintenance, *Club Corp*, Peachtree City, GA May 2015- December 2016

- Kept up with 70+ golf carts and ensure that they are clean and running
- Communicated with customers to maintain a fun environment
- Locked up and closed the range, course, and cart barn

Score Keeper, Peachtree City, GA December 2011- March 2015

- Employed by Peachtree City Youth Basketball Association
- Kept basketball score for a wide array of ages

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## CAMPUS & COMMUNITY INVOLVEMENT

Insurance Society/GIS  
*Professional Development Chair* October 2016 – Present

- Leads annual professional development boot camp
- Attends meetings and other networking opportunities
- Helped spearhead efforts to launch professional development training

Terry College of Business Ambassador April 2017 - Present

- Leads tours for students and alumni
- Represents Terry at public functions
- Volunteers at networking and student engagement events

Wesley/Freshley  
*Discipleship Leader* August 2015 - Present

- Mentors three younger students
- Attends weekly meetings, services, and monthly leadership training

UGA Special Olympics  
*Member* January 2016 - Present

- Works with the special needs community in Athens
- Head basketball coach

Community Involvement/ Honors August 2017 - Present

- Classic City Church Door Holder/ Set up Crew 2018
- Griffith Insurance Education Foundation & Atlanta CPCU Scholarship Recipient 2018
- Spencer RIMS Risk Management Challenge Participant 2017
- Zell B. Miller and Origami Risk Scholarship Recipient 2017

# Lauren Tibbets

[laurentibbets@gmail.com](mailto:laurentibbets@gmail.com) · 765-669-1612 (cell)

## · Education/Qualifications ·

### **Bachelor of Science in Actuarial Science**

May 2019

Butler University

Minors: mathematics, general business, risk management/insurance

Cumulative GPA: 4.0/4.0

### **Exam P**

Passed July 2017

### **Internship – Indiana Farm Bureau Insurance, Life Actuary department**

Summer 2017

- Analyze lapse rates of differing products to adjust new product pricing
- Analyze actual versus expected mortality rates to adjust new product pricing
- Propose new mortality rates based on experience and updated SOA tables
- Ensure macros in Excel calculate correct information for differing products
- Manipulate large amounts of data in Excel

Coursework: Calculus I-III, Excel for Business Applications, Information Technology, Accounting, Economics, C++ & Java computer programming, Finance, Actuarial Math, Applied Statistics

Honors: Dean's List, Alpha Lambda Delta honors fraternity, academic scholarship

## · Skills ·

Moderate proficiency in Microsoft Excel, Word, and PowerPoint; basic proficiency in Microsoft Access and HTML; basic proficiency in written and oral Spanish

## · Leadership and Involvement ·

### **Student-athlete**

Butler University women's golf

August 2015-present

- Manage time effectively to maintain a 4.0 GPA while traveling and competing in tournaments throughout the year
- Able to perform under pressure, resulting in four collegiate tournament wins, including 2017 Big East conference championship
- Devote time to consistent practice in order to improve abilities
- Evaluate small details to account for multiple influences on golf shots
- Communicate effectively while constantly meeting new playing partners
- Work as a team and individually to succeed in both areas of golf tournaments
- Earned 2<sup>nd</sup> Team, All Big-East women's golf team for '15-16 & '16-17
- Named All-American Scholar '15-16, '16-17 by Women's Golf Coaches Association

**Member**, Gamma Iota Sigma, risk management/insurance fraternity      Fall 2015-present

**Member**, Actuarial Science Club      Fall 2015-present

**Member**, Delta Delta Delta, Delta-Lambda chapter      Jan 2016-present

**Member**, Cru Christian organization      August 2016-present

# Andrew James Todd, AINS

623 Fairfield Dr., Flushing, MI 48433  
(810) 919-0802  
andrewtodd117@gmail.com

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## EDUCATION

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### **Olivet College**

Olivet, MI

- GPA: 4.0
- Majors: **Insurance & Risk Management** and **Financial Planning**

### **The Institutes**

Malvern, PA

- Attained the Associate in General Insurance (AINS) designation

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## EXPERIENCE, VOLUNTEERING, AND MEMBERSHIPS

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### **Gamma Iota Sigma: Olivet College**

Olivet, MI

August 2017-present

- Attained position of Chief Financial Officer; will assume position in August 2018
- Attended international Dallas conference in September 2017
- Attended Ohio Regional Conference in January 2018

### **Risk Management and Insurance Class: Pioneer State Mutual**

Flint, MI

September 2015-June 2016

- Assisted in gaining a working knowledge of the insurance industry
- Met with and associated with insurance professionals in Michigan, increasing knowledge and networking
- Gained an Associate in General Insurance (AINS) designation

### **Soup Kitchen Volunteer: Carriage Town Ministries**

Flint, MI

August 2013-present

- Teamwork with other volunteers
- Working quickly and effectively under pressure and time constraints
- Communicate with those receiving service

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## REFERENCES

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### **Mr. Bob Jaster**

(810) 591-3848  
5039 Deland Rd.  
Flushing, MI 48433

### **Mr. Richard Lehman**

(269) 749-7175  
320 S. Main St.  
Olivet, MI 49076

### **Mr. Mike Burkhardt**

(810) 691-0345  
1108 Lafayette St.  
Flint, MI 48503

**ALANA VICALE**  
[Alana.Vicale@temple.edu](mailto:Alana.Vicale@temple.edu)  
(201) 546-6272

**Local Address:**

1819 North Bouvier Street, Unit B  
Philadelphia, PA 19121

**Permanent Address:**

19 Lincoln Drive  
Rochelle Park, NJ 07662

**OBJECTIVE:**

To obtain an internship position in risk management or insurance to gain hands-on experience to complement and utilize the skills acquired through my academic courses.

**EDUCATION:**

**TEMPLE UNIVERSITY, Fox School of Business, Philadelphia, PA**

Bachelor of Business Administration, May 2019

Major: Risk Management and Insurance

Minor: Finance

Overall GPA – 3.69

**Related Courses (Completed by May 2018):**

- |                               |                                        |
|-------------------------------|----------------------------------------|
| - Risk Financing              | - Financial Accounting                 |
| - Managing International Risk | - Financial Management                 |
| - Managing Human Capital Risk | - Excel for Business Applications      |
| - Financial Management        | - Securities and Portfolio Investments |

**Honors and Activities:**

Gamma Iota Sigma Professional Risk Management, Insurance and Actuarial Science Fraternity, Spring 2016 – Present

- Property & Casualty Career Development Committee, Member, Spring 2016 – Present

Fox School of Business College Council, Vice President of External Affairs, Spring 2017 – Present

Temple University Swim Team, Member, Fall 2015 – Present

Fox School of Business Blood Drive, Coordinator, American Red Cross, Fall 2017 – Present

Temple University Student Recreation Board, Fox Student Representative, Fall 2017 – Present

Temple Academic Scholarship, Recipient, Fall 2015 – Present

Dean's List, Spring 2016 – Spring 2017

**Professional Examinations Passed**

Chartered Property Casualty Underwriter (CPCU)

- Course 500 – Foundations of Risk Management and Insurance, February 2018
- Course 520 – Insurance Operations, *Waived (December 2017)*
- Ethics 312 – Ethics and the CPCU Code of Professional Conduct, February 2018

**EXPERIENCE:**

**Lockton Companies, New York City, NY**

*Cyber and Casualty Intern Associate, June 2017 – August 2017*

- Supported Cyber Liability and Casualty Brokers on behalf of Clients' Risk Management Programs including participating in Coverage, Limit, Retention and Financial Impact Analyses
- Conducted premium audit allocations, policy reviews, and data collection and assessment
- Evaluated international partner brokers and built Excel Broker Summary based on total premium and remuneration

**Wilson-Bennett Technology, Inc., Philadelphia, PA**

*Student Mentor/ Caller, August 2016 – May 2017*

- Demonstrated call/sales process to new employees, providing assistance and constructive feedback
- Raised \$100-\$1,500 per day in alumni donations for student scholarships, campus development, and recreation
- Led the Temple Telefund as one of the top callers with a high success rate in dollars, participation, and credit cards

**Rochelle Park Swim Club, Rochelle Park, NJ**

*Assistant Manager, May 2016 – September 2016*

- Coordinated and supervised daily work schedules for 17 lifeguards and other staff
- Ensured compliance with state and health department guidelines for sanitation and worker safety, and completed Certified Pool Operator designation
- Oversaw 160 families and handled member concerns professionally and in a timely manner

**COMPUTER SKILLS:**

Microsoft Word, Microsoft Outlook, Microsoft Excel, Microsoft PowerPoint

**WILLING TO RELOCATE - NATIONALLY**

## Nicolas Vilov

### **Local Address:**

1200 Cecil B. Moore Avenue, Apartment 111 East  
Philadelphia, PA 19122

### **Permanent Address:**

432 West 3<sup>rd</sup> Street  
Hazleton, PA 18201

### **OBJECTIVE:**

To obtain an internship position with a competitive firm in the insurance industry.

### **EDUCATION:**

#### **TEMPLE UNIVERSITY, Fox School of Business, Philadelphia, PA**

Bachelor of Business Administration, May 2019

Major: Risk Management and Insurance

Overall GPA – 4.0

#### **Related Courses (Completed by May 2018):**

- Managing Property and Liability Risk I
- Managing Human Capital Risk
- Introduction to Risk Management
- Financial Accounting
- Financial Management
- Information Systems in Organizations
- Operations Management
- Business Statistics

#### **Honors and Activities:**

Gamma Iota Sigma Professional Risk Management, Insurance and Actuarial Science Fraternity, Fall 2016 – Present

- Property and Casualty Career Development Committee, Member, Fall 2016 – Present
- Member with Academic Distinction

Spencer Educational Foundation Scholarship, Recipient, Fall 2017 – Present

Marie B. Cooney Scholarship, Recipient, Fall 2015 – Present

Herbert and Thalia Cohen Endowed Scholarship, Recipient, Fall 2017 – Present

Dean's List, Fall 2015 – Fall 2017

#### **Professional Examinations Passed:**

Chartered Property Casualty Underwriter (CPCU)

- Course 500 – Foundations of Risk Management and Insurance, January 2017
- Course 520 – Insurance Operations, Regulation, and Statutory Accounting, May 2017, *Waived*

### **EXPERIENCE:**

#### **Temple University, Accounting Department, Philadelphia, PA**

*Teaching Assistant/Peer Tutor, August 2017 – Present*

- Assist a Temple University professor in teaching a managerial accounting course with over 250 students
- Hold weekly office hours to assist students and answer any questions about course homework and lecture notes
- Sort quizzes and exams in alternating versions and drop them off to the scantron office for grading purposes

#### **Temple University Residential Life, Philadelphia, PA**

*Resident Assistant, August 2016 – Present*

- Work on a team including 11 other RAs to build a good living and learning community for 612 Temple University students and residents of the dorm.
- Developed a community on a floor of 52 residents and serve as a campus resource to fellow students
- Serve as a facilitator of the social, academic, and personal adjustments of students to the residence hall and University

#### **Central Susquehanna Intermediate Unit, Hazleton, PA**

*Peer Mentor, June 2015 – July 2016*

- Taught English and acted as a mentor in a summer school for a diverse group of more than 100 children coming from South America, Central America, and Europe
- Created engaging and educative presentations for students in 7th and 8th grade
- Accompanied students in one of the school buses and verified that they were present and departed the bus on the right stations

### **COMPUTER AND OTHER SKILLS:**

Microsoft Word, Microsoft Excel, Microsoft Powerpoint  
*Serbo-Croatian (Fluent)*

**WILLING TO RELOCATE - INTERNATIONALLY**

# Dustin W. Winston

ph. (208)550-5698 | e. wins5749@vandals.uidaho.edu | P.O. Box 3065 | 745 Nez Perce Dr. | Moscow, ID 83843

## **Education:**

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### **University of Idaho**

*B.S. Agricultural Business, B.S. Finance*  
*Cum. GPA 3.95*

**Moscow, ID**  
2015-Present  
Graduation 2019

## **Professional Experience:**

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### **Barker Capital Management Group**

*Research Analyst*

**Moscow, ID**  
2018-Present

- Develop technical/fundamental analysis for trading using, Bloomberg Terminal and other tools/research
- Collaborate with a team to evaluate risk in financial and high dividend yield portfolios as well as overall market expectations
- Establish significant risk/reward alpha plays in order to satisfy beta and portfolio goals in comparison to market outlook

### **Commodity Risk Management Program**

*Dairy Portfolio Manager*

**Moscow, ID**  
2017-Present

- Manage \$20,000 Dairy Account, implementing risk management strategies with emphasis towards the dairy industry
- Develop technical analysis for trading using the Bloomberg Terminal and tools provided
- Collaborate with a team to evaluate risk in commodity trading, and hedge wheat and grain futures

### **University of Idaho, Office of the President**

*Special Events Intern*

**Moscow, ID**  
2017-Present

- Meet with important guests and donors at collegiate events hosted by the President of the University
- Provide student perspective on campus events to promote a professional and energetic experience for the campus/alumni

### **University of Idaho, College of Agriculture and Life Sciences (CALS)**

*Advancement Intern*

**Moscow, ID**  
2016-Present

- Plan and implement key events for the College of Agricultural and Life Sciences such as Ag Days and Awards Banquet
- Manage communications for event coordination and planning college and campus wide events
- Meet with college officials, campus staff, and the intern team to detail and prep college sponsored activities

## **Leadership Development:**

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### **University of Idaho, College of Agriculture and Life Sciences**

*Ambassador*

**Moscow, ID**  
2016-Present

- Director of Finance, oversee the budget as well as implement administrative tasks
- Work with all departments of the College of Agriculture & Life Sciences to assist in Recruitment
- Assist in working with Advancement and Academic Programs Offices to serve students, alumni, and donors

### **Alpha Gamma Rho Fraternity**

*Vice-President of Membership Development, Judicial Board Class Representative*

**Moscow, ID**  
2015-Present

- Previously served as the Vice President of Finance managing a \$300,000 dollar budget a year
- Assist in implementing risk management protocols and developing house activities to promote the chapter
- Develop curriculum for the social and professional development of members in the chapter

### **University of Idaho, Food & Agricultural Business Club**

*Secretary*

**Moscow, ID**  
2015-Present

- Conduct Boardroom Panel Meetings with Industry Professionals in specified areas (i.e. grains/pulses, food science)
- Oversee the Promotional Committee, reaching out to inter-college networks, as well as professional industry representatives

## **Additional Information:**

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**Additional Affiliations:** UI Collegiate Farm Bureau, Vice President (2015-Present), UI Student Alumni Relations Board (2015-Present), National FFA Organization Advocacy and Literacy Panel (2015-2017), UI Collegiate FFA (2016-Present), Northwest Farm Credit - UI Collaborative Risk Analysis Project (2017-Present)

**Certifications:** Bloomberg Market Concepts Certification (Received - Jan 2018)

**Jessica Zimmerman**

**Contact Information:**

Phone: 732-710-0924  
Email: jessica.zimmerman@temple.edu

**Permanent Address:**

804 Sydni Court  
New Hope, PA 18938

**OBJECTIVE:**

To obtain an internship position in the insurance industry to gain hands-on experience to complement and utilize the skills acquired through my academic courses.

**EDUCATION:**

**TEMPLE UNIVERSITY, Fox School of Business, Philadelphia, PA**

Bachelor of Business Administration, May 2020  
Majors: Actuarial Science, Risk Management and Insurance  
Overall GPA – 3.91

**Related Courses (Completed by May 2018):**

- Actuarial Modeling I
- Human Capital Risk
- Actuarial Probability and Statistics I, II
- Corporate Finance for Actuarial Science
- Theory of Interest
- Introduction to Risk Management
- Intermediate Statistics
- Calculus III - Honors

**Honors and Activities:**

Gamma Iota Sigma Professional Risk Management, Insurance and Actuarial Science Fraternity, Fall 2016 – Present

- Director of Student Affairs, Gamma Iota Sigma, Spring 2018 – Present
- Actuarial Science Career Development Committee, Fall 2016 – Present
- The Glendenning Honorary Society, Spring 2017 – Present
- Member Spotlight, October 2017
- Membership with Academic Distinction
- Peer-to-Peer Mentoring Program, Fall 2016 – Spring 2017
- Alumni Student Mentorship Program, Fall 2017 – Present

Iota Chi Chapter of Alpha Xi Delta Women's Fraternity, Spring 2017 – Present

- Campus Involvement Chair, Alpha Xi Delta, Spring 2018 – Present

Delaware Valley Chapter of RIMS, Student Member, Fall 2016 – Present

Intramural Soccer, Fall 2016 – Present

Intramural Dodgeball, Spring 2018

Traveler's Actuarial Case Competition Participant, February 23<sup>rd</sup>, 2018

Temple University Honors Program, Fall 2016 – Present

Provost's Scholar, Fall 2016 – Present

Temple University Study Abroad, Temple Rome, Summer 2017

Dean's List, Fall 2016 – Present

**Professional Examinations Passed:**

Society of Actuaries/Casualty Actuarial Society

- SOA Exam P/CAS Exam 1 – Probability, January 2018

**EXPERIENCE:**

**Temple University Resnick Academic Support Center, Philadelphia, PA**

*Academic Tutor, September 2017 – Present*

- Tutoring student athletes for 8+ hours per week to ensure mastery of concepts and high academic performance
- Specializes in tutoring math and business core curriculum classes
- Constructed 8+ tutor reports per week highlighting a student's academic improvements and areas of difficulty

**Jesse's Child Care Service, New Hope, PA**

*Child Care Support, August 2012 – August 2017*

- Created and launched a business that provides safe and reliable child care by trained professionals after school, on weekends and during school breaks
- Canvased door-to-door with self-created marketing flyers to acquire initial client base
- Grew business by local marketing and positive word of mouth and subcontracted client overflow to other vetted and approved local child care providers

**COMPUTER SKILLS:**

Microsoft Word, Microsoft Outlook, Microsoft Excel, PowerPoint, Digital Video Making,

**WILLING TO RELOCATE - INTERNATIONALLY**